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Purpose and Principles

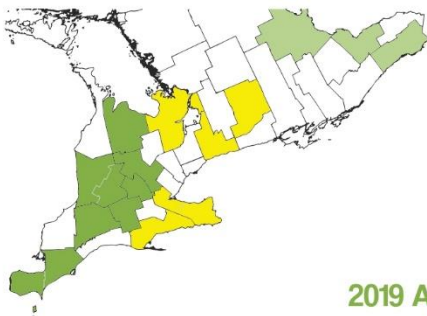
JFAO provides opportunities for young people of all backgrounds, but especially those in rural Ontario, to take on the challenge of exploring their individual talents and potential to develop personally while being involved in improving their communities, networking, and having fun. Members are guided by the motto “Building Leaders. Building Communities.” and the mission “to build rural leaders through personal growth, travel, experiences, and community betterment” as they conduct positive social and educational activities which satisfy their personal needs and interests while conducting service projects which support the needs of their communities. Programs and opportunities provided by JFAO and its affiliated clubs help develop in members a sense of social and environmental responsibility, the ability to provide effective leadership, and an awareness of good citizenship within the community and world around them. JFAO serves as the means through which the mission and principles may be developed and maintained throughout Ontario. JFAO provides coordination and leadership to clubs and provides opportunities to network through a variety of inter-club competitions, activities, and exchanges. JFAO gives future leaders a chance to become leaders of today and tomorrow while maintaining a connection with our roots.

Affiliation Requirements

Any group of individuals may show their desire to become affiliated with JFAO by paying membership fees for each member (age 15-29 as of the first of January) and presenting a list of officers to JFAO. Clubs must conduct a continuing program of activity throughout the year to meet the following minimum requirements:

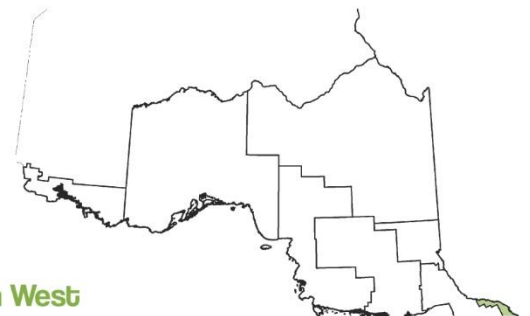
- a) Submit a current club photo, labelled with members’ names and executive positions for archiving purposes.
 - b) Complete at least one of:
 - a. A community betterment project, or
 - b. A joint JF/youth activity, or
 - c. A conservation project, or
 - d. An agricultural education activity, or
 - e. A social engagement project.
 - c) Have at least one event reported on by television, radio, print, or social media.
 - d) Submit a minimum of five photos of activities.
 - e) Submit one article related to the history of JF in the area (optional).
 - f) Have a meeting or part of a meeting on:
 - a. The structure and purpose of JFAO
 - b. Effective meeting procedures.
 - g) Submit a copy of the official minutes for two club meetings.
- See www.jfao.on.ca for updates, forms, and more information.

2020 Provincial Membership Statistics



237 members
17 clubs
donated \$57,654
volunteered 352 hours

2019 Club of the Year: Oxford
2019 Agricultural Club of the Year: Durham West



President's Message

If there is one thing I have learned about Junior Farmers this year, it's that nothing can stop a determined Junior Farmer member. The COVID-19 pandemic has greatly challenged and changed how our organization functions, but it definitely did not stop us.

Our members creatively solved problems and carried on. Instead of their annual fundraiser baseball tournament, North Simcoe JF raised funds through their "You've been Flushed" travelling toilet Stormont-Glengarry JF continued their flamingo flocking fundraiser at a safe social distance, and Huron Perth JF put their own stamp on it using pigs. While Middlesex JF normally volunteers at local 4-H events, this year they hosted a virtual Go for the Gold 4-H practice night complete with prizes. Grey County and Oxford County JF both hosted successful drive-through take-out ham dinners. Renfrew JF worked in co-operation with the Robbie Dean Centre to promote mental health resources within their community. Multiple clubs brought holiday cheer to their local communities through organizing and participating in drive through Christmas parades. These are just a few of the amazing ways our members adapted to the challenges of 2020.

Provincially, our events and programs have also had to change and adapt. We were one of the first organizations in Ontario to host a virtual AGM

in March. Our Ontario Young Farmers Forum evolved into a webinar series, allowing us to host speakers who spoke about mental health, soil sustainability and succession planning, along with a variety of young farmers from across Canada. The JFAO Zoom account was put to good use by local clubs, planning committees, the Board of Directors and JFAO Executive.

As we come full circle, about to host a virtual March Conference and our second virtual AGM, I am proud of everything our organization has accomplished this year and am looking forward to seeing how we continue to adapt to an ever-changing normal.

We've faced a lot of challenges in 2020. However, *The Junior Farmers everywhere are marching right along.* It will take more than a pandemic to stop determined Junior Farmers from our commitment to community involvement, social engagement, and leadership development. So, *let us face the future one and all with hearts aglow, The Junior Farmers in the Province of Ontario!*



Elizabeth Bruce

77th JFAO President

2020 President's Rose Award Nominees

Outstanding Novice Member	Amanda Bos, Amy Danen, Arin Douglas, Autumn Jackson, Lacey Papple, Nick Vinnicombe
Outstanding Member	Jackie Shaw, Jolande Oudshoorn, Karen De Bruyn, Katelyn O'Neil, Lauren Bos
Outstanding Retiring Member	Angela McDonald, Courtney Steven, Crystal Blake, Jamie Janssen, Janna Dally, Matt Magwood, Matt Smith, Michael Gill, Quintina Cuddihy, Samantha Klaver, Sarah Teefy, Tina Straathof
Club of the Year	Huron Perth, North Simcoe, Oxford, Renfrew, Wellington
Agricultural Club of the Year	Durham West, Grey, Huron Perth, North Simcoe, Stormont-Glengarry



Winners will be announced at the JFAO Annual Banquet.

Past President's Message

As we put the final wraps on what has definitely been a year filled with challenges and difficulties, I can't help but become a bit reflective on all the good things that have come out of this year. This year has proven again to all of us what a dynamic, ever-changing, and resourceful organization we are. We have been able to overcome the challenges that have been put in front of us this year. All too often we could have found ourselves forgoing our founding principles that guide us and having them fall to the wayside in this distant and remote time. However, we all still found ways for Junior Farmers across the province to connect, grow and give back to their

communities. It is in this can-do spirit that I thank you all for the great year we have shared, and I am looking forward to the bright future ahead of us in Junior Farmers. We would not be here in the organization if it was not for everyone involved across the province at all levels. Again, thank you all from the bottom of my heart to have been able to be apart of this great organization for the 2020-2021 year and cheers to many more years of JFAO.



Nic Weber
Past President



2020-2021 Executive



Elizabeth Bruce,
President



Nicholas Weber,
Past President



MacKenzie Mahon,
Executive Director of
Finance



Ashleigh Beacham,
Executive Director of
Programming



Rinske van der Steege,
Executive Director of
Community and
International Programs



Meghan McLeod,
Executive Director of
Communication



Patrick Sullivan,
Executive Director of
Communication



Lee Mayes,
West Zone Director



Joel Speers,
Central Zone Director



Jamie Schultz,
East Zone Director

2020-2021 Board of Directors

The 2020-2021 Board of Directors includes all the Executive listed above, along with the following directors:



Oscar Peeters
(Carleton)



Brian Wetheral
(Durham West)



Nic Willemsma
(Essex-Kent)



Stephanie Vickers
(Grey)



Reinier van der Steege
(Haldimand-Norfolk)



Lauren Bos
(Huron Perth)



Kylie O'Neil
(Middlesex)



Adrianna McGinnis
(North Simcoe)



John Harrigan
(Oxford)



Emma Sommerville
(Peterborough)



Meredith Mulligan
(Renfrew)



Justin Brooks
(Stormont-Glenarry)



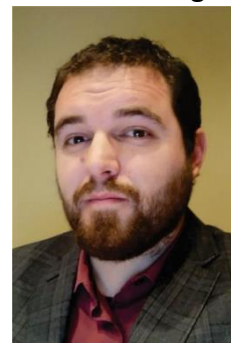
John Brown
(University of Guelph)



Meaghan Weber
(Waterloo)



Arin Douglas
(Wellington)



Matt Smith
(Wentworth-Niagara)

2020-2021 Additional Representatives



Crystal Blake,
Social Media Representative



Charlotte Huitema,
OFA Representative



Lauren Bos,
4-H Representative

2020 JFAO Provincial Charity: Alzheimer's Society

This year, Junior Farmer members stepped up to support the Alzheimer Society of Ontario and the thirty local Societies across the province. The Alzheimer Society offers *Help for Today* through their programs and services for people living with dementia and *Hope for Tomorrow* by funding research to find the cause and the cure.

Junior Farmer clubs raised money in various ways – through club donations, bottle drives, walk-a-thons, and fundraisers at provincial events. Over \$6,000 was donated to the Alzheimer's Society, proving that when Junior Farmers band together, great things can happen!



Supporting Food Security in Rural Communities

While reviewing year-end affiliation reports from each Junior Farmer club, a trend started to emerge: although it was a difficult year to plan activities and fundraisers, the majority of clubs found ways to support local food banks and help improve food security in local communities. This ties in quite well with the 2020-2021 JFAO Provincial Charity being Feed Ontario, formerly the Ontario Association of Food Banks. Although donations are still happening, we wanted to highlight some of the great work Junior Farmers across the province are doing to help stock local food banks.

Clubs had to get creative for ways to support local food banks in the global pandemic. For clubs such as Oxford and Grey counties, this meant hosting drive-through, take-out dinners with the proceeds going to food banks. Middlesex JF changed their annual Trick or Canning event into a canned food drive at a local grocery store, collecting two car loads of canned goods. Clubs such as Waterloo, Carleton, and Essex-Kent JF donated money to their local food banks. For Huron Perth JF, it meant a “Who Let the Hogs Out” fundraiser and the donation of two pigs. North Simcoe JF hosted a Christmas tractor parade collecting food and toy donations. Durham West, Peterborough, and Renfrew JF all held bottle drives, adapting them for curbside drop off so safety standards could be maintained.

Overall, Junior Farmers across the province collected an immeasurable amount of canned and fresh food and donated over \$18,000 to local food banks.



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Executive Director of Finance Report

This has been a challenging year with our financial plan changing significantly due to the COVID-19 pandemic. Despite the reduced revenue, we were successfully able to mitigate these financial challenges by finding significant cost savings while still supporting our members through the difficult times.

In August, we presented a new budget to the board to steer our financial decisions for the latter half of the year. This was a great success as we knew our old budget did not reflect the current state of conditions or goals we had moving forward. In November, we passed our 2021 budget reflecting our expectations of the upcoming year.

Our JFAO Endowment Fund, managed with the 4-H Endowment Fund has done well this year. The communication has vastly improved between Junior Farmers and the 4-H finance department.

Despite the challenges at the start of the year, we ended the year with an impressive return with the well-rounded profile.

Overall, this has been a fantastic year bringing unique opportunities and challenges. I would like to thank our team, Susan Elliot for all the bookkeeping and handling the Century Farm Sign requests, John Mayes for updates on the 4-H Endowment Fund, and Curtis Villar for the auditing services. Sitting on the JFAO Executive has been a pleasure and I hope for the best for Junior Farmers in the future.



MacKenzie Mahon
Executive Director of Finance



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Executive Director of Communication Report

It has been a wild year with Junior Farmers! I took on the role of Executive Director of Communications in October and stepped down from my role as the Central Zone Director, and I haven't looked back! I have enjoyed taking on roles such as editing the Bullhorn and learning more about how Junior Farmers works as an organization. Being in a communications role has taught me so much about design and reaching out in many ways, especially during the COVID-19 pandemic. Here's

hoping 2021 brings better situations that we can actually meet in person and get back to having events!

Cheers,
Meghan McLeod
Executive Director of
Communication



Executive Director of Community and International Programs Report

Greetings from CIP!

It has been an awkward year with COVID-19; however, I am grateful for technology's role in keeping everyone virtually together. Due to the complexities of COVID-19, there were no incoming or outgoing exchanges or province-wide gatherings. Looking ahead, it is difficult to say what travel is going to look like in 2021. On the bright side, there was time to reflect on the exchange program and brainstorm some ideas for the future, including two possible new exchange opportunities with the United States and India. Once COVID-19 is behind us, JFAO is looking forward to hosting and sending off delegates again.

While there were new challenges, technology was able to keep us together. On December 6th, International Trivia was held over Zoom with six international friends in Europe joining. Trivia topics ranged from JFAO and Ontario agriculture to international fun facts and agriculture. In between Kahoot rounds were presentations from delegates who travelled in 2019 (Alex Wytenburg, Emily Kyle, Karen De Bruyn, and

Phil English). We look forward to hosting this event again in the future!

In terms of Ontario Century Farm signs, 34 Century Farm Signs were distributed in 2020, as well as fourteen 125-year, seven 150-year, two 175-year and one 200-year add-on signs. The Century Farm Sign program is one of the last centennial projects still running; and I foresee this program running long into the future.

Looking ahead, we are all looking forward to in-person gatherings and events again. We cannot wait to celebrate with families as they reach farm milestones with the Century Farm Sign program. JFAO is anticipating international delegates again in the future, and we are looking forward to giving our members the experience of a lifetime to travel to our international partners when travel restrictions are lifted.



Rinske van der Steege
Director of Community and International Programs

Proud to support future farm leaders

Ontario's prosperous and sustainable agri-food industry relies on a steady stream of young farm families. OFA advocates for programs and opportunities to support new farmers across Ontario. We work for policies and programs that strengthen our industry and rural communities today, and lay the groundwork for new opportunities for generations of farmers to come.

OFA is proud to support the work of the Junior Farmers' Association of Ontario. We invest in leadership development programs to support young leaders who will continue to drive sound public policy for Ontario's agri-food sector and rural communities.

Congratulations JFAO on another successful year. Let's keep the momentum going to develop young farm leaders.

OFA: Supporting Ontario's next generation of farmers.



Member Milestones

Five Year Members

Alex Richardson, Essex-Kent
 Carson Wagner, Oxford
 Grady Dwyer, Renfrew
 Kayla Ward, Oxford
 Kristoffer Rivard, Essex-Kent
 Meaghan McLean, Essex-Kent
 Nic Willemsma, Essex-Kent
 Rinske van der Steege,
 Haldimand-Norfolk
 Victoria McClure, Wellington

Ten Year Members

Becca Keitel, Peterborough
 Ben Straathof, Renfrew
 Bonnie Ward, Durham West
 Brianna Sullivan, Carleton
 Drew De Bruyn, Oxford
 Luke Ward, Oxford

Fifteen Year Members

Matt Smith, Wentworth-Niagara

Retiring Members

Angela McDonald, Durham West
 Courtney Steven, Oxford
 Crystal Blake, Huron Perth
 Jamie Janssen, Oxford
 Janna Dally, Wellington
 Jonathan Giret, Middlesex
 Matt Magwood, Grey
 Matt Smith, Wentworth-Niagara
 Michael Gill, Wentworth-Niagara
 Quintina Cuddihy, Carleton
 Samantha Klaver, Huron Perth
 Sarah Teefy, Durham West
 Tina Straathof, Waterloo

2019 Rose Award Winners



JFAO Outstanding Novice Member: **Jolande Oudshoorn (Huron Perth JF)**

JFAO Outstanding Member: **Elizabeth Bruce (Oxford JF)**

Outstanding Retiring Member: **Kurtis Smith (Middlesex JF)**

Club of the Year: **Oxford County Junior Farmers**

Agricultural Club of the Year: **Durham West Junior Farmers**



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Carleton JF's Great Idea: 4-H Scholar Award

For the past 4 years, Carleton JF has offered a post-secondary scholar award for youth who will be starting or continuing post-secondary education in a field related to agriculture, with preference given to applicants who display a strong involvement in 4-H. The award was created 4 years ago by our club president at the time, Andrew Bunda. His goal was to create something to support young farmers wanting to pursue an agriculture-focused post-secondary program. Each year, applicants are asked to describe the role agriculture has in modern society and how they hope to support local agriculture in the future. Applicants also share their 4-H careers with a list of completed clubs and the roles they played in each club. This award allows us to connect with our local 4-H clubs and reach 4-H members across the province.

Most of the fundraising for this award comes from our annual Spring Trivia Night, which has been

a successful fundraiser over the past few years and



allowed us to increase the annual award to \$400 last year. With the restrictions this year, our club was sad that we were unable to do many of our usual local events and activities, however we were very excited to be able to offer the Scholar Award again this year to Rhiannah Gallagher.

Quintina Cuddihy
Carleton Junior Farmers

Renfrew JF's Great Idea: Curbside Bottle Drive

Traditionally, Renfrew JF organized our bottle drive for the start of December, but that had to be changed due to COVID-19. This spring, we changed to a socially distanced pick-up bottle drive at community members' homes. We reached out to the community by advertising on radio stations, our Facebook page and local groups, word of mouth, and hanging posters on some bulletin boards. Addresses were added to a spreadsheet which was then divided by location and dispersed among JF members for pickups. The community's support was tremendous with not only empties being returned, but also with cash donations being received. This outpouring of support made 2020 the most successful bottle drive yet.

We attribute this increase in support partly to our history of hosting bottle drives and the



community wanting to support the two organizations who were benefiting from the bottle drive but also the fact we did curbside pickups. Switching from a drop-off to pickups increased our range of donations from just the communities surrounding Cobden (5-20 minutes away) to communities up to 45 minutes away. It seemed people were more inclined to donate if they didn't have to drive somewhere to drop items off. This belief seemed to hold true when we hosted another curbside bottle

drive at the start of December like in previous years, and we raised more money than in the spring. While COVID-19 has changed many things for our club, switching our bottle drive to a curbside pickup is something we will continue for years to come.

Meredith Mulligan
Renfrew Junior Farmers

Huron Perth JF's Great Idea: Pigs Out

This past year it was tough trying to figure out a way for us to fundraise with the ongoing pandemic. We discussed different ideas, and then on Facebook we noticed that there were two clubs doing an interesting, socially distanced fundraiser. North Simcoe JF held a "You've Been Flushed" Fundraiser where they placed a toilet and plungers on the lawn of unsuspecting houses and Stormont-Glenarry JF had the "You've Been Flocked" Fundraiser where they put an entire flock of plastic flamingos onto lawns.

We decided we wanted to do something similar but more agriculturally related to Huron and Perth Counties. Since these counties have the highest amount of pig producers in Ontario, we chose to place pigs on peoples' lawns. Jolande came up with the idea of using old plastic barrels, jugs, scrap wood, fence posts and a bit of paint to make our pigs, and past, current and future members helped us build and paint them. Once we had our signs made, we went and put them on the first two unsuspecting lawns. This fundraiser was amazing, we had all sorts of people willing to help us move



them to different lawns, even if they weren't members, and everyone who got the pigs thought it was a great way to fundraise. We had a waiting list as well for people who seen the fundraiser and wanted to send the pigs to their friends and family.

We decided to donate the money to local food banks and were able to raise enough money to buy a pig from CedarVilla Angus to have butchered at Zehr's Farmers Market. Both companies pitched in by donating a second pig to be butchered and donating the cost of butchering, and we were then able to donate over \$1,000 and the pigs to the local food distribution center to go to food banks in Huron and Perth counties. We would like to thank anyone who helped build and move the pigs. We would like to thank the Huron County Pork Producers and the Perth County Pork Producers for sponsoring us for the costs of the signs and the building of the pigs. This Great Idea couldn't have been such a Great Success without these great people.

Lauren Bos

Huron Perth Junior Farmers

Middlesex JF's Great Idea: Canned Food Collection

Each year, Middlesex JF typically runs our Trick or Feed project to collect donations for the food bank on Halloween. This year, we had to find a different way to collect donations, so decided to collect donations outside a local grocery store. With their permission, we set up a table and tractor and wagon outside the front door and chatted with people on their way into the store about our project. This worked well because people could purchase an extra item or two while shopping and donate it on their way out the



door. We also had a jar to accept cash donations. Our club was very pleased with how this event went. It was a good way to be a part of the community and talk to the public about our club. Another year, we could try to set up at a couple of different grocery stores and spread out our members. It was a simple project to organize and had a big impact with the amount of donations we collected.

Kylie O'Neil

Middlesex Junior Farmers

If you can't handle the stress,
~~get out of farming.~~

talk to someone who can help

It's time to start changing the way we talk about farmers and farming.

To recognize that just like anyone else, sometimes we might need a little help dealing with issues like stress, anxiety, and depression. That's why the Do More Agriculture Foundation is here, ready to provide access to mental health resources like counselling, training and education, tailored specifically to the needs of Canadian farmers and their families.

**The
Do More
Agriculture
Foundation**



North Simcoe JF's Great Idea: Tractor Parade, Food and Toy Drive

The cancellation of the Elmvale Santa Clause Parade was difficult as it was one of the biggest fundraisers for the Elmvale Food Bank's Christmas Drive. We decided that we needed to help by hosting a tractor parade throughout the streets of Elmvale and collecting donations of food and toys to donate to the Food Bank. Members spread the word to JF alumni and other farmers in the community, asking them to decorate tractors and participate in the parade. For everybody's safety, we asked that all donations be left at the end of driveways and for spectators to stand back from the road.

Despite the rain and snow in the forecast, we were absolutely blown away with the support from the town. Thirty-two tractors participated in the parade with incredible decorations and we were able to collect a heaping hay wagon full of food and

toy donations. It was amazingly heartwarming to see the smiles on the faces of everyone watching, a few tears of joy were even shed. We received thank



North Simcoe JF alumni Drew Langman and Amanda Stafford.

you messages such as: "So inspired by what you guys have done tonight! Not only am I so happy to see all the donations you collected, but this was a much-needed pick me up! Thank you to everyone who donated their time!" Our club was able to meet at the Food Bank following the parade to unload all donations off the wagon. The Food Bank was so pleased with

what we have done and could not begin to thank us enough. We were overly excited to have CTV cover a newscast about our parade. With all the negativity that is seen on the news, it was so lovely to see a positive news story.

Adrianna McGinnis

North Simcoe Junior Farmers

Oxford JF's Great Idea: Take-out Ham Supper

After lockdowns and size restrictions cancelled all of Oxford JF's usual fundraisers, our fearless Fundraising Coordinator hatched a new plan: a drive-through, take-out ham supper. We first researched the idea by talking to other groups in the area who have done these types of events before, who provided valuable information on serving sizes and what to cook ourselves and what to outsource. We decided to continue our tradition of giving back to the community by making this a "Get a Meal, Give a Meal" event, with the proceeds raised being donated to local food banks.

Slow ticket sales three weeks before the event had us concerned, but they quickly picked up and all 350 tickets were sold out a week ahead of



the supper. The night before the big event, a few members got together to fold the takeout boxes and

get prepared for the next day. Almost all of our 37 members were involved in some way, either taking tickets in the parking lot, handling money, placing meals inside of cars, cooking, or filling the takeout boxes with food. Overall, feedback from the community was very positive. People

were impressed with the portion sizes and the speed with which we were able to keep vehicles moving through the line. It was great to see our membership take on the challenge of fundraising during a pandemic to run a safe and successful take-out ham supper.

Virginia Janssen

Oxford Junior Farmers

Stormont-Glengarry JF's Great Idea: Farm 911 – The Emily Project

The Stormont- Glengarry Junior Farmers are proud to be helping out with Farm 911 The Emily Project in our local community. Farm accidents can happen in some of the most remote parts of the farm. To help first responders reach these areas in an emergency, the Emily Project, inspired by Emily Trudeau, is erecting civic address signage at field entrances across Ontario. In the past year, Stormont and Glengarry Counties have both signed on to the program allowing landowners the



opportunity to buy signs for their field entrances.

Stormont-Glengarry Junior Farmers wanted to help by offering our time to help landowners install these signs. We are hopeful that this offer encourages more landowners to apply for these signs, making our community a safer place.

The S-G Junior Farmers were able to assist with one project in late 2020, and we are looking forward to more starting spring 2021.

Thomas Kuipers

Stormont- Glengarry Junior Farmers

Wellington JF's Great Idea: Youth Scavenger Hunt With Local Businesses

We discussed creating an event with the goal of engaging youth and increasing the awareness of the existence of Junior Farmers in our community.

After discussing various ideas, we decided to hold a virtual scavenger hunt, split into three age groups to match with 4-H. Each group had a list of riddles to solve, with participants taking a photo or drawing the answer to the riddle as their entry into the prize draws. All answers were items that could be easily found within the participant's house or yard, allowing us to include all children, regardless of where they lived.

The second objective of the hunt was to support local businesses within Wellington County. We decided that the prizes would be gift cards to the winner's choice of business located within

Wellington County. There were three prizes per age group, and everybody who submitted an entry was entered to win. We advertised the event on social


media, encouraging members to share with their family, friends and in community groups. Every entry received a response with a brief description of JFAO, our club and an invitation to follow our social media pages. Feedback from parents was very positive, and with over 30 children participating it was an excellent way to connect

with local families. We hope to run a similar event again in 2021.

Jackie Shaw

Wellington Junior Farmers

Scavenger Hunt



Directions: For ages 7 – 11. Solve all the riddles and find each of the items. Take or draw a picture of each item. Submit your answers and pictures to wellingtonjuniorfarmers@gmail.com by August 31st at 11:59 p.m.

- ☐ The more I dry, the wetter I become.
- ☐ I'm bigger than a flea. I'm bigger than a bee. You can unlock a door with me.
- ☐ If you mind me on the ground with my head up you'll have good luck.
- ☐ I smash scissors and paper covers me.
- ☐ If you step out of the bathroom and people laugh at you, you probably have this stuck to your shoe.
- ☐ Find something that's black and white and read all over.
- ☐ If an adventure is what you want, take a look, I'm a ____.
- ☐ I blow in the wind and drop in the fall.
- ☐ If you skin your knee and feel bad, stick me on and you'll be glad.
- ☐ Fill me up all the way, but be sure to take me out or I'll stink the next day.
- ☐ Cows swallow this blade, but it's not sharp or metal.
- ☐ I'm on your left and on your right, hopefully not too tight.
- ☐ I make marks wherever I go, I shrink as your ideas grow.
- ☐ I'm by the sink and I make your hands not stink.

Peterborough JF's Great Idea:

Although 2020 wasn't a particularly active year for the Peterborough County Junior Farmers, our club managed to complete a joint project with The Otonabee Trail Accessibility Group (OTAG). OTAG had raised enough money to buy and build a gazebo along the Lang-Hastings portion of the Great Trail, formally known as the TransCanada Trail. The group approached our club asking for help to build the gazebo as we have members who are familiar with construction projects. On October 3rd, some of our members volunteered to help pour the footings for the gazebo. Members then gathered to erect the



gazebo across from the location of the former Lang Train Station. Along with providing a resting spot, the gazebo will be used to document the history of the area, including the train station.

Our members were proud to help build this gazebo along the Great Trail and received many thanks and compliments from passers-by during the construction process. We are happy to have played a part in providing a rest spot and shelter from the

elements for the public to use while enjoying the trail.

Emma Sommerville
Peterborough Junior Farmers

University of Guelph JF's Great Idea: Euchre Tournament

Remember a pre-pandemic world, where clubs could meet in person for socials? We sure do, and we miss it more than anything! Back in 2019, our club started off our November social by packing Operation Christmas Child Shoeboxes to help those in need during the holiday season. Later that night we celebrated our hard work with a Euchre tournament! Euchre socials are no stranger to UoG JF. We believe that they are a fun way to hang out with club members and create a fun and safe space for new members. We had over 10 teams participate, which consisted of members,



friends, and even an exchange student from the Netherlands, Ralf. We spent the night playing cards and having a good old JF time. After a few hours of playing, Allison and Matt won the Championship game. Since COVID-19 has shut in-person activities, these two are still holding the title of "University of Guelph Junior Farmers Euchre Champs." We have been conducting both socials and meetings virtually, so we might have to host an online game to crown new euchre winners!

Sophia Diebold
University of Guelph Junior Farmers

Winter Games 2020: Birthday Party!

On February 8th, Junior Farmers from across the province converged on Oxford County to participate in what turned into the final in-person provincial events of the year: Winter Games. The event fell on the 19th birthday of Oxford JF member Liam Pullen, making the theme an easy one: Birthday Party!

Members competed in several sporting events, including volleyball, floor hockey, basketball, and soccer. The highlight of the event was the mystery event, where teams had to pack as many members and party supplies into a car, getting points for each item they could fit, while still ensuring the driver could see out the windshield. Members got creative, putting each other in the hatchback or into a car seat, rocking out on the old boombox, and making sure the pinata could fit as well!



After some R&R and nourishment from local restaurants, it was time to load up the buses and head to Tavistock. Our bartenders were all JF alumni, who were involved with planning the last time Oxford hosted Winter Games, in 2003! A great time was had by all, with 180 people attending the dance.

The Overall Winning Team was Carleton County, who won the pinata from the fill a car event earlier in the day, but we made sure to stuff it with candy before giving it away. Oxford JF donated the \$2400 bar proceeds to the Alzheimer's Society of Oxford. Overall, hosting Winter Games 2020 was a phenomenal event, giving us a great opportunity to showcase Oxford County, meet new friends from across the province and reconnect with old ones, and help build our community and our leadership skills.



March Conference and Annual General Meeting

March Conference 2020 was going to be an event that changed the way March Conferences have been held. The March Conference Committee worked hard to create a bus trip for attendees, touring a water buffalo farm, a food bank distribution centre, a cheese factory, an alpaca farm and a few mystery stops along the way. Unfortunately, a week before the event was to be held, it had to be cancelled because of the COVID-19 pandemic. However, we found a way to still hold our Annual General Meeting. It was held Saturday, March 28th using Zoom, making JFAO one of the first organizations in Ontario to hold a virtual AGM. There was a high number of members that logged in to attend and have their voices be heard. We were

elected the 2020-2021 Executive using the Poll Everywhere, allowing attendees to text in their votes. A few highlights of the meeting included the introduction of new membership cards, partnering with Perkopolis to offer our members a discount program at many retailers across Ontario, and the upcoming Board of Governance training being offered for members. We also selected the 2020 Provincial Charity as Feed Ontario. While this AGM was quite different from past ones, the focus on acknowledging and celebrating the past year and looking towards the next year of Junior Farmers remained.

Kylie O'Neil

Middlesex Junior Farmers

2019 Communications Award Winners

Scrapbook Competition	Carleton JF
News Article Competition	Wellington JF, highlighting tips and tricks for parking cars
Best New Member Recruitment Activity	Middlesex JF with 4-H Judging and Go for the Gold Day
Best Community Betterment Club Photo	Wellington JF packing lunches at a school breakfast program
Best Gate Sign Photo	Meaghan McLean from Essex-Kent JF
Best Century Farm Sign Photo	Jackie Shaw from Wellington JF
Best Social Media Post	Middlesex JF featuring Autumn Profile 2019
Best Pandemic Club Social Idea	Huron Perth JF's Online Trivia Night

Thank you to our Alumni Judges: Keith Emiry, Julia Boese, Claire Bunnik, and Becky Mattice.

Sing Swing 2020: Singing and Swingin' Six Feet Apart

With the pandemic came new challenges and the stoppage of several annual events. Taking the individual competitions from Sing Swing and the group mystery event from Autumn Profile, we blended these two traditional events into "Singing and Swingin' from Six Feet Apart." This new online format allowed us to celebrate our talented members as they baked, danced, sang, and made a variety of artistic pieces, submitting their entries via email over the course of November. It was a very well-attended virtual event, with ten clubs submitting over 150 entries.

We even managed to bring in the baking side of Sing Swing with members making a cake or brownies and then submitting a picture of the goods along with the recipe used. It was great to see JF members embracing their creative sides and getting involved in the competitions.

Of course, this event wouldn't have been possible without the help of our amazing alumni. Thank you to the nine alumni from across the province that helped us judge the competition, we were so thrilled to have them be a part of the event. Also thank you to the exceptional committee who put in many long hours to make this a great new event. Finally, congratulations to Huron Perth for placing first and Grey County for coming second and Carleton placing third. Thanks to everyone that made the event such a success!

Lee Mayes
West Zone Director

SINGING & SWINGING

Peterborough
2nd

Peterborough
3rd

Carleton
1st

Category

Photography

Class

Black & White

SINGING & SWINGING

Huron Perth
2nd

University of Guelph
3rd

Grey
1st

Category

Quilting

Class

featuring aspect of farming or JF

2020 Annual Report

Junior Farmers' Association of Ontario

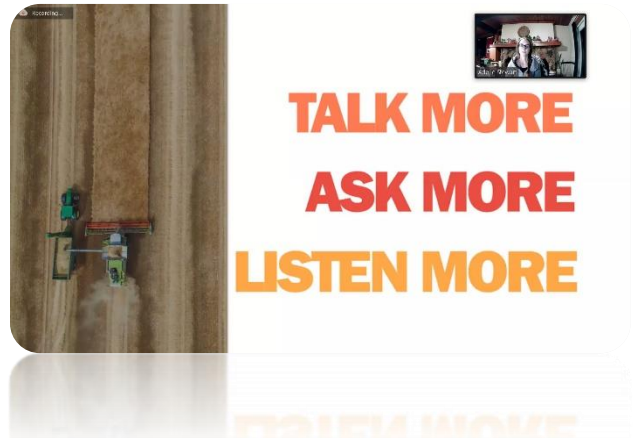
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Ontario Young Farmers' Forum 2020: The Young Farmer Survival Guide

The 2020 Ontario Young Farmers Forum (OYFF) was transitioned to a virtual event due to ongoing health concerns related to COVID-19. The OYFF virtual program consisted of a four-part webinar series that took place during the month of November.

The first session focused on mental health with Adelle Stewart, Executive Director of the Do More Agriculture Foundation, presenting an introductory session on mental health in agriculture. Adelle's presentation explained how to have a conversation with someone who is struggling, how different a work-life balance is in agriculture, and various community resources available. Sarah Judd from Meadow Lynn Market Garden & CSA joined the session for the first OYFF farmer spotlight. Sarah shared the story of her operation and how "farming on a small scale" is possible.

Soil and land management, under the 4R Nutrient Stewardship



program, was the focus of the second OYFF session. Kelsey Hill, Manager of Nutrient Stewardship at Fertilizer Canada, kicked off the session with an overview of the 4R program. Then Dale Cowan, Agronomy Strategy Manager and Senior Agronomist for AGRIS and Wanstead Farmers Cooperative, discussed implementation of the 4R program at a fertilizer retail level and opportunities for farmers to participate in the 4R program. The second OYFF farmer spotlight was Greg Stamp of Stamp Seeds. Greg gave program attendees a virtual tour of his family's seed farm and seed retail business and discussed the ins and outs of working with family.

Kelleen Tait and Susan MacKinnon from MNP lead the third OYFF session with a focus on farm succession and how to start the process. Program attendees received practical tips on succession planning and discuss the challenges that come with it. The Ontario Water Buffalo Company was represented by Lori Smith and Martin Littkemann for the third OYFF farmer spotlight. Martin and Lori described what it is like to farm water buffalo and explained how they got into the business.

The final OYFF session was The Canadian Young Farmer Panel. This session featured a discussion with a panel of young farmers from across Canada. Andrea Gal, Research Analyst with Wilton Consulting Group, moderated the panel while Phillip and Katie Keddy, Andrew Campbell, and André Stepler were the panelists. Each panelist gave an overview of their farm operation and were asked to share their experiences around mental health, soil and land management, and farm succession.



Of course, the OYFF program would not be complete without the opportunity for attendees to network with other individuals involved in agriculture from across the province. Each OYFF session was followed by a virtual social where attendees had the opportunity to socialize with one another through activities like networking bingo, trivia, and more. Thank you to everyone who attended OYFF and made the program possible! The OYFF committee members included Ashleigh Beacham, Elizabeth Bruce, Arin Douglas, Charlotte Huitema, Matt Magwood, Melissa Sinnige, and Christine Wyville. Special thanks to Virginia Janssen for doing the graphic design and to Crystal Blake and Meghan McLeod for managing the social media posts.

Social Media Representative Report

As another year wraps up, I look back at what all the clubs across the province have accomplished even through a year affected by COVID-19 and I am very impressed to say the least. The clubs used this year to focus on their communities and give back. The use of the JF hashtags helps us review all the activities we completed as a province quickly and efficiently, searching using these will show you what we were up to in 2020: #JFCommunityBetterment #JFMeeting or #JFSocial. I am quite proud to say I was part of this amazing organization that has accomplished so much every year. Our clubs didn't let COVID-19 get them down. We may not have large membership numbers, but the membership

we have is quite dedicated. We would not be as successful as we are without the support of our social media followers. Thank you for letting me be your Social Media Representative for 2016, 2019, and 2020.

Website www.jfao.on.ca

Twitter @JuniorFarmers

@OYFF20

@JFAOtraveller

Instagram JuniorFarmers

Facebook Junior Farmers'
Association of Ontario



Crystal Blake

Social Media Rep 2020

OFA Representative Report

It has been my pleasure representing JFAO at OFA events and PAC meetings in 2020. The OFA AGM and Convention themed "Navigating our Road to Recovery" was held virtually this year, and saw Peggy Brekveld installed as the President, with Vice Presidents Mark Reusser and Drew Spoelstra. An exciting part of my year was being featured in the January 2021 edition of OFA Today as a young farmer that attended the OFA Lobby Day at Queens Park in 2019.

Throughout the year, OFA works on a number of different projects including water management to improve water quality in the Great Lakes; labour challenges unique to Canadian agriculture; secure, reliable broadband internet to rural, remote and northern Ontario; improving access to natural gas; and working with local federations to encourage municipalities to reduce the farm tax ratio to offset the tax burden on farmers.

OFA also worked with the provincial government to introduce Bill 136, the PAWS Act to create a new provincial animal welfare enforcement system for Ontario, headed up by the Chief Animal Welfare Inspector and enforced through trained inspectors employed by the provincial government.

Along with this came improved legislation to address on-farm biosecurity protection for all aspects of the food supply chain through the Security from Trespass and Protecting Food Safety Act, 2019. OFA will continue to follow this act as it moves through the legislature.

Through advocacy and support, OFA is working to reduce barriers to improve mental health and resilience within our agricultural community. There are a growing number of resources and programs being developed to create awareness and support mental health in the agriculture sector. OFA supports several mental health initiatives including the L&A Farmer Wellness Program, Do More Ag Foundation, Mental Health in Agriculture workshops, and "In the Know", University of Guelph's mental health literacy programming for rural and agricultural communities.

I was happy to represent Junior Farmers for the 2020 year.



Charlotte Huitema
OFA Representative

4-H Representative Report

This past year has been different from other years that we have had. I never thought we would start (and then finish) the year in a pandemic. However, it has been a good year for JF and 4-H. I wanted to reach out to 4-H to find ways to interest 4-H members in Junior Farmers. I really noticed in my home club of Huron Perth Junior Farmers, that we have to connect with our local 4-H organizations more to garner more potential new members.

I really wanted to use my connection as a 4-H Ambassador to try and fill the gap between Junior Farmers Association of Ontario and 4-H Ontario but learned efforts would need to be made between local 4-H and Junior Farmer clubs as they usually know what their area is looking for. It was great to hear about so many different Junior Farmer clubs reaching out to different 4-H clubs in different ways, from running clubs in the area, to offering awards at Achievement Nights and judging competitions.

Even though the past year made it difficult to run many in-person events, clubs went the extra mile by running virtual Go for the Gold prep events over Zoom and helping 4-H members navigate Kahoot as well. These events provided social time between Junior Farmers and 4-H members, allowing discussion about what Junior Farmers is and does and how to join as well. This past year was challenging and different than most, but it was still a very successful year in my eyes. Thank you for letting me be the 2020 4-H Representative this past year, I have enjoyed it and learned a lot from it.



Lauren Bos
4-H Representative

East Zone Director Report

This year was one of learning, problem solving and adaptation for all parts of Junior Farmers. I have been a member of this organization for the past six years and this year has allowed me to see the important role it has within my life, as well as the network it has allowed me to create. As the Eastern Zone Director, I was able to strengthen the connection I have with members in all three clubs in the East Zone. Attending meetings from each county allowed me to connect and act as an additional layer of support between the local clubs and the JFAO Executive!

The East Zone has remained extremely involved in our communities throughout the entire year. Stormont-Glengarry has been very creative over this past year with an effective social media presence that included running their flocking project to raise money for their annual bursary. They have become a supporter of Project Emily, ensuring farm properties have visible 911 address signs, and posted a great video promoting mental health awareness on Bell Let's Talk Day.

Carleton Junior Farmers has stayed involved in their local communities through the pandemic. They continued their 4-H Scholar Award and took part in their annual roadside clean up again this year. Carleton also did quite well in the virtual edition of Sing Swing, placing third overall!

Renfrew County adjusted quickly to the virtual AGM but took a brief break before using Zoom for regular monthly meetings. Throughout the entire year the Renfrew JF hosted two bottle drives, one early spring and the second following hunting season, raising \$4,000 that was split between the Cobden Foodbank and the Robbie Dean Family Counselling Centre. Their social media presence was also creative and active, ensuring the community knew of their plans and what they have been up to!



Jamie Schultz
East Zone Director

Central Zone Director Report

In November I took on the interim role as Central Zone Director and I've been busy ever since. I was able to contact each club in the Central Zone and get a sense of how they were coping. For the most part, clubs are continuing on a virtual basis. I have virtually attended the AGM or a regular meeting of three of the five clubs in the Zone, and plan on attending another.

Some clubs have been able to carry out in-person activities, including a tractor parade and food drive by North Simcoe JF and Durham West JF participating in a community Christmas light display. Hopefully clubs will be able to resume some in-person activities by the end of 2021.



Joel Speers
Central Zone Director



West Zone Director Report

2020 has been quite the year, the pandemic being the central obstacle for JFAO. The West Zone and Junior Farmers as a whole rose to the challenge and adapted and improvised. After the summer, all events went forward online and a mixed event of Autumn Profile and Sing Swing was created, I am proud to say I was on the committee for "Singin' and Swinging 2020" and we had 153 entries from ten different clubs. Clubs from the West Zone dominated Singin' and Swinging with Huron Perth taking first and Grey taking second. Both clubs should be commended for not only meeting the challenge but obliterating the competition.

The Best from the West continued with the pandemic hosting online meetings and other events. Waterloo JF hosted the first ever online Roast and Toast for Past President Nicholas Weber, which was

very well attended with hours of fun and entertainment. Winter Games headed to an online format as well, and as of writing this piece I know that clubs are looking forward to the event and putting their best effort in. It has been my honor to serve as the 2020 West Zone Director and I thank the clubs for this. It was a pleasure serving and being able to meet Junior Farmers all over the west. I hope that Junior Farmers continues to rise to every occasion and to overcome every obstacle in their path.



Lee Mayes
West Zone Director

Past JFAO Provincial Presidents

1944	Gordon Orr, York*	1971	Don Belluz, Thunder Bay	1998	Jeff Gatcke, Bruce
1945	Howard Laidlaw, Peel*	1972	Claire Belluz, Perth	1999	Craig Spielmacher, Oxford
1946	Wade Emmott, Brant*	1973	Murray Pearson, Oxford*	2000	Angela Ackroyd-Tearle, Peel
1947	Wes Down, Northumberland*	1974	Glen Reugg, Wellington	2001	Erin MacDuff, University of Guelph*
1948	Ross Beattie, Simcoe*	1975	Donald Mode, Prescott	2002	Corinna Smith-Gatcke, Leeds
1949	Allen Poole, Lanark*	1976	Bruce Saunders, Grey	2003	Mary Feldskov, Huron
1950	Jack Cockburn, Oxford*	1977	Bill Emmott, Brant	2004	Jennifer (Mitchell) Girvin, Wellington
1951	Elanor Vellinga, Norfolk*	1978	Bart Johnston, York	2005	Ellen (Batchelor) Mason, Grey
1952	Dave Pelletteria, Halton*	1979	Jim Phelan, Huron	2006	Joe Dickinson, Lambton
1953	Don Middleton, Middlesex	1980	Tom Callaghan, Victoria	2007	Cecelia (McMorrow) McAvoy, Victoria
1954	Carl Boynton, York*	1981	Douglas Peart, Haldimand	2008	Brad Found, Durham East
1955	Myrtle McCutcheon, Dufferin	1982	Meredith Brophy, Ottawa	2009	James McMillan, Haldimand
1956	Russell McAllister, Carleton	1983	Doug Murphy, Haldimand	2010	Shannon Kelly, Bruce
1957	Dave Barrie, Waterloo	1984	Stuart Budd, Norfolk	2011	Camille (Black) Ryall, Peterborough
1958	Kay Somers, Hastings	1985	Jim Wert, Stormont	2012	Sarah Found, Durham East
1959	Jim Needham, Bruce	1986	Sandra Quehl, Waterloo	2013	Doug Skinner, Durham East
1960	Malcolm Arbuthnot, Russell	1987	J. Allan Cole, Renfrew	2014	Claire Bunnik, Kawartha
1961	Edna Richardson, Peel	1988	Suzi Stanley, Durham West	2015	Mike Sproxton, Durham West
1962	Bill Galbraith, Middlesex	1989	Scott Kelman, Brant	2016	Kurtis Smith, Middlesex
1963	Gordon Murray, Victoria	1990	R. Kelley Allen, Prescott	2017	Matt Smith, Wentworth
1964	John Elliott, Lennox & Addington	1991	Paul A. Nairn, Perth	2018	Erich Weber, Waterloo
1965	Alex Connell, Wellington*	1992	Daryl Brodhaecker, Wellington	2019	Nicholas Weber, Waterloo
1966	Jack Morris, Essex	1993	Brent R. Barton, Prescott	2020	Elizabeth Bruce, Oxford
1967	Pat Kerr, Durham	1994	Keith A. Emiry, Sudbury		<i>* deceased</i>
1968	Albert Taylor, Waterloo*	1995	Murray A. Shaw, Lambton		
1969	Izett McBride, Renfrew*	1996	Carolyn (Wren) Doris, Renfrew		
1970	Bruce Horsley, Dufferin	1997	Sandi (Brander) Shaw, Halton		

Past JFAO Secretaries, Treasurers, Office Administrators, and General Manager

1944-1948	Art Martin*	1989-1994	Diane Martin
1948-1957	T.R. (Dick) Hilliard*	1994-1996	Robyn Garlough
1957-1964	A.G. (Art) Bennet	1996-1998	Michelle Shipp
1964-1965	Rodger Thompson	1998-2000	Susan Gallotti
1965-1976	C.L. (Carm) Hamilton	2002-2004	Amanda (Bender) Hammell
1976-1979	Ken Knox	2005-2007	Jane Danen
1979-1980	Rod Stork	2008-2013	Julia Smith
1980-1983	Janet (Whitehead) Horner	2014-2016	Sarah (Hohnstein) Lennox
1983-1985	Hal Thompson	2017, 2018	Kendell Keech
1985-1987	Nancy (Larmer) Wert	2017	Will Carson
1987-1989	Sue Visser	2018-2020	Vicki Dickson

List of Donors

We humbly thank all you who have supported JFAO this past year.
We are fortunate to have so many supporters who help keep us going.

Memory of Stewart & Helen Anderson

Marlene Baily
David & Miriam Barrie
Brent Barton
Art Bennet
Susan Brethet-Coulter
Marion Buttery
Andrew & Anne Bromley
Keith Brooks
Patti Brulotte
Muriel Burnett
Daryl Bycraft
John Campbell
Allister & Carolyn Cameron
Darcy Clarke
Cheryl Cotrill
Agnes & George Dickenson
Bernhard Dikkeboom
Joe Dwyer, Dwyer Manufacturing
Evelyn Farr
Bob Faulhafer
Lois Flett
Doreen & Don Foster
William Gailbraith
Dr. Larry Glassford
Lois & Ward Glenney
Ted Gordon
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Jim Hanmore
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D. Kathy Hendrikx
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Cathy & John Young
Frank Van Deuren

Financial Statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Financial Statements

Year Ended December 31, 2020

Draft for discussion purposes only

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

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Year Ended December 31, 2020

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Draft for discussion purposes only

INDEPENDENT AUDITOR'S REPORT

To the Members of Junior Farmers' Association of Ontario

Qualified Opinion

We have audited the financial statements of Junior Farmers' Association of Ontario (the Organization), which comprise the statements of financial position as at December 31, 2020 and 2019, and the statements of revenue and expenditures, changes in net assets and cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2020 and 2019, and the results of its operations and cash flows for the years then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Qualified Opinion

There are two GICs that are included in term deposits that matured during the year. We were unable to obtain sufficient appropriate audit evidence about the reinvested GICs held at December 31, 2020. Consequently, we were unable to determine whether any adjustments for these amounts were necessary.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

(continues)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Guelph, Ontario
March 12, 2021

CURTIS-VILLAR LLP
Chartered Professional Accountants
Licensed Public Accountants

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Financial Position

As at December 31, 2020

	2020	2019
ASSETS		
CURRENT		
Cash - operating fund	\$ 48,528	\$ 40,212
Term deposits (Note 6)	10,500	10,500
Accounts receivable (Note 7)	10,659	16,708
Inventory	4,396	4,730
Prepaid expenses	3,534	2,007
Due from operating fund (Note 14)	650	4,093
	<u>78,267</u>	78,250
CASH - ENDOWMENT FUND	147,170	133,733
CASH - ALUMNI FUND	1,216	1,563
CASH - NEW CLUB FUND	4,032	4,025
	<u>\$ 230,685</u>	<u>\$ 217,571</u>
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable and accrued liabilities (Note 10)	\$ 4,278	\$ 5,768
Deferred revenue (Note 8)	945	2,392
Due to endowment fund (Note 14)	650	4,093
	<u>5,873</u>	12,253
NET ASSETS		
Operating Fund (Note 2)	71,568	62,068
Endowment Fund (Note 3)	147,819	137,825
JFAO Alumni Fund (Note 4)	1,539	1,539
Club Funds in Trust (Note 5)	3,886	3,886
	<u>224,812</u>	205,318
	<u>\$ 230,685</u>	<u>\$ 217,571</u>

See notes to financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Revenue and Expenditures

Year Ended December 31, 2020

	2020	2019
REVENUE		
Gifts and donations	\$ 20,177	\$ 34,975
Sponsorship	19,000	40,350
Memberships	9,005	11,855
Grants	7,731	23,225
Sale of merchandise	4,580	10,519
Fundraising	2,757	20,780
Programs and events	1,761	46,500
Fines and other revenue	241	2,540
	<u>65,252</u>	<u>190,744</u>
EXPENDITURES		
Office and administration	26,079	42,538
Human resources	12,216	70,956
Events	4,739	60,152
Bursaries and exchanges	3,648	1,606
Printing and promotion	3,250	6,161
Provincial charity	2,757	-
Inventory purchases (<i>Note 13</i>)	1,421	4,196
Travel	1,135	7,853
Representation and meetings	507	3,099
Club transfers	-	1,890
	<u>55,752</u>	<u>198,451</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u>\$ 9,500</u>	<u>\$ (7,707)</u>

See notes to financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO
Statement of Changes in Net Assets
Year Ended December 31, 2020

	Operating Fund	Endowment Fund (externally restricted)	JFAO Alumni Fund (internally restricted)	Club Funds in Trust (internally restricted)	2020 Total	2019 Total
NET ASSETS - BEGINNING OF YEAR	\$ 62,068	\$ 137,825	\$ 1,539	\$ 3,886	\$ 205,318	\$ 197,406
Excess of revenue over expenditures	9,500	-	-	-	9,500	(7,707)
Investment gains (losses)	-	9,344	-	-	9,344	11,526
Donations	-	650	-	-	650	4,093
NET ASSETS - END OF YEAR	\$ 71,568	\$ 147,819	\$ 1,539	\$ 3,886	\$ 224,812	\$ 205,318

See notes to financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Cash Flows

Year Ended December 31, 2020

	2020	2019
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures	\$ 9,500	\$ (7,707)
Changes in non-cash working capital:		
Accounts receivable	6,049	(7,388)
Inventory	334	1,487
Accounts payable and accrued liabilities	(1,492)	(1,789)
Deferred revenue	(1,447)	(246)
Prepaid expenditures	(1,527)	253
Due from operating fund	3,443	(3,333)
Due to endowment fund	(3,443)	3,333
	<u>1,917</u>	<u>(7,683)</u>
Cash flow from (used by) operating activities	<u>11,417</u>	<u>(15,390)</u>
FINANCING ACTIVITIES		
Investment gains	9,344	11,526
Donations	650	4,093
	<u>9,994</u>	<u>15,619</u>
Cash flow from financing activities	<u>9,994</u>	<u>15,619</u>
INCREASE IN CASH FLOW	<u>21,411</u>	<u>229</u>
Cash - beginning of year	<u>190,034</u>	<u>189,805</u>
CASH - END OF YEAR	<u>\$ 211,445</u>	<u>\$ 190,034</u>
CASH CONSISTS OF:		
Cash	\$ 200,945	\$ 179,534
Term deposits	<u>10,500</u>	<u>10,500</u>
	<u>\$ 211,445</u>	<u>\$ 190,034</u>

See notes to financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of business

Junior Farmers' Association of Ontario is an organization with a mission to build future rural leaders through self help and community betterment in the province of Ontario.

Junior Farmers' Association of Ontario is incorporated without share capital under the Ontario Business Corporations Act as a not-for-profit organization and is a registered charity under the Income Tax Act.

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Tax exempt status

Junior Farmers' Association of Ontario is a not-for-profit organization and a registered charity and is therefore exempt from income taxes. As a registered charity, Junior Farmers' Association of Ontario is eligible for the HST Public Service Bodies Rebate.

Cash and cash equivalents

Cash and cash equivalents includes unrestricted bank balances.

Investments

Short term investments, which consist primarily of GICs with maturities at date of purchase of three years. Investments are recorded at cost plus accrued interest where interest is not paid annually.

Inventory of supplies

The inventory of the association has been accounted for at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business. Cost is determined using the price paid on a first-in first-out basis. Items for which there have been no sales in the past two years are written off as obsolete. Inventory consists primarily of century farm signs and merchandise.

Revenue recognition

Junior Farmers' Association of Ontario follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Donations are recognized when collection is reasonably assured. In-kind donations are only recorded in the financial statements to the extent that they would have been incurred in the absence of the gift.

Grants are recorded as revenue in the year in which the related expenditures are incurred.

Memberships are recognized on a monthly basis. Amounts not yet earned are deferred to the next fiscal year.

Sponsorships are recognized in the year that the event or activity being sponsored occurs.

Sales of merchandise are recorded as revenue when received.

Fines and other revenue are recognized when collection is reasonably assured. Other revenue consists of interest received on the operating account.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Fund accounting

Revenue and expenditures related to program delivery and administrative activities are reported in the Operating Fund.

Endowment contributions are reported in the Endowment Fund. Investment income earned on resources of the Endowment Fund is reported in the Endowment Fund or Operating Fund depending on the nature of any restrictions imposed by contributors of funds for endowment.

The Alumni Fund reports the revenue and expenditures related to Junior Farmers' Association of Ontario's alumni relationships.

The Club Fund In Trust reports revenue and expenditures related to the folding or creation of clubs within the association.

Property, plant and equipment

Property, plant and equipment is expensed on acquisition. Property, plant and equipment currently held includes office furniture, computer equipment and computer software. There was no property, plant and equipment purchased.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Measurement uncertainty exists around inventory valuation and deferred revenue. Actual results could differ from these estimates.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

2. OPERATING FUND

The purpose of the operating fund is for program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

3. ENDOWMENT FUND

The purpose of the 50th Anniversary Endowment Fund is to establish a financial resource base that will provide annual income to assist the Junior Farmers' Association of Ontario in enhancing its mission statement. The Endowment Fund was established with receipts from the March Conference in 1994, 50th Anniversary donations and other donations specified for the Endowment Fund. In addition, 5% of revenue generated from the Provincial Charity is donated to the Endowment Fund on an annual basis.

A minimum of 20% of the annual interest income from the Endowment Fund will be reinvested each year.

To further the management of the Endowment Fund, the Junior Farmers Association of Ontario hired Ontario 4-H Foundation to manage the fund. Through this agreement Junior Farmers' Association of Ontario retains ownership of the fund.

4. JFAO ALUMNI FUND

The purpose of the Junior Farmers' Association of Ontario Alumni Fund is to establish a financial resource base that will provide a means of communication for Alumni and to assist the Junior Farmers' Association of Ontario in enhancing its mission statement.

The organization's Board of Directors administers the fund. Junior Farmers' Association of Ontario can periodically request funds for specific needs from the Alumni Fund. All requests will be considered for approval by the Board of Directors.

5. CLUB FUNDS IN TRUST

These funds will be held until a new club is formed in the area and have met all the affiliation requirements, at that time the funds will be handed over to the newly formed club to use.

	2020	2019
Lambton	\$ 2,759	\$ 2,759
Russell	369	369
Elgin	758	758
	<u>\$ 3,886</u>	<u>\$ 3,886</u>

6. TERM DEPOSITS

	2020	2019
BMO RateRiser Max GIC, 1.65% interest in 2019, 2.05% in 2020, 2.30% in 2021, matures July 2021	\$ 3,500	\$ 3,500
BMO RateRiser Max GIC, 0.65% interest in 2018, 0.70% in 2019, 0.75% in 2020, matures July 2020	-	3,500
BMO RateRiser Max GIC, 1.65% interest in 2019, 2.05% in 2020, 2.30% in 2021, matures July 2021	-	3,500
	<u>\$ 3,500</u>	<u>\$ 10,500</u>
Market value	<u>\$ 3,500</u>	<u>\$ 10,500</u>

The GIC statement was not received for the GICs that have matured and have been reinvested. Unable to verify the GIC details and balances.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

7. ACCOUNTS RECEIVABLE

Accounts receivable is made up of receivables from members, contributions receivables and HST receivable. The following amounts were receivable at year end:

	2020	2019
General accounts receivable	\$ 909	\$ 8,707
HST receivable	2,441	7,127
Contribution receivable	7,309	874
	-	-
	<u>\$ 10,659</u>	<u>\$ 16,708</u>

8. DEFERRED REVENUE

	2020	2019
Deferred revenue		
Balance, beginning of year	\$ 2,392	\$ 2,638
Less amount recognized as revenue in the year	(2,392)	(2,638)
Plus amount received for the subsequent year for provincial charity	-	1,422
Plus amount received for the subsequent year for membership fees	945	720
Plus amount received for the subsequent year for events	-	250
Balance, end of year	<u>\$ 945</u>	<u>\$ 2,392</u>

9. RELATED PARTY TRANSACTIONS

The following is a summary of the organization's related party transactions:

	2020	2019
Board of Directors (Provides governance role to Junior Farmers' Association of Ontario)		
Donation in kind	\$ 312	\$ 6,372
Expense reimbursements	680	-
	<u>\$ 992</u>	<u>\$ 6,372</u>

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

10. GOVERNMENT REMITTANCES PAYABLE OTHER THAN INCOME TAX

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums. The following government remittances were payable at year end:

	2020	2019
Source deductions payable	\$ -	\$ 1,376

11. MAJOR CONTRIBUTIONS

	2020	2019
Solio Cooperative Group	\$ 10,000	\$ -
Ontario Ministry of Agriculture	5,213	-
Dairy Farmers of Ontario	5,000	-
Growmark	2,500	-
Farm Credit Canada	2,500	-
Boehringer Ingelheim	2,500	-
Ontario Federation of Agriculture	2,500	-
Enterprise Holdings	2,000	-
Linamar Corporation	1,000	-
Egg Farmers of Ontario	1,000	-
Canadian Agricultural Partnership	-	17,529
Canada Summer Jobs grant	-	5,696
	<u>\$ 34,213</u>	<u>\$ 23,225</u>

12. LEASE COMMITMENTS

Junior Farmers' Association of Ontario had a lease for its premises that expired in September 2020. The organization is re-evaluating the current need for an office space. There were no lease commitments at the end of the 2020 fiscal year.

13. COST OF MERCHANDISE

Included within Inventory purchases for the year ended December 31, 2020 are charges to inventory within the normal course of business, made throughout the year, of \$1,421 (2019 - \$4,196). These charges include the disposal of obsolete and damaged product, shrinkage, and permanent markdowns to net realizable values.

14. INTERFUND BALANCES DUE

There is a balance of \$650 (2019 - \$4,093) due to the endowment fund from the operating fund. The balance consists \$650 of restricted donations to be deposited.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2020

15. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2020.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from members. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of members which minimizes concentration of credit risk. All accounts receivable are deemed collectible.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its receipt of funds from its members, term deposits, inventory and accounts payable and accrued liabilities.

(c) Market risk

Market risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The organization is mainly exposed to interest rate risk.

(d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its term deposits.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

16. SUBSEQUENT EVENTS

In March 2020, the World Health Organization declared a global pandemic due to the novel coronavirus (COVID-19). The situation is constantly evolving, and the measures put in place are having multiple impacts on local, provincial, national and global economies.

Management is uncertain of the effects of these changes on its financial statements and believes that any disturbance may be temporary; however, there is uncertainty about the length and potential impact of the disturbance.

As a result, we are unable to estimate the potential impact on the organization's operations as at the date of these financial statements.



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*To build rural leaders through personal growth, travel, experiences,
and community betterment.*

The Junior Farmer Song

Written by Margaret Watson-McColl in 1947 at the Junior Farmer Camp

The Junior Farmers everywhere are marching right along
Our eyes are bright, our steps are light, and on our lips a song.
We give our best with all our zest, in harmony we grow.
The Junior Farmers in the Province of Ontario.
The land is ours, we treasure it, a heritage have we.
The country is the finest place on this we all agree.
So let us face the future one and all with hearts aglow.
The Junior Farmers in the Province of Ontario.