



Bullhorn

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To build rural leaders through personal growth, travel, experiences,
and community betterment

Summer/Fall 2022

President's Message

President, Jamie Schultz, 2022-2023

Happy Fall Everyone,

After a busy summer, we are excited to continue with our fall events! We have quite a few so make sure to save the dates! I am very proud of how our board and members across the province have come together this year! We are back on track with programming, and even added in Summer Games and Night at the Races this year! It shows how dedicated our members, committees, and board really is! Coming up, we have Autumn Profile, hosted by Oxford on the weekend of October 22nd in Drumbo. Following we will be having a hybrid November Pd meeting on November 5th (in-person location TBA). Sing Swing will be held by Middlesex County in Coldstream November 19th, with OYFF being held November 20th-21st in London! We will also be hosting Welsh delegates this fall so stay tuned for hosting information and what events you might have an opportunity to meet them! Over the past 6 months, I have had the opportunity to travel all over the province reconnecting with and meeting so many of our members! Recently, I was able to attend a Century Farm Sign presentation in Renfrew County to Riceland Farms. I really appreciated presenting the 5th generation family with their 175 years add on sign! I have really enjoyed my time as the president so far and can't wait to attend the rest of the events this year! I encourage everyone to stay connected and do not hesitate to reach out to any member of the Board or Exec if you have any questions! Whether you are a member, alumni, or member of the community we appreciate your interest and passion in Junior Farmers!

In JF spirit,
Jamie Schultz
Your 79th JFAO President

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Thanks to the support of.....



Upcoming Dates:

Autumn Profile, Oxford County, Drumbo - October 22nd.

Sing Swing, Middlesex County, Coldstream - November 19th

OYFF, Middlesex County, London - November 20 & 21st

Fall PD Meeting, In-person (Location TBA) & Online, November 5th, 2022

Summer Games

We had a blast hosting the rest of the province in August at Summer Games! It was a day filled with sports, food and lots of laughs. We split the day in two having soccer, flag football and track & field in the morning and soccer-baseball, ultimate frisbee and beach volleyball in the afternoon. Even after a barbeque mishap, we had a delicious lunch served by the local beef farmer's association, Renfrew Beef. After a swim and a nap after the games, everyone dolled up for the banquet. The banquet was well attended with 130 coming for supper. About half of the attendees were current junior farmers members and the other half were alumni and non-members. After supper, the lovely MCs of the banquet started the night off with a few speeches from the provincial and local junior farmers presidents. After a few words from the Summer Games organizing committee, the night was capped with drawing the raffle table prizes, that benefited the provincial charity, and some square dancing before everyone let loose on the dance floor in true junior farmer style with some line dancing and two-stepping. Thank you to all JFAO members, current and alumni, and non-members for supporting us during this event!



Night at the Races

JFAO's Night at the Races was attended by 27 people with 14 being members and 13 non-members. We had a wonderful BBQ dinner and learned how to bet on horses. Race number 5 was named after the Junior Farmers' Association of Ontario and we even got our picture taken with the winning horse! There was a silent auction for our provincial charity, Water First, that raised \$800. We want to say a huge thank you to everyone who attended this wonderful social event and to all the sponsors who donated silent auction items.



Keep Growing! An update on the Giant Pumpkin Growing Contest from Huron Perth!



Pumpkins can be measured at any point during the contest. Measurements must be submitted no later than Oct 21, 2022 at 11:59pm through the Google Form. The form can be found by clicking [Here](#)

Are you going to Autumn Profile? Bring your giant pumpkin to get it officially weighed! You will still need to submit your results by Oct 21 as not everyone will be able to bring their pumpkin to Autumn Profile.

MNP

What is a farm advisor and how they help?

In today's agriculture industry, it's more important than ever to work with an advisor who really gets what's on the line. Whether you are looking for advice on day-to-day challenges or require specific advice on areas such as forward planning, financial projections, cost of production, or examining risk on your farm; a farm advisor is a valuable partner in your farm's decision making process. They work with you on a one-on-one basis to assess your financial operation's strengths and weaknesses with performance targets and analysis in mind.

You might question: how will a 2.25% increase in prime interest rate affect my monthly cashflows? What impact does switching to other crop inputs have on my crop yields and profits? Is my business structured in the most profitable way? I am looking to expand my livestock herd, but unsure of the risks, how can I mitigate that risk? I want to understand the full cost of production of my business, but where do I start? Advisors are here to help you answer this ever-changing list of questions.

In a commodity sector where farmgate prices are volatile and input prices are on the rise, farm planning is more important now than ever. Most likely, your farming operation is more capital intensive, incurring higher revenues than the generation before you. With that comes higher risk, and managing that risk becomes even more critical. With an early diagnosis, advisors can mitigate potential problems, find areas for growth, and guide your business toward your goals.

MNP's approach

At MNP, our farm advisors visit your farm, seeing your operation firsthand, which is essential to confirm that our financial advice makes sense. Regular follow-ups are provided to account for new opportunities and challenges that arise in an ever-changing marketplace. With our financial modelling tools in hand, we start taking out the guesswork for these very important and difficult decisions. In no time, you will start to see your business through a new lens – which areas are profitable, drive profitability down, and which areas you should focus on. The value of this information is critical for the sustainability of your farm, and to safeguard your personal and professional future.

MNP's services and solutions

· Benchmarking · Management and Strategic Planning · Farm Business Reviews · Production Economics and Marketing · Risk Management · Credit Reviews · Business Structures · Succession Planning

To find out how MNP can help your specific needs, contact Will Sheard at 647.338.8961 or will.sheard@mnp.ca. Check out the Winter newsletter for our next topic: AgriStability.



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Club Reports

Stormont-Glengarry

The Stormont Glengarry Junior Farmers have been busy at home and far away! We were grateful for a provincial event close to home! Even if we did attend a local fair prior to our travels to see Dean Brody first! We very much enjoyed the sweat and sunshine filled day at Summer Games! And are very grateful to our host friends in Renfrew for putting on such a great event! We loved the Tie Dye. We clean up pretty good too and danced the night away! We were fortunate to host our own little games, "Farmer Olympics", at the Avonmore Fair this summer. We had 4 teams compete and the winner took home tickets to the barn dance! We look forward to completing our roadside clean up in the fall. We have attended and hosted several socials in the past few months with our neighbouring counties. Including: Pool Parties, Axe Throwing, Bowling as well as a Stag and Doe for our very own local association President! The Flamingos are at it again roosting in people's lawns to raise money for our Graduate Bursary. This year our recipient was one of our very own, Patrick Daoust. We look forward to all the events to come!



Huron Perth

I don't know about you, but this summer has been super busy, but loads of fun! In April, we ventured out to Hoover's Maple Syrup to hold a Pancake Breakfast, and held an excavator challenge at our April meeting. In May, we helped MVCA plant 119 trees, and started growing our giant pumpkins for the provincial Junior Farmer Giant Pumpkin Growing Contest. In June, we helped clean up the sides of the road, sold ice cream at the Dungannon Tractor Pull, and volunteered at Blyth Festival's opening of "Drawer Boy". In July, we held a Night of Nights: Prom Take 2 dance, helped at Embro Tractor Pull, and had our annual meeting on the water. In August, we sent a team of members to Renfrew for provincial Summer Games, where we won first place! We partnered with Point Farms Mini-Golf Course and set up Farm Facts signs throughout the corn maze. We also started our third annual 'Who Let the Hogs Out' fundraiser, which always gets a great laugh with lots of community support and enthusiasm! In September, we returned to Huron Pioneer Thresher's to bring The Farm to visitors of the festival. Our 'The Century Farm Show' is doing well, with people from far and wide tuning into the monthly episodes of Huron and Perth farm families.

By Jolande Oudshoorn
Social Platforms and Media



Club Reports

Peterborough

Peterborough JF collaborated with Peterborough County Federation of Agriculture & OFA on a educational project. We erected a number of large educational signs at various well seen locations around the Peterborough region with the goal to help educate the general public about cash crops and their uses. PTBO JF did the sign installation while the Peterborough federation of agriculture did the rest. One of our members Liam Doris earned a prestigious STEM Schulich Scholarship to persue an engineering degree at Queens. He is interested in a STEM based approach to food production. We are currently focusing on a food drive that we are organizing for Halloween night. We are all dressing up to go as a group barnyard theme. We have a social coming up on September 21st at Canoe and Paddle in Lakefield.



Oxford

Since April the Oxford Junior Farmers have had a couple different socials to fill the months. Members toured a Lavender Farm in July and had an ice cream social in August with some Haldimand Norfolk Members joining Oxford. In June the club also hosted Roast and Toast to celebrate the achievements of member Elizabeth Bruce as she is the Past President of JFAO. This event had been pushed off due to COVID so it was great to finally get together with fellow JF members, friends and family to congratulate Elizabeth. In April, members of Oxford JF, with the help of local 4-H members and friends, did our annual riverside garbage clean up at Roth Park in Woodstock, collecting 5 large garbage bags. On the August long weekend, Oxford Junior Farmers held the Embro Truck and Tractor Pull. This year we reached record numbers, with 8700 people through the gates. We would like to say thank you to all the Junior Farmers from other clubs that helped volunteer at this event, your hard work was much appreciated. Join Oxford County for a Car Rally on September 18th at 12:30pm at the East DeBruyn's. The car rally will be followed by a BBQ. For location contact any of the Oxford JF social media pages or contact Nicole Danen at 519-580-5882. Autumn Profile will be held in Oxford County this year on October 22. More details to come. Follow the Oxford JF social media pages so you don't miss anything about this event!



Club Reports

Grey

Hello everyone! Grey County Junior Farmers has a way for you to beat the turkey tired's! Come join us Saturday October 8th from 9:00pm-1:00am at the Markdale Hall for a night full of dancing! Have any cans sitting in your pantry? We will be doing a non-perishable food drive to raise cans to donate to a local foodbank.

Tickets will be \$10.00 OR bring 10 cans and get in for free!

Payments can be made by contacting a Grey County Junior Farmer member OR e-transferring greycountyjf@outlook.com. (please ensure to put in the memo who the tickets are for)

We can't wait to dance the night away with you all!

Carleton

The Carleton County Junior Farmers have had an exciting and eventful few months filled with lots of fun and community outreach. It all started in May where we completed our Community betterment project, our annual roadside cleanup! Members picked up over 15 bags of garbage including countless coffee cups, shoes, clothing and car parts along the piece of road we have adopted. Before the year ends, we look forward to doing one final roadside cleanup in the fall!

The summer months also brought forward many volunteering opportunities. During the month of June members volunteered with a Tractor Pull at the Vintage Tractor Jam that took place at Stanley's Olde Maple Lane Farm. It was a fantastic event out in the community supporting a worthy family business that had recently suffered a devastating fire. In July, members were spotted at the Carleton 4-H Judging Night, where members helped with registration, marking quizzes, taking reasons and tear down. Lastly, moving into the month of August, members ran some fun games to keep children within the community entertained during the Metcalfe Ag Society Volunteer Appreciation Night! In the coming months we look forward to volunteering at Carp Fair with Renfrew County Junior Farmers, and volunteering at Metcalfe Fair.

In addition to being active out in the community, during the months of June through to August many socials took place to keep members connected with one another. This included June's monthly social, Carleton's annual Softball and Pizza Social, there was a great turn out including members from Stormont-Glenarry Junior Farmers. In July there was a tie-dye night where members created matching shirts in preparation for the Summer Games that was held in Renfrew County in August. Lastly, in August there was an Axe Throwing social. By the end of the night some became professionals whereas others not so much! Members are looking forward to the months ahead for upcoming monthly socials.



Club Reports

Wellington

Wellington Junior Farmers are excited to continue to resume some of our traditional activities while also creating new ones.

In July we were able to attend a meeting of the West Luther Cloverbuds and lead 2 stations during their dairy processing meeting. We made ricotta cheese and milk "glue." There were approximately 25 6-8 aged children in attendance. West Luther Cloverbuds is led by 2 Wellington Junior Farmers Alumni and 1 current JF member.

In August, after a 2 year hiatus, we were excited to volunteer at the Drayton Fair parking cars at the tractor pull. Later in the month we hosted our first ever community euchre tournament bringing together 24 players. This fall we look forward to attending the Harriston Fair Ag Awareness Building as well as our annual Pumpkin Pajamarama social.



Middlesex

The Middlesex Junior Farmers have been keeping busy this summer. Our Farmer's Night Out in April raised \$9000 which was donated to the Canadian Mental Health Association, Thames Valley Addiction, and Mental Health Services.

We kept busy throughout the summer by volunteering at various events including a cemetery cleanup post tornado, Ailsa Craig Gala Days, running the tractor pull at the Tri-County Heritage show in Ilderton, and providing food booths at both the Glencoe Tractor Pull and the Middlesex County Plowing Match. We are looking forward to hosting everyone at Sing Swing on November 19!



Club Reports

North Simcoe

North Simcoe had a busy summer of baseball and fun. We came first place in our Friday Night Mixed 3 Pitch League with an exciting championship game. We had an amazing turnout for our annual Golf Tournament and congratulate all the winners! We look forward to the fall (our favourite time of year) and Elmvale Fall Fair!



Durham Region

We are looking forward to an exciting fall season! During the busy summer, our members worked hard on the farm. Our members hosted a successful Can & Bottle Drive in June. Collecting two full trailers of empty cans and bottles. Our Durham Region JF Farm Tour Day has been postponed from its original day of July 23. Stay tuned to our social media for an update on stops and when we will host this incredible event. We are looking forward to the Durham Farm Connections 2022 Awards of Excellence! This is a fantastic event highlighting the Durham Region Agriculture Community. Durham Region JF is looking forward to attending Autumn Profile in Drumbo, Sing Swing and OYFF in Middlesex County!



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Maybe you have never considered working in insurance. Or think it seems boring. But insurance is not only dynamic, it is essential to the world we live in. Insurance is constantly moving at a quick rate to provide coverage in the face of new threats – technological and environmental. Each day is different working in insurance as we rise to meet the challenges that our policyholders face.

Stock Insurance vs. Mutual Insurance

There is a difference! With mutual insurance, premiums stay within the community – you support the local economy, employing neighbours, and giving back to local projects and organizations. Policyholders are members who have a voice and ownership in the company whereas stock companies are owned by shareholders and are committed to maximizing stockholder value.

Different Jobs in the Insurance Sector

There are many different career paths in the insurance industry! Some of these professions include insurance brokers and agents, underwriters, customer service representatives, claims adjusters, as well as accounting, business development, IT, and marketing

–professionals. The scope of the industry goes way beyond sales. There is something for every aptitude!

Different Insurance Programs

There is no such thing as “one size fits all” with the insurance industry. There are many courses offered at all post secondary levels with various streams. In Ontario, this includes a range of certificate, diploma, and degree programs as well as continuing education. From insurance-related courses and business courses to personal development courses, the options are many.

Getting the Inside Track

Don't wait for a job posting. Reach out to insurance professionals and let them know your unique skill set – farming and equipment knowledge are great assets. When an opportunity arises, you may be top of their mind!

Questions about working in insurance? We're here to help!
Lee Ellery, Agent lee@dumfriesmutual.com 519.476.9602

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Announcements:



Wellington JF is excited to announce the engagement of members, Hunter Woods & Hiam Alsaloum



North Simcoe wishes to congratulate members Taylor Chapman & Kaitlyn Turcott on the arrival of Baby Bentley Chapman on August 30th, 2022



Congratulations to JFAO members Lee Mayes (Perth) & Steph Vickers (Grey) on their marriage on June 25th in Meaford.



Congratulations to Evan Kreb (UofG) and Joleen Otten (Huron Perth) on their marriage on September 3, 2022



Congratulations to Amanda Bos (Huron Perth) and Richard Earnest on the arrival of their daughter, Amberlee Jayne-Lyne Earnest-Bos, born on June 25th, 2022

Century Farm Signs

Is your farm eligible?

See for yourself!

Head on over to <https://www.jfao.on.ca/resources/century-farm-sign>

Contact Karen De Bruyn, Director of Community and International Programs, for more information at karen@jfao.on.ca



Gate Signs

The Junior Farmers' Association of Ontario (JFAO) is pleased to offer gate signs. Gate signs can be proudly displayed at the end of your driveway or as part of your farm gate display. There are two sign options including, "Alumni Lives Here" and "Member Lives Here". The initiative was launched at the 2016 International Plowing Match held in Wellington County. Due to the popularity of the gate signs, JFAO has extended the availability through an online store (click [here](#)). This is your chance to show your support and pride of JFAO!



Once you have your sign installed, share a photo with us on social media using the #ProudJFer hashtag or email meghan@jfao.on.ca. Select photos may be chosen to be featured on the JFAO website or marketing materials

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