

Summer Games 1977 - University of Guelph



Century Farm Sign



Sing Sing 1994 - Oxford County



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**HONOURING THE PAST
TREASURING THE PRESENT
SHAPING THE FUTURE**



JUNIOR FARMER'S ASSOCIATION OF ONTARIO 2018 Annual Report

March Conference ♦ Cambridge, Ontario ♦ March 29-31, 2019

2019 JFAO MARCH LEADERSHIP CONFERENCE SCHEDULE

Friday, March 29, 2019

8:30 am - 12:00 pm	JFAO Board of Directors Meeting	Dorset
8:00 Coffee		
1:00 pm - 6:00 pm	JFAO Annual General Meeting	Dorset/Norfolk
6:00 p.m.	Bar opens	Sussex
6:30 p.m.	Dinner (AGM continues if necessary)	Sussex
After dinner	Mystery Event: Past/Present/Future	
Following Mystery Event	Hospitality Suite	Cosmopolitan

Saturday, March 30, 2019

8:00 am - 9:00 am	Breakfast	Restaurant
9:00 am - 10:00 am	Honouring the Past Value of the Past the Present and the Future Jamie Draves, President of Quinta Quinoa	Dorset/Norfolk
10:00 am - 10:30 am	Break and visit our Sponsors	Hallway
10:30 am - 11:45 am	Honouring the Past The Art of Debating Leslie Reid & Jamie Schultz	Dorset/Norfolk
11:45 am - 12:15 pm	Group Photo	Hotel Lobby
12:15 pm - 1:00 m	Lunch	Hallway
1:00 pm - 2:00 pm	Treasuring the Present Checking in on Mental Health Challenges Jackie Ralph, Canadian Mental Health Association	Dorset/Norfolk
2:00 pm - 2:15 pm	Break	Hallway
2:15 pm - 4:30 pm	Treasuring the Present Advancing our Communication Skills Ian Tyson, YLCC	Dorset/Norfolk
5:30 pm - 6:30 pm	President's Reception (by invitation)	Essex
6:30 pm - 1:00 am	Banquet/Dance/Silent Auction	Sussex

Sunday, March 30, 2019

8:00 am - 9:00 am	Breakfast	Restaurant
9:00 am - 10:30 am	Shaping the Future Dragon's Den Host - Sarah Teefy	Dorset/Norfolk
10:30 am - 10:45 am	Coffee Break	Hallway
10:45 am - 11:45 am	2019 JFAO Charity Presentations	Dorset/Norfolk
11:45 am - 12:00 pm	Wrap-Up	
12:00 pm - 12:30 pm	New/Old Executive Transition Meeting	Dorset/Norfolk



Thank You to our 2018 Partners



DIAMOND PARTNERS



PLATINUM PARTNERS



GOLD PARTNERS



SILVER PARTNERS



BRONZE PARTNERS



We are helping to build leaders between the ages of 15-29 in our communities!

Thank you also goes to the JFAO Alumni Association for preserving the history and pictures of past JFAO events.

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PURPOSE AND PRINCIPLES

JFAO provides opportunities for young people of all backgrounds, but especially those in rural Ontario, to take on the challenge of exploring their individual talents and potential to develop personally while being involved in improving their communities, networking, and having fun.

Members are guided by the motto ***“Building Leaders. Building Communities”*** and the mission ***“To Build Future Rural Leaders Through Personal Growth, Travel, Experiences, and Community Betterment”*** as they conduct positive social and educational activities which satisfy their personal needs and interests while conducting service projects which support the needs of their community.

Programs and opportunities provided by JFAO and its affiliated clubs help to develop in members a sense of social and environmental responsibility, the ability to provide effective leadership, and an awareness of good citizenship within the community and world around them.

JFAO serves as the means through which the mission and principles may be developed and maintained throughout Ontario.

JFAO provides co-ordination and leadership to clubs and provides opportunities to network through a variety of interclub competitions, activities, and exchanges. JFAO gives future leaders a voice in related organizations and the chance to become leaders of today and tomorrow while maintaining a connection with our roots.

AFFILIATION REQUIREMENTS

Any group of individuals may show their desire to become affiliated with JFAO by paying membership fees for each member (age 15-29 as of the first of January) and presenting a list of officers to JFAO.

Clubs must conduct a continuing program of activity throughout the year to meet the following minimum requirements:

- A) Submit a current club photo, labeled with members' names and executive positions to be used for archiving purposes.
- B) Complete at least one (1) community betterment project.
- C) Complete at least two (2) of:
 - a joint JF/Youth activity
 - a conservation project, or

- an agricultural education activity,
- D) Have at least one (1) event reported on by television, radio or print media.
- E) Submit a minimum of five (5) photos of club activities
- F) *(Optional)* Submit one article (newspaper clipping, photo, or facts) related to the history of JF in the area
- G) Have a meeting or part of a meeting on:
 - the structure and purpose of JFAO
 - effective meeting procedures.
 - submit a copy of the official minutes for two (2) club meetings.

See www.jfao.on.ca for update, forms & more information

PRESIDENT'S MESSAGE

As another year closes, it allows us to look back and remember all of the great adventures and opportunities we had, but also look towards the future.

For me, it all started in March where it was my pleasure to stand, and be elected as the 75th JFAO President. I realized that this would be a great opportunity for me to give back to JFAO. I first became a JFAO member in 2011, when I was studying at the University of Guelph. In my time with JFAO, I had the pleasure to sit on the board for one year, and was Executive Director of Finance for five years. In addition to sitting on the board and on the executive, I have met so many people from across this province, participated in multiple events and learning opportunities run by JFAO as well as local JF clubs.

When I was visiting the JFAO office in December, I had the opportunity to go through the mail, and read a few letters from our alumni. It was great to hear stories from yesteryear, and how JFAO changed their lives for the better.

As we look at 2019, JFAO will be celebrating its 75th year since inception. This is a great milestone for JFAO to achieve, and the theme for 2019 is "Honouring the past, treasuring the present, and shaping the future". To celebrate this great achievement, a 75th reunion is in the works. The reunion is being planned for July 27, 2019 in Peel County.

2018 was a great year for JFAO and all of the JF members. I am proud of the membership for all of the work completed, events planned, and volunteering done. I hope you can take some time to read through this annual report, and see in detail what we have been up to.

I want to thank everyone for their hard work and support for JFAO in 2018, and I hope we can count on your support in 2019.



Erich Weber
75th President

PAST PRESIDENT'S MESSAGE

2018 was another eventful year of positive change. The board approved the hiring of a General Manager this year and we were thrilled to welcome Vicki Dickson to the new role. Vicki has been a great asset to the executive, the office, but more importantly the organisation. The board will be reviewing and looking to continue this role moving forward. Some of the job responsibilities for this role include March Leadership Conference and Ontario Young Farmers Forum coordination. This year's executive has found this position invaluable to the organisation, as Vicki has worked very successfully on building and maintaining partnerships in the short time she has worked for JFAO.

The theme of change extended to the Ontario Young Farmers Forum as well, with a new venue in Hamilton. The returning coordinator, Mary Feldskov, and the OYFF committee pulled off another great event. This year there was a new competition to help select the delegate that JFAO sends to the Canadian Young Farmers Forum. The competition was for the contestants to do a virtual farm tour presentation, after which attendees voted on which competitor would attend CYFF. Congratulations to Cam Alton on being the winner of this new competition.

Alumna Kimberly Snyder has filled the contract for Bullhorn & Annual Report Editor/Designer bringing a new look to our quarterly newsletters and annual report. JFAO continued our contract with Doug van Wolde of We.Go.ca Website Developers Inc. for website and email services. Several upgrades and changes have been made to our website this year to allow ease of use. Susan Elliott continues to do an excellent job as bookkeeper for JFAO. Her exceptional attention to detail with the recording of day-to-day financial transactions, and vast experience with not for-profit regulations continues to make her an asset.

It has been a very busy year as a committee of current members as well as alumni have been working very diligently towards the 75th anniversary celebration being held at the end of July. This weekend will be a fun time for everyone. I thank everyone for your support over the past two years. I have learned a lot and greatly enjoyed my time on the JFAO executive.



Matt Smith
2018 Past President

MARKETING REPORT

This past year has been an exciting but busy year for me in the role of Executive Director of Marketing. It has been my honour to serve my fellow JFers in this role and to help move our great organization forward. While my predecessors have done a lot of work sprucing up the website (jfao.on.ca), I have continued their good work, with some help from committee members and fellow exec members. The website continues to be a great resource for our members, sponsors, and alumni alike. Throughout most of the year, it was busy with excellent blog posts submitted by members. Please keep up the good work and keep submitting!

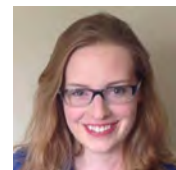
Along with the blogs, the Bullhorn has been doing great as well. Thank you to all who submitted reports and photos! Keep up the good work. I would like to thank Kim Snyder for all her hard work and expertise in publishing our quarterly newsletter.

On the social media side of things, we continue to engage in the broader community over Facebook, Twitter, and Instagram.

An excellent campaign that was started this past year was #MemberMondays. I was excited to see JF club social media accounts using this same campaign to introduce us to their executive and membership.

Likely my biggest portfolio this past year has been in planning the 75th Anniversary of JFAO. This event will be held in Brampton on July 27th. It will be a fantastic day of reminiscing, good family fun and celebrating all things JF. Stay tuned for special swag items and more information!

Public Relations Committee:
Sydney Carson (Stormont-Glengarry), Oscar Peeters (Haldimand-Norfolk)

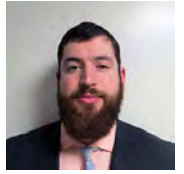


Christina Straathof
Executive Director of Marketing

FUND DEVELOPMENT REPORT

Each year the new financial year always presents itself with many challenges and difficulties through the times. This was none more so evident than this past year in the fund development role, with trying economical and international times and looming trade issues many organizations have been “tightening their belts” so to speak which has made it more challenging for a community charity organization to thrive. However, through it all we are grateful to all of our new and returning provincial partners for their many contributions. We also can never say thank you enough to our alumni for their continued support, whether it is from the annual mail out campaigns or the many other ways of donations, their Junior Farmer spirit of helping carries on. Without their continued

help and support JFAO as we know it today would not exist and I feel that the farming community and the province would be lesser for it. So once again many thanks to our provincial partners and the many alumni across the province. And a special thanks to our Diamond partner OFA for their continued help and support through the years. We all look forward to what the next years will bring in the 75th anniversary and further.



Nic Weber
Executive Director of Fund Development

MEMBERSHIP REPORT

Another year passes where the Junior Farmers everywhere are marching right along.

The 2018-19 JFAO year began where many good things begin, in Eastern Ontario. Belleville played host to a fantastic March Conference that showcased the present and future of Junior Farmers. Many of the guest speakers at March Conference 2018 were JFAO alumni who used their leadership skills to become innovative entrepreneurs and powerful public speakers.

From Belleville, the JFAO brigade moved north to Orillia. Youth Leadership Camps of Canada was home to JFAO Leadership Camp for the second year in a row. The committee was very proud of the leadership-development programming they created, and the YLCC staff supplemented the workshops with water games and land sports.

Before circling back to March Conference 2019, JFAO members visited Wentworth-Niagara for Autumn Profile, Essex-Kent for Sing Swing, and Carleton for Winter Games. On each occasion, local JF clubs stepped up to the challenge of hosting their provincial colleagues and friends for a day of serious competition, and an evening of relaxed camaraderie.

2018 was an important year for the future of JFAO. As dictated by policy, once every five years the JFAO Endowment Fund is designated as our Provincial Charity. While we always work hard to fundraise for our Provincial Charities, this year's charity was more impactful because the JFAO Endowment Fund impacts every JF member, and their children, and their children's children. With continued fundraising success, the Endowment Fund will support JFAO for the next 75 years, and beyond.

As JFAO looks towards the future, we are continuing to modernize our operations. The Membee database continues to be more understood and more utilized in our day-to-day work. Membee is incredibly powerful, but always so user-friendly. Membership, Finance, and the Office Administrator / General Manager grow in their ability to use this wonderful database tool every day. The focus for 2018 was to use Membee to facilitate online registration for clubs hosting Provincial Competitive Events. While it was not without hiccups, overall the process made life easier for both hosting clubs and members attending these events.

As always, I have enjoyed my time on the Executive Committee immensely. Membership is such a rewarding portfolio because of the interpersonal relationships built in the line of duty. I've loved my first experience on the March Conference committee, and look forward to setting up the 2019-20 Executive Committee for success after March Conference.

A big thank you goes out to all those who support the ongoing operations and programming of JFAO, especially Jamie Schultz, chair of the Members' Programs Committee and member of the March Conference Committee, and Erich Weber in his role as JFAO President.

Total Members for 2018: 331

Total Clubs for 2018: 22

5 Year Members		10 Year Members
Carolyn Sheardown	Ashley Mussell	Jacquelyn Denham
Kelsey Banks	Ben Mussell	Michael Gill
Cassandra O'Donnell	Lindsay Mussell	Lora Keitel
Quintina Cuddihy	Ashley Paul	Samantha Klaver
Justin Doig	Simon Pennings	Angela McDonald
Amy Harrigan	Cassidy Reaney	Kylie O'Neil
Peter Hendriks	Sharon Ruiter	
Val Higginson	Dan Smith	
Justin Kidd	Caleigh Tibben	
Erik Kressibucher	Brian Wetheral	
Emily Kyle	Edward Wallace	
Meredith Mulligan	Jackie Shaw	



Alex Mitchell
Executive Director of Membership

GENERAL MANAGER'S REPORT

2018 was a year of change with the first ever General Manager position posted for JFAO. Happily, I was hired at the end of October so only a couple months left to make an impact in 2018. I dove into getting the President's mailer into the homes of as many alumni as possible. Generous contributions from across the province made their way into our office at the end of the year and this is greatly appreciated! Any returned mail gave me the opportunity to reach out to our alumni, have a chat and update their records. So important to stay in touch. There was also enough time before the holidays to dive into planning for March conference as well as

kick off a major sponsorship drive. Nic Weber and I worked diligently to extend our potential list of sponsors and we are hoping this year's campaign will meet expectation if not exceed it. It was a short 2018 for me however I look forward to growing my knowledge and relationships within JFAO. I am thrilled to be part of the team!



Vicki Dickson
General Manager

JFAO EXECUTIVE 2018-2019



Front Row L-R

Executive Director Finance - MacKenzie Mahon
Past President - Matt Smith
President - Erich Weber
Executive Director of Fund Development - Nic Weber

Back Row L-R

Executive Director of Marketing-Christina Straathof
Executive Director of Community and International Programs-Sarah Teefy
Executive Director of Agricultural Programs - Crystal Blake
Executive Director of Membership - Alex Mitchell

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2018 AG REPRESENTATIVES AND REPORTS

4-H Ontario Representative - Logan Emiry

JFAO is lucky to benefit from many of our partnered organizations in this province and 4-H Ontario is a perfect example. With both organizations holding the same ideals of positive youth development, leadership, and rural sustainability it is important to continue a strong bond between the organizations.

With many JF members growing up through the 4-H program, JFAO has a tremendous opportunity every year to gain new members without having to look too far. Many counties have strong ties with local 4-H clubs member, allowing for recruitment to happen throughout the year at shared events. One of the greatest opportunities to encourage 4-H members to join JF is during 4-H awards events. With a large number of members attending and many graduating members looking for opportunities to find new ways to be involved in their communities JFAO can capitalize on member recruitment at these events. JFAO will continue to rely on 4-H member recruitment in years to come as we look to further develop strong rural leaders.

JFAO also does a very good job providing opportunities for senior 4-H members to get involved and have their first taste of JF.



Leadership Camp which is open to 4-H members helps to bring in many new 4-Hers into JFAO every year. By spreading the word to your local clubs, you could gain several new members. Remember that face-to-face conversation is the best form of marketing so get out there and make a speech at their next meeting! In the coming year, encouraging 4-H Ontario to advertise our events that are open to 4-H members will increase the audience we reach and bring in many new attendees.

To conclude, I would like to talk briefly about my time as 4-H Ontario Representative this year. Also serving as 4-H Ontario's Youth Advisor has provided me opportunities to project JFAO's voice further than I usually could. Attending events across Canada and even to FFA (Future Farmers of America) Convention it is very clear to me how much support there is for JFAO. The more we can spread our own message the more support we will continue to receive. It may only take a simple act of asking a 4-Her to attend the next JF provincial event to change their life forever or asking a potential donor for sponsorship that changes the outlook of your club for years to come. I look forward to what the new year brings for 4-H and JFAO

Ontario Federation of Agriculture Representative - Jason O'Neil

It has been a very exciting year to be the OFA/JFAO Representative. The main focus of the past year stems from last June's provincial election. With the change in government comes the task of making connections with all of the new people in power. OFA has worked very hard and diligently to see that rural Ontario is treated fairly. Some highlights from the work OFA has been doing include successfully lobbying to increase access to natural gas for rural Ontario, and reducing the phosphorus runoff that is contributing to the algae blooms in Lake Erie.

The OFA Annual Meeting was held at the Hamilton Convention Centre on Nov. 18-20. The main Executive remained intact as Keith Currie was acclaimed for a third year as president. While Peggy Brekveld and Mark Reusser were re-elected as vice presidents.

It was an excellent meeting in the new venue, and the 2019 meeting will be in the same location.

The Ontario Young Farmers Forum was held in conjunction with



the OFA AGM. Approximately 60 participants attended, and the event was very well received. Highlights included Stewart Skinners talk on mental health in agriculture, and the Ontario Outstanding Young Farmers, Jordan and Alex McKay of Willow Tree Farm in Port Perry. These brothers enthralled the audience with all the different aspects of their operation, and have since been chosen as Canada's Outstanding Young Farmers!

Accredited Farm Organisation renewal time is now. Be sure that when you renew you choose OFA as the organisation of your choice. They contribute so much to JFAO, and you will be joining 38,000 other Ontario families with a strong voice in Queens Park. The other member benefits are too numerous to list.

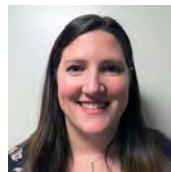
If anyone has any questions or concerns please feel free to contact me any time. I am also happy to forward any issues you may have up to the OFA. Barring any unforeseen circumstances, my term runs until the OFA AGM in mid-November, so continue to reach out to me with your concerns. Thanks for a great 2018 Junior Farmers, I look forward to seeing you all around in 2019.

Social Media Representative - Sydney Carson

From Facebook to Instagram, I am the one to share your adventures throughout the JF world this year! With help from colleagues and everyone sending in their photos and creating events giving me the content I need to keep rolling all year long. I have been able to tweet, like, share, and 'gram' thanks to all the #ProudJFers posting their content!

With social media in our hands, we are able to reach people near and far with our content. This year we reached over 1000 'likes' on Facebook! We have been able to share the adventures of both incoming and outgoing delegates across the province and around the world through #JFAOexchange!

We would like clubs to continue capturing every moment throughout their JF journey so we are able to share all the



amazing opportunities that everyone is given by being a part of Junior Farmers of Ontario! I would like to thank everyone for the content they have sent in, shared, tweeted, and photos that have been posted on Instagram. There would be no social media posts without the help from all of our members! Also, a reminder to all current members to invite friends, family, or anyone you believe would be interested in learning and viewing our content page on Facebook, Instagram, and Twitter!

WEBSITE:

jfao.on.ca



@JuniorFarmers
@OYFF16
@JFAOtraveller



JuniorFarmers



Junior Farmers' Association of Ontario

AGRICULTURAL PROGRAMS REPORT



As another year wraps up, I look back at what all the clubs across the province have accomplished and I am very impressed. We, as the provincial organization, are also excited to finally release a new Ontario Younger Farmers'

logo this past year. I am quite proud to be part of an amazing organization that keeps their rural roots close. From helping host a successful Ontario Young Farmer's Forum to the events organized at the club level, Junior Farmers' keep their rural/agricultural roots intact. I would like to thank all our members, whether they organized or volunteered with a couple hours to a multi day ag educational event or worked hard to raise the funds to put these

events on. Our organization would not be what it is without its member's dedication. All our clubs play a vital role in helping to share our story and keep our organization strong. This is just the first step of us becoming the next rural leaders of Ontario. And through our ag awareness initiatives, hosting the Ontario Young Farmers Forum, and running the Century Farm Sign program, we are making our footprint and making a difference in the province. Thank you for letting me direct your agricultural programs for the 2018 JFAO year.



Crystal Blake
Executive Director - Agricultural Programs

COMMUNITY AND INTERNATIONAL PROGRAMS REPORT

The JFAO exchange program has been a vital part of this organization for over half a century, and the memories made by each of the past exchange delegates carry on and are shared any chance they get. While on exchange to Northern Ireland myself in 2017, I had the opportunity to browse photo books, hear stories, and even get my hands on a JFAO flag kept safe for many years, from a past exchange delegate to Canada in the early 1990's. For someone else, those memories are kept with that old red blazer safely kept in a closet from many years ago. These stories are just some of few, but the important part is that these memories and experiences are not easily forgotten, and are what keep the spirit alive to encourage more to join the privileged group of Junior Farmer Ambassadors. I was honoured to help lead this program for another year and pass the torch to a new group of members that could experience all that an exchange has to offer.

In 2018, we saw six of our members embark on a journey out of their comfort zones and into the world of new faces, new places, and a brand new adventure.

We were happy to see the following members embark on an exchange this year:



- ❖ Amanda Brodhagen to United Kingdom
- ❖ Nic Willemsma to Germany
- ❖ Kate Johnson to Austria
- ❖ Danielle Teefy to Scotland
- ❖ Zach Lance to Wales
- ❖ Adrian Straathof to Republic of Ireland

These members shared their stories and pictures, and the opportunities were exceptional. The spring also brought us seven incoming delegates from around the globe, to travel the province and experience the Junior Farmers, and all things Ontario has to offer over three months of the summer. We welcomed: Ethan Williams (Australia), Severin Walser (Switzerland), Julia Menzel (Germany), Simone Hutter (Austria), Adam Messenger (England), Hazel Murray (Scotland), and Laura Agnew (Northern Ireland). These seven delegates travelled from county to county taking in the agricultural experiences, a few tourist experiences, and a whole lot of fun. As the summer closed and delegates returned home, we had a couple of months to rest before two more delegates joined us from Wales; Laura Watson and Jonathan Morgan. These two delegates joined us for two weeks packed full of fun and excitement, staying with two different hosts and attending our fall Junior Farmer events. Overall, another very successful year for the memory books. I believe it is very important to recognize that our exchange program would not be as successful as it is, without the help of the Travel and Hospitality Committee, and the amazing hosts that welcome our delegates each year.



Sarah Teefy
Executive Director - Community and International Programs

JFAO EXCHANGE PROGRAM 2018 REPORT

April showers bring May flowers, and May brings the start of another summer of international exchange delegates. We were happy to welcome seven delegates this year from England (Adam Messenger), Northern Ireland (Laura Agnew), Scotland (Hazel Murray), Austria (Simone Hutter), Germany (Julia Menzel), Switzerland (Severin Walser), and Australia (Ethan Williams). They began their journey in the Wentworth-Niagara and Haldimand-Norfolk region this year, with a fun filled week. They travelled from county to county exploring the local attractions and taking in as much as they could fit into each week. At the start of their summer, they were able to attend JFAO Leadership camp on the shores of Lake Simcoe, before having some cottage time all together hosted by Grey County. They all travelled together to the west for their break week this year and got to experience



the Calgary Stampede and some of The Rockies. They returned to Renfrew County for two weeks which included the annual tradition of White Water rafting!

As the summer drew to an end, the delegates packed their bags and set out on their journey home, but packed up in those bags were many great memories and friendships to cherish for a lifetime. The JFAO would like to sincerely thank all those involved with this year's exchange program, whether welcoming delegates for a meal, a farm tour, or opening your doors and inviting them to be a part of your family for their time here, these contributions are what make our program so exceptional year after year.

Sarah Teefy
Executive Director - Community and International Programs



Cheers to Ontario's young farmers

A diverse and sustainable agri-food industry relies on the next generation of young farm families. OFA is committed to ensuring a bright future for new farmers across Ontario. We advocate for policies and programs that strengthen our industry and rural communities today, and lay the groundwork for new opportunities for generations of farmers to come.

OFA proudly supports the work of the Junior Farmers Association of Ontario with our current partnership. We actively invest in leadership programs to develop young leaders who will continue to drive sound public policy for Ontario's agri-food sector and rural communities.

Congratulations on another successful year, JFAO, and cheers to developing young farm leaders.

OFA: Supporting the next generation of Ontario farmers.

MARCH CONFERENCE 2018

Belleville, Ontario, was the destination weekend spot as JF'ers from across the province flocked together to find their creative minds, celebrate the past year with old friends, and welcome in the upcoming year with new friends. The 50th anniversary of the Century Farm Sign program was celebrated through a slide show of farm gate signs from the byways and highways of the province and members of the Century Farm families were invited to attend the banquet.

One change in programming from the past several years was the AGM being held in the afternoon rather than the evening. As per usual, this meeting went well past the allotted time, but for a change, it did not last into the wee hours of the morning. The review of financials, policy, constitution, and election of new executive wrapped up by 8 pm, which allowed members to try their hands at some arts and crafts and general socialization.

Saturday morning dawned bright and early and conference attendees had a busy agenda ahead. The opening, key-note speaker was none other than Dundas JF alumni Jay Garlough. Garlough delivered an entertaining and thought-provoking talk on "Money doesn't grow on trees. Food does." Where he discussed his experience co-founding the company Hidden Harvest, talked about the 1%, and threw nuts at people (edible black walnuts to be specific). Following this, Ivan MacKinnon discussed his family's brewery, MacKinnon Brothers Brewery, and some of the challenges of producing a beer from products grown on the farm, and the

importance of community.

The afternoon was filled with breakout sessions focussing on creatively engaging 4-H members, the importance of networking, and some hands-on financing calculations. At the conclusion of the afternoon sessions, MC conference goers disappeared into their rooms to get themselves all gussied up and shiny for the evening banquet. The year passed was celebrated with the acknowledgement of the Communication Awards, Club of the Year Awards, and Rose Awards. The new JF year was welcomed in with the announcement of the 2018 Travel Scholarship Awards. Finally, the banquet was concluded with the induction of the 2018 executive with the annual and traditional candle lighting ceremony.

Sunday morning saw the MC delegates waking up to Toastmasters, who walked us through preparing a short speech, and concluded with several victims presenting their speeches. The featured speaker of the morning was none other than the enchanting, and effervescent Lyndsey Smith! She spoke on engaging people on social media, about being polite, and not being afraid to pull in an expert. Our wrap up speaker of the day was Murray Dale who shared with us stories of his travel exchange to Germany. Then it was time to say goodbye as another JF weekend wrapped up. Slowly, we packed our things and took flight to once again disperse across the province, promising to see each other at the next JF event!

Christina Straathof
2018 March Conference Committee Chair



MARCH CONFERENCE 2018 AWARD WINNERS

Travel Exchange Awards

Republic of Ireland: Adrian Straathof
Scotland: Dannielle Teefy
Germany: Nic Willemsma
United Kingdom: Amanda Brodhagen
Wales: Zach Lance
Austria: Kate Johnson

Rose Awards

New member: Rachel Nivens
Retiring Member: Dale Sutton
Member of the Year: Becky Mattice

Communication Awards

Best News article: Renfrew
Best new fundraising idea: Perth, JF fritters
Best digital scrapbook: Wellington
Best scrapbook: Haldimand-Norfolk
Best Club recruitment: Haldimand- Norfolk
Best Club photo: Perth

Club Awards

Agricultural Club of the year: Oxford
Club of the year: Renfrew



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WINTER GAMES 2018

Tacky plaid worn in a way that would make Don Cherry proud, a tasteful game of musical chairs, and a large crowd of uncoordinated farm kids trying to sport. If there was a way to write it I would but please hum the hockey night in Canada theme song now just to get back in the mind set.

This year, our club Prince Edward was privileged and excited to host Winter Games 2018. This has been our second time hosting a provincial event, and for some of our members the first taste of the overwhelming but worthwhile task of preparing and planning a provincial event. We are a small but mighty club, having only 7 members able to be at the event the day of, and officially 12 involved in the behind the scenes planning. The event was held at PECI (the local high school) in Picton. We had 21 teams and over 150 participants for the day's events and over 180 attending the dance held in Allisonville.

Clubs arrived in their running shoes, short shorts and....cowboy boots ready to compete. It was a great day participating in badminton, basketball, soccer, volleyball, balloon stomp, and of course the largest game of indoor musical chairs. After some initial

scheduling conflicts in the morning it was time to stay fit and have fun.



After a day of physical activity it was time to do.... well more physical activity. Everyone loaded on the busses and headed for what the locals have lovingly dubbed Possum Lodge; a small hall that seemed to fit everyone perfectly and encourage some serious dancing and boot stomping. Clubs were encouraged to dress in their Don Cherry best, many supporting the cause with a rose on a lapel and a different kind of plaid than we're used to. The winners were

announced and awards handed out for the efforts of the top 3 winners.

We had an amazing time hosting and want to thank all those that made the day possible. A Don Cherry double thumbs up to those that travelled to "The County" to participate in these events. They can't happen without club excitement and willingness.

Thank you all for a successful winter games.

*Jenn Courneyea
Prince Edward Junior Farmers*

LEADERSHIP CAMP 2018

This year's leadership camp saw the Junior Farmers head to YLCC in Orillia for the second year in a row. After a long drive for some through the usual Barrie weekend traffic, we were ready to begin camp. This year, the theme for the camp was "culture days" and with much excitement, we began some ice breaker activities as campers started arriving and then went to a campfire for the rest of the evening.

The next morning dawned with an option for a sunrise "polar dip" with most of the campers partaking in this. After breakfast, and a brief "flagpole" session of song and dance to get all the campers energized and excited, we were broken into 4 groups for the weekend and started into the main activities. The groups rotated through rock climbing, high ropes, archery, and several team building exercises including blind ninja and blind trail.

Later in the afternoon after the 4 main activities, we started to practice for the next portion which was a group talent show with all 4 teams and even the camp counsellors' participation and

putting on a great show. There was everything from singing to choreographed dance to plays. The evening closed off with a movie and then a late night campfire.

Sundays activities started off much the same as Saturdays with another polar dip. After a hearty breakfast, we started into a morning of canoeing and then general water time. Everyone had a blast on the water even when the waves picked up and the canoeing got a bit tough. From there the camp was just about over. After the group picture we all gathered one last time for lunch and a slide show from the camp detailing and

highlighting our weekend there.

It was a sad good-bye for us all as we went on our separate ways home with our new memories from camp and ice cream from Kawartha dairy. We are all looking forward to next year's camp and the new memories and friends it will bring.

*Nic Weber
Leadership Camp 2018 Committee Chair*



MARCH LEADERSHIP CONFERENCE 2019

On March 29-31, 2019, Junior Farmer members from across the province are invited to *"Honouring the Past; Treasuring the Present; Shaping the Future of JFAO"* in Cambridge, Ontario for the 2019 March Conference and AGM.

Speakers, scheduling, and activities are quickly coming together, and we look forward to seeing all members this March!

Alex Mitchell

2019 March Conference Committee Chair

2018 PRESIDENT'S ROSE AWARD NOMINEES

Outstanding Novice Member (1st or 2nd Year)

Taylor Dane
Emily Keenan
Caleb Beacham
Sarah Danen
Rachel Nivins

Outstanding Member

Katherine Clyne
Brian Sterling
Nicholas Weber
Becky Mattice
Kendell Keech

Outstanding Retiring Member

Adrian Straathof
Elbert Bouwman
Danielle Teefy
Amanda Brodhagen

Top 5 Clubs of the Year

Middlesex
Renfrew
Wellington
Essex-Kent
Oxford

Top 5 Agricultural Clubs of the Years

Middlesex
Renfrew
Oxford
Durham-West
University of Guelph

Overall winners for 2018 will be announced at March Conference 2019.



2019 LOOK AHEAD

Annual Conference - March 29-31, Cambridge, Ontario

PD & Club Exec Training - May 3-5, 2019

International Delegates Arrive - May 25, 2019

Leadership Camp - June 7-9, 2019, Eagle Crest Outdoor Centre

75th Anniversary Celebrations - July 27, 2019

Golf Tournament - July 26, 2019 - Elmira Golf Club

Autumn Profile - October

Ontario Young Farmers' Forum - November 17-18, 2019

Sing Swing - November

AMBASSADORS' BANQUET

Renfrew County was the host location of 2018's annual Ambassadors' Banquet on August 11th. We had a great turnout of members, hosts, and alumni for a night of travel stories and dancing. Attendees were carried to Scotland and Wales through stories and photos shared by Zach Lance (Wales) and




Danielle Teefy (Scotland) after returning from their exchanges earlier in the summer. Following a fantastic meal and presentations, several sets of square dancers broke out for a great night of fun, with the help of Renfrew JF Alumni, which was a great opportunity for the exchange delegates to learn a few new dances to travel home with.




AMBASSADOR STORIES OF 2018

Kate Johnson, 2018 Austrian Exchange delegate



I arrived in Vienna, Austria before my exchange started and toured the inner district of Vienna. The city's culture, history, and charm characterizes its beauty.



At the start of the exchange, I met up with the other incoming exchangee's

from countries including; Switzerland, England, Northern Ireland, Estonia, Finland, and the USA. We toured the city of Vienna and the head office of the Land Jugend (or country youth).

My first host was Doris Bieregger and her family in the town of Wels. They operate a swine and crop farm in Upper Austria. While here, I attended an open air concert, a Land Jugend club event, visited a local spa, and enjoyed a mountain hike.

My next host Laura Maringer and her family live an hour from Doris on a dairy farm near the village of Frankenburg. Laura is planning to take over her family's farm where they milk 36 Simmental cows in a double three parlour. The milk price is 40-45 cent euros per litre. Mixed cereals and grass silage were their main forages. Old farm homes in Upper Austria were commonly built as a large square building with a courtyard in the centre. The barn and the home are connected around this courtyard and there is one entrance that sometimes has a gate.



During my stay with Laura, I helped with milking, farm chores, and making Schnapps. Taste tests were a necessary part of the process, with a "Prost" (Cheers) before each test. We spent many afternoons at Lake Attersee. I attended a couple of town fests and Land Jugend events, and visited Salzburg and the Augultiner Brau, beer gardens.

My next host Christina lived in the region of Carinthia on her family's dairy farm where they milk Fleckvieh cows. These dual purpose animals fair well on the steep slopes at their farm. In Austria, each square meter of land counts. I helped hand rake loose cut grass from steep slopes down to flatter ground. It was then raked by a hay rake and tractor. We enjoyed a road trip to Hallstatt, stopping at Zotter Chocolate Factory and visiting the oldest salt mine in the world, dating back 1000 years. We travelled from one level to the next via two wooden indoor slides!

My last host was the Rieberer family near Neumarkt in Steirmarkt. They lived on a beautiful farm, milking 48 Brown Swiss on a biological/organic dairy farm 1200 meters above sea level. Martina took me to see a biological/organic beef farm, a sheep farm, and other dairy farms. I helped make Rye bread, schnitzel, and family meals. We hiked in the mountains to check the sheep fence, listen to the cow bells, and take in the breathtaking view. I explored an old battlefield and castle, went tree-top trekking, and did some shopping.

My time in Austria was definitely a "once in a life time" experience! This opportunity was possible with JFAO and those who supported me in this adventure.

Adrian Straathof, 2018 Republic of Ireland Exchange delegate



Ireland is a country that should be on everyone's list of places to see. My stay in this beautiful country of rolling hills and friendly people was a highlight of my JF years.

Landing in Dublin, my first hosts, the O'Donoghues in Waterford, milked 90 cows 900 feet above sea level; it was my first taste of how different farming was. I helped with the milking then went off to the pub for a few games of rings. Along with helping on my host's farm, they toured me around the area. We visited the Melleray Grotto, where a vision of the Lady Mary appeared in the 1980s, and is near Mount Mellaray, an abbey founded in 1833. Next I went to Thurliss, in Tipperary, for the Miss Macra Competition. After a fun weekend, I stayed with Mark Hayes and his family on their farm overlooking Dungarvin Bay, where they raise calves to finishing weight on grass. Visiting local sights like the Greenway (an old railroad turned into a bike path), the Mallorytown Caves, and the Magic Road in the Comeragh Mountains on our way up to see the Mahon Falls filled the week while helping where I could on the farm. For the last few days in Waterford, I went to the Leddingshams who milk 80 cows and finish calves. I kept busy spreading slurry, pinching calves, and eating ice cream while enjoying my hosts' hospitality. They made sure we toured Waterford Crystal. I spent Sunday at the Tullamore show which was a mix of machinery and livestock.

Next, Diarmud Murray took me to Roscommon. Milking 180 and running a custom harvest operation with his family, we were busy building stone walls and baling hay. In Roscommon I first saw the Embrace tractor that helps raise awareness about farm safety and fatalities. I caught the sheep auction before going to Mayo, where I stayed with Steven Penderghast. He built and runs Mayo Glamping which is amazing with three hobbit huts, three A-frames, an outdoor pizza oven and a real throne! We toured the Museum of Irish life, Foxford Mill, and The Connacht Distillery where they brew their own version of whiskey poitin.

Next I went to Club Officers Training. It was really good and I found the discussions interesting and not that different from issues we face here in JF. I then went back to Waterford, with a stop to catch the All-Ireland Hurley Final where Limerick beat Galway to take the cup for the first time in 45 years. I went to Leish with Helen Dempsey whose family raises bull beef and farms across the road from the Dempsey family castle. Next I went to Wexford with Mark Daynes whose family has a tillage operation. We spent a day in Dublin touring the Guinness Brewery and the Dublinia Exhibit before heading leaving. It was a whirlwind three weeks that I won't ever forget and left me wishing I had more time.

Danielle Teefy, 2018 Scotland Exchange delegate



In June, I travelled to Scotland for one month. I had been looking forward to this opportunity since I joined JFAO. I had lots of company amongst the 13 other exchangees from Tasmania, Switzerland, New Zealand, U.S.A., Northern Ireland,

Republic of Ireland, Wales, Finland, and England, Perth JFer Amanda Brodhagen, the host families, and other Scottish Young Farmer members.

My first host, Jane, lived on a beautiful hill farm in Dunsyre and farmed 3000 acres with 2000 Scottish Blackface Sheep and beef cattle and 10 sheepdogs. We toured Loch Lomond, called "The Gateway to The Highlands", along with a dairy farm with a 70 point rotary parlour, a biomass facility that was burning wood chips, a farm with British Blue Cattle, and Harbro Feed Mill. We went to the Isle of Cumbrae for a picnic lunch and a bike ride. On my final day in Lanarkshire, we climbed Tinto Hill for a 360 view of the area.

I attended the Highland Show in Edinbrugh, where I watched the highland cattle show, chainsaw carvers and logging demonstrations, horseshoes making, honey demonstrations, and a dog trained to "herd" ducks. I learned how to make scotch eggs and toad in the hole and tried lots of Scottish cuisine. The sheep shearing and the young farmer's tug-o-war competitions were impressive. I enjoyed the Grand Parade where they paraded all of the champion horses through the main ring and then all of the cattle every day. While at the Highland Show, we stayed in Edinburgh and the highlight of my time here was hiking to Arthur's Seat.

My second host had 2500 acres, 1000 sheep and 90 beef cows. While here, I toured several beef and sheep farms, Cream O'Galloway, a dairy farm that makes ice cream and cheese, the Crichton Dairy Research Facility, a windfarm, and a dairy farm milking 1600 holsteins. I visited Morton Castle and Loch Ettrick, Robert Burn's House, Drumlanrig Castle, Dundrennan Abbey, and Wanlockhead, the highest village in Scotland, known for its mineral deposits and mining history. While with the Thornhill Young Farmers, I also walked along the sea and spent time playing in the water, watched the World Cup and attended a beach-themed dance complete with sand!

My final host family, the Thomsons, have a dairy farm near Cowdenbeath, milking 120 holsteins with three GEA robots. We toured a Water Buffalo Farm that is raising the buffalo for meat but are expanding the dairy side to produce mozzarella. I also toured my host's farm, a potato farm, watched the cattle auction at the Stirling Auction Market, Blacketyside (a farm shop and fruit), and a wind turbine. I also hiked Lock Leven, went to the National Wallace Monument, and toured Stirling Castle. One evening, I had dinner at Anstruther Fish Bar, the best fish and chips in Scotland.

I spent three weeks in Scotland making memories that will last a lifetime. I am thankful to have had this opportunity and encourage anyone to apply.

Amanda Brodhagen, 2018 UK Exchange delegate



In my final year as a Junior Farmer member, I decided to apply for an exchange and was the successful candidate for the three-month exchange to the UK. I was interested in learning more about

sheep, cattle and rural life.

The first stop of my trip was in Northern Ireland. I spent the first couple of days with a young lady who had been to Canada on an exchange and I toured a few farms of people who had been on exchange to Canada in the 80s. Such a small world! I was amazed by the hedges in the countryside and the rules governing them. One of the things that I enjoyed the most was driving around and seeing the countryside. It took me awhile to get use to the narrow windy roads with hedges on either side!

I attended Balmoral Show where I saw many different breeds of stock. One of the most unexpected things I did was climb Cuilcagh Mountain, also known as the Stairway to Heaven; the view was amazing! I learned about the struggles that farmers face in parts of the UK with TB. One farmer explained that he lost an entire blood line to TB. Many farmers believe TB is spread by badgers.

I enjoyed learning about the culture; from eating an Ulster Fry (fried up breakfast), to learning about The Troubles first hand from the families that I stayed with, to touring museums like the Titanic Museum in Belfast.

After NI, I arrived in Edinburgh. It is a beautiful city with so much history! I toured a berry farm where they grew the berries under poly tunnels. The young farmer and his family allowed us to pick berries and treated us to breakfast. I got to see an active farm where they use dogs to move sheep from one pasture to the next. One of my hosts took me to see Highland cattle and sheep grazing in the fields surrounded by heather.

After Scotland, I went to England. I got to visit Lancaster Castle which was known for prosecuting witches. We stopped at Wensleydale Creamery in the Yorkshire Dales, where I learned about cheesemaking. I spent a day at the Great Yorkshire Show looking at cows, and I got to stay on a fairly sizable grain operation that had a few pedigree Limousin cattle.

I spent one week in Wales, with most of it at the Royal Welsh Show. Of all the agricultural shows that I got to attend, this one was by far the best. The sheep sheds alone housed close to 4,000 animals. For the remainder of my stay in Wales, I stayed with a young farmer that I had met while I was in NI and helped her wean lambs, see a few farms and a neighboring village called Monmouth.

Thanks to Junior Farmers for the once in a lifetime opportunity and to the young farmers and their families for hosting me!

Nic Willemsma, 2018 Germany Exchange delegate



This past summer I traveled to Deutschland (Germany) for 2 months.

Most of the exchange I was in Niedersachsen (Lower Saxony), which is in northwest bordering the North Sea and the Netherlands.

I stayed with the Lohmann Family, who have a dairy farm in the village of Fintel. Some villages are only a few kilometers apart, but almost all houses and farms are in villages or on the edge of a city. This means between villages is mostly fields. While here, I was able to experience milking in a parlor, visit an asparagus farm, and learned a sport called jokeiba.

From Fintel, I went to Hanover to meet the Engelke Family who live in Ahrbergen and have a small crop farm. We visited Hanover, Hameln, and Hildesheim, I helped get the combine ready, and took a load of grain to the mill. In Germany, you need a special license to drive a tractor, and all wagons and tractors must have air brakes. I also biked to a castle that was over 15km away.

Next I went to Lobmachersen, on another crop farm with the Werthmann Family. The border that separated the East from the West was close by, and I was able to see the size difference in farms and fields depending on either side of the border.

I then caught a special party train that looped through Lower Saxony, picking up members before going to Hessen to a weekend event called Deutscher Landjugendtag (DLT) or German Land Youth Day. DLT is a national event that happens every other year; there was a presentation and small skit in the morning and your choice of tour or activity in the afternoon.

Sunday the train took us home, and I went to the Feldmann Family, who do not farm. It gave me a different perspective of Germany, and I learned about stonemasons.

My last 4 weeks were spent Near Oldenburg with the Logemann Family on their dairy and swine farm. They had just switched to a robotic milker and were renovating the barn to put the robot where the parlor used to be. As part of the renovations, I got to smash an opening in a wall to make a new doorway. I also had a chance to go to the North Sea and to Berlin. The Logemanns were also part of a German folk dance group and I was able to join in on their practices.

If you would like to see some pictures from my exchange I posted a picture of something I saw or did every day on Instagram and Twitter (@sirnic16).

To end my report I am going to leave you with some fun facts.

- ❖ Germans like their bikes, in fact, there are more bikes the people in Oldenburg.
- ❖ Currywurst (pork sausage cut into slices and seasoned with curry ketchup) and pommes (fries) is a popular fast food dish similar to a hamburger in Canada
- ❖ There are very few trucks in Germany and most cars are manual transmission.

Zach Lance, 2018 Wales Exchange delegate



At March Conference 2018, I was lucky enough to be awarded a two-week exchange to Wales at the end of July, 2018.

As nervous as I was when I boarded the plane, seeing as this was my first solo trip, let alone half way

across the world, it quickly ended when I was met with many smiling faces at the Cardiff airport.

For the next two weeks, I got to learn what agriculture was like throughout Wales. My hosts were great, taking me to farms I could relate to coming from a beef farm back home, to learning about sheep and their many different breeds. I was taken aback by the beauty of Wales. Everywhere I looked were rolling hills with livestock on them.

When the sun was rising it was almost like a scene from a movie. The highlight of my trip was definitely my time at the Royal Welsh Agriculture Fair. This fair is the biggest in the UK and lasts a week. The very best of cattle and horses were all there.

One of my hosts took part in showing which led to a great look behind the scenes of such a prestigious event.

All in all, I have nothing bad to say about my exchange experience. I would recommend it to anybody as it is definitely a great opportunity to learn about agriculture in another part of the world, as well as make some new friends that I hope to see again someday.



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Junior Farmers
Association of Ontario
on a successful year!!**

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Grain Farmers of Ontario is the province's largest commodity organization, representing Ontario's 28,000 barley, corn, oat, soybean, and wheat farmers. The crops they grow cover over 6 million acres of farm land across the province, generate over \$2.5 billion in farm gate receipts, result in over \$9 billion in economic output and are responsible for over 40,000 jobs in the province.

AUTUMN PROFILE 2018 - ALOHA FROM WENTWORTH-NIAGARA!

On October 27, 2018, the Wentworth-Niagara Junior Farmers welcomed members from across the province to the Ancaster Fairgrounds for Autumn Profile. Autumn Profile is a highlight on the JFAO calendar for many members, and the 2018 iteration lived up to the hype.

Autumn Profile is a competitive event that pits teams of four against each other in tests of brain, brawn, and skill. This year's competition included an emphasis on balancing intellectual challenges with the more traditional athletic skills, while also adding a taste of the zany. Participants loved getting down and dirty as 'Hungry Hungry Hippos', and then getting cleaned up in 'Shaving Cream Twister'. Beards were thoughtfully scratched as teams puzzled through 'Sudoku' and judged the strengths of First Aid Kits.



For the occasion, the club invented a sport called 'Paddleball': teams wielding ceiling fan blades hit dodgeballs at each other, with the goal of either eliminating the individuals on the other team, or knocking a tennis ball off a pylon to end the round. This cross of

dodgeball and cricket was wildly successful! No one was seriously injured, and teams clamoured to play again during breaks in the event.

The theme for Autumn Profile was a Hawaiian Luau, so of course a Limbo competition was a highlight. Teams enjoyed the ambience of tiki torches adorning the horse arena, as the Hawaiian theme meshed with the Junior Farmer vibe.



Overall, the event was a roaring success. Almost every single JFAO club sent a team, and many clubs sent more than one team to compete! Members competed all day in Ancaster, danced the night away in Copetown, and snoozed through their alarms in Brantford, meaning it was a real province-wide event.

A big thanks goes out to the Autumn Profile committee. The event would not have happened without a year's worth of hard work and dedication from all WNJF, especially Jordan Eyamie, Amy Harrigan, Justin Hummel, Nicole Brian, Emily Keenan, Alex Mitchell, and Mike Gill. Bonus ups go to the volunteers who came out to run the event on that cold, wet Saturday. We look forward to sending a team or two to next year's competition!

Top 3 teams: Grey County, Carleton 2, Carleton 1

*Alex Mitchell,
Wentworth-Niagara JF member*

FALL OF FUN FOR WELSH EXCHANGE DELEGATES

November brought two exchanges delegates to the JFAO. Laura and Jonathan, both from Wales, arrived on November 10th to their first week of hosts. Jonathan started his 2 week exchange in Ayr, with the Diebold family, while Laura spent the week in Caledon with the Judge family.

One of the first Canadian things both of them got to experience was a hockey game in London, which they both thoroughly enjoyed! Laura also got to experience various farm tours; a sheep farm, and Floradale Feedmill, as well as the Ontario Livestock Exchange in Waterloo. Both of the delegates got to travel to Niagara Falls for the first time, and take in this natural wonder. Here they looked at the falls, and even got to be up close and personal with the falls on The Hornblower boat cruise. Laura got some time in the fields while staying with her host. Both Laura and Jonathan were able to enjoy seeing Before the Plate, a documentary about Canadian Agriculture, at The University of Guelph.

To close off week one of their exchange, they packed their bags and their talents and headed to Essex-Kent for Sing Swing 2018. The delegates were good sports and joined in with the University of Guelph team to put on a group dance, and a gong show

performance along with some of the other events of the day. The weekend was closed out with the start of the Ontario Young Farmers' Forum. Jonathan and Laura, shared with the attendees of event, a little about their farms in Wales and their part in running the family farm.

Their second and final week with us in Ontario, was spent in Lucknow with Perth member Cam Alton. During their stay with Cam, Jonathan and Laura were able to make a day trip to Toronto, where they headed to the top of the CN tower for a view of the city. They also fit in a trip through Ripley's Aquarium, followed by a tour of the iconic Distillery District to close out the day trip. The delegates along with Cam, had the opportunity to tour some local farms during the week, and to close it out they toured the town of Goderich and the Bruce Nuclear Museum.

Both delegates and hosts were able to learn a lot from one another over the two week exchange, while experiencing many things our Province has to offer!

*Submitted by
Sarah Teefy*

SING SWING 2018 (CELEBRATE THE HARVEST)

First off, I would like to extend my sincere thank you to everyone that travelled all the way down to the sunny south to participate and/or support Essex-Kent Junior Farmers as we hosted our very first provincial event since having been re-established 3 years ago. Sing Swing 2018 was held at St. Mary's Parish Hall in Blenheim, Ontario on November 17th. This year's theme was "Celebrate the Harvest" which was showcased very well throughout the entire event.



This year, Sing Swing had a few additions which included social activity sessions in the morning as well as having the St. Johns Ambulance Therapy Dog team that stopped in for a visit just before lunch, which was enjoyed by all. Following lunch, JF'ers displayed their talents in events such as dancing, vocal, instrumental, lip sync, gong show, euchre, etc. as well as many cultural categories ranging from baking, sewing, arts and so much more!

We would like to thank our dedicated judges which consisted of several past Junior Farmer alumni as well as a few community members.



After getting all freshened up, JF'ers returned to the hall for a formal banquet meal provided by the lovely volunteers of St. Mary's Parish Hall. Awards were then presented to all category winners from the day events.

A big congratulations goes out to the University of Guelph Junior Farmer Club for being the overall winner of Sing Swing 2018. Essex-Kent club member, Nic Willemsma, did an informative presentation from his recent JF exchange to Germany.

The rest of the night consisted of dancing, photo taking and fellowship. Essex-Kent JF would like to thank all of our sponsors for assisting in making this event possible, and our awesome DJ that kept everyone on the dance floor all night long! Also, to the Essex-Kent JF members for bringing this event together, JFAO for making this opportunity possible and most importantly to the Junior Farmers for your support and talent in making this event a huge success!



Event Winners

Homemade Pie	U of G
Corn Bread	Waterloo
Homemade Salsa	Oxford
Homemade Cookies	Waterloo
Homemade Squares	U of G
Dessert (any kind)	U of G

Photography:

Agriculture	Middlesex
Candid Animal Moments	Oxford
Junior Farmers in the Community	Middlesex
Photographers Choice	Middlesex
Depiction of Theme	Oxford
Black & White	Haldimand Norfolk

Visual Arts:

Drawing	Middlesex
Painting	Middlesex
Homemade Card	Prince Edward
Computer Art	U of G

Quilting:

Any Project	Waterloo
Needlework	U of G
Harvest Art	U of G
Metalworking	Haldimand Norfolk
Woodworking	Oxford
Square Dance/Caller	U of G
Waltz	U of G
Cultural Dance	Oxford
Alternative	U of G
Vocal Group	U of G
Vocal Duo	Oxford
Vocal Solo	U of G
Instrumental	U of G
Gong Show	U of G
Lip Sync Battle	U of G
Mystery Event (Lego)	Oxford
Euchre	U of G
Impromptu Speaking	Waterloo
Spelling Bee	Middlesex

OVERALL WINNER

U of G



Brian Sterling
Essex-Kent JF Provincial Director

GROWING WITH THE TIMES-OYFF 2018



The Ontario Young Farmers' Forum (OYFF) was held last November 18-19, 2018 at the Hamilton Convention Centre. It was attended by 60 young adults who have a strong interest in growing their skills and networks within the agricultural world. The two-day conference had speakers who spoke on connecting with your local politicians to farmers who shared their struggles and success. The attendees learned that no one paths are the same, you must be willing to adapt and or grow with the times and be involved to make a difference.

OYFF also grew with the times and released a new event logo a project that has been in the works over the past couple years.

Overall the attendees engaged with the speakers, enjoyed a nice dinner, and networked with like minded individuals. Stay tuned for what JFAO has in store for next year.

*Crystal Blake,
Executive Director - Agricultural Programs*



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PAST JUNIOR FARMERS OF ONTARIO PROVINCIAL PRESIDENTS

1944	Gordon Orr, York*	1970	Bruce Horsley, Dufferin	1996	Carolyn (Wren) Doris, Renfrew
1945	Howard Laidlaw, Peel*	1971	Don Belluz, Thunder Bay	1997	Sandi (Brander) Shaw, Halton
1946	Warne Emmott, Brant*	1972	Claire Belluz, Perth	1998	Jeff Gatcke, Bruce
1947	Wes Down, Northumberland*	1973	Murray Pearson, Oxford	1999	Craig Spielmacher, Oxford
1948	Ross Beattie, Simcoe *	1974	Glenn Ruegg, Wellington	2000	Angela Ackroyd-Tearle, Peel
1949	Allen Poole, Lanark*	1975	Donald Mode, Prescott	2001	Erin MacDuff, University of Guelph*
1950	Jack Cockburn, Oxford	1976	Bruce Saunders, Grey	2002	Corinna Smith-Gatcke, Leeds
1951	Eleanor Vellinga, Norfolk*	1977	Bill Emmott, Brant	2003	Mary Feldskov, Huron
1952	Dave Pelletterio, Halton*	1978	Bart Johnston, York	2004	Jennifer (Mitchell) Girvin, Wellington
1953	Don Middleton, Middlesex	1979	Jim Phelan, Huron	2005	Ellen (Batchelor) Mason, Grey
1954	Carl Boynton, York*	1980	Tom Callaghan, Victoria	2006	Joe Dickenson, Lambton
1955	Myrtle McCutcheon, Dufferin	1981	Douglas Peart, Haldimand	2007	Cecelia (McMorrow) McAvoy, Victoria
1956	Russell McAllister, Carleton	1982	Meredith Brophy, Ottawa-Carleton	2008	Brad Found, Durham East
1957	Dave Barrie, Waterloo	1983	Doug Murphy, Haldimand	2009	James McMillan, Haldimand
1958	Kay Sommers, Hastings	1984	Stuart Budd, Norfolk	2010	Shannon Kelly, Bruce
1959	Jim Needham, Bruce	1985	Jim Wert, Stormont	2011	Camille (Black) Ryall, Peterborough
1960	Malcolm Arbuthnot, Russell	1986	Sandra Quehl, Waterloo	2012	Sarah Found, Durham East
1961	Edna Richardson, Peel	1987	J. Allan Cole, Renfrew	2013	Doug Skinner, Durham East
1962	Bill Galbraith, Middlesex	1988	Suzi Stanley, Durham West	2014	Claire Bunnik, Kawartha
1963	Gordon Murray, Victoria	1989	Scott Kelman, Brant	2015	Mike Sproxton, Durham West
1964	John Elliott, Lennox & Addington	1990	R. Kelley Allen, Prescott	2016	Kurtis Smith, Middlesex
1965	Alex Connell, Wellington*	1991	Paul A. Nairn, Perth	2017	Matt Smith, Wentworth
1966	Jack Morris, Essex	1992	Daryl Brodhaecker, Wellington	2018	Erich Weber, Waterloo
1967	Pat Kerr, Durham	1993	Brent R. Barton, Prescott		
1968	Albert Taylor, Waterloo*	1994	Keith A. Emiry, Sudbury		
1969	Izett McBride, Renfrew*	1995	Murray A. Shaw, Lambton		

*deceased

Past Provincial Presidents



PAST JUNIOR FARMERS OF ONTARIO SECRETARY, TREASURER AND OFFICE ADMINS

1944-1948	Art Martin*	1989-1994	Diane Martin
1948-1957	T.R.(Dick) Hilliard*	1994-1996	Robyn Garlough
1957-1964	A.G. (Art) Bennett	1996-1998	Michelle Shipp
1964-1965	Rodger Thompson	1998-2000	Beverley (McCulloch) DeVries
1965-1976	C.L.(Carm) Hamilton	2000-2001	Susan Gallotti
1976-1979	Ken Knox	2002-2004	Amanda (Brander) Hammell
1979-1980	Rod Stork	2005-2007	Jane Danen
1980-1983	Janet (Whitehead) Horner	2008-2013	Julia Smith
1983-1985	Hal Thompson	2014-2016	Sarah (Hohnstein) Lennox
1985-1987	Nancy (Larmer) Wert	2017	Kendell Keech
1987-1989	Sue Visser	2017	Will Carson

PICTURES FROM THE PAST AND PRESENT

Bark Lake Leadership Camp - 1977



March Conference PDs - 1984



Autumn Profile 2018



Leadership Camp 2018 After Swim



Spring PD Training 2018



Sing Swing 2018



JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Financial Statements

Year Ended December 31, 2018

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Index to Financial Statements

Year Ended December 31, 2018

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INDEPENDENT AUDITOR'S REPORT

To the Members of Junior Farmers' Association of Ontario

Opinion

We have audited the financial statements of Junior Farmers' Association of Ontario (the Organization), which comprise the statement of financial position as at December 31, 2018, and the statements of revenue and expenditures, changes in net assets and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2018, and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

(continues)

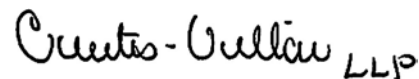
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Guelph, Ontario
March 20, 2019



CURTIS-VILLAR LLP
Chartered Professional Accountants
Licensed Public Accountants

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Financial Position

As at December 31, 2018

	2018	2017
ASSETS		
CURRENT		
Cash - operating fund	\$ 44,792	\$ 64,051
Term deposits (Note 6)	10,500	10,500
Accounts receivable (Note 7)	9,320	14,832
Inventory	6,217	5,777
Prepaid expenses	2,260	2,979
Due from operating fund	760	480
	<u>73,849</u>	98,619
CASH - ENDOWMENT FUND	128,947	131,804
CASH - ALUMNI FUND	1,557	1,555
CASH - NEW CLUB FUND	4,009	4,004
	<u>\$ 208,362</u>	<u>\$ 235,982</u>
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable and accrued liabilities (Note 10)	\$ 7,558	\$ 10,023
Deferred revenue (Note 8)	2,638	3,193
Due to endowment fund	760	480
	<u>10,956</u>	13,696
NET ASSETS		
Operating Fund (Note 2)	62,275	84,578
Endowment Fund (Note 3)	129,706	132,283
JFAO Alumni Fund (Note 4)	1,539	1,539
Club Funds in Trust (Note 5)	3,886	3,886
	<u>197,406</u>	222,286
	<u>\$ 208,362</u>	<u>\$ 235,982</u>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO**Statement of Revenue and Expenditures****Year Ended December 31, 2018**

	2018	2017
REVENUE		
Programs and events	\$ 30,939	\$ 35,976
Memberships	12,795	15,295
Sponsorship	12,650	27,100
Gifts and donations	11,519	14,481
Fundraising	6,953	4,385
Sale of merchandise	5,950	14,470
Fines and other revenue	461	2,153
	<u>81,267</u>	<u>113,860</u>
EXPENDITURES		
Events	31,975	32,630
Human resources	25,504	19,268
Office and administration	19,661	17,563
Travel	6,667	9,072
Provincial charity	6,255	4,500
Inventory purchases	4,877	6,987
Printing and promotion	3,616	3,327
Representation and meetings	1,921	2,356
Bursaries and exchanges	1,594	3,114
Club transfers	1,500	2,305
	<u>103,570</u>	<u>101,122</u>
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<u>\$ (22,303)</u>	<u>\$ 12,738</u>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Changes in Net Assets

Year Ended December 31, 2018

	Operating Fund	Endowment Fund (externally restricted)	JFAO Alumni Fund (internally restricted)	Club Funds in Trust (internally restricted)	Total 2018	Total 2017
NET ASSETS - BEGINNING OF YEAR	\$ 84,578	\$ 132,283	\$ 1,539	\$ 3,886	\$ 222,286	\$ 208,935
Deficiency of revenue over expenditures	(22,303)	-	-	-	(22,303)	12,740
Investment gains (losses)	-	(3,337)	-	-	(3,337)	6,138
Donations	-	760	-	-	760	480
Funds transferred to clubs	-	-	-	-	-	(6,007)
NET ASSETS - END OF YEAR	\$ 62,275	\$ 129,706	\$ 1,539	\$ 3,886	\$ 197,406	\$ 222,286

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Statement of Cash Flow

Year Ended December 31, 2018

	Operating fund 2018	Endowment fund 2018	Alumni fund 2018	Club funds in trust 2018	Total 2018	Total 2017
OPERATING ACTIVITIES						
Excess of revenue over expenditures	\$ (22,304)	\$ -	\$ 2	\$ 5	\$ (22,297)	\$ 12,740
Changes in non-cash working capital:						
Accounts receivable	5,511	(280)	-	-	5,231	(2,623)
Inventory	(440)	-	-	-	(440)	573
Accounts payable and accrued liabilities	(2,190)	-	-	-	(2,190)	2,934
Deferred revenue	(555)	-	-	-	(555)	918
Prepaid expenses	719	-	-	-	719	752
	3,045	(280)	-	-	2,765	2,554
Cash flow from operating activities	(19,259)	(280)	2	5	(19,532)	15,294
INVESTING ACTIVITY						
Funds provided to new clubs	-	-	-	-	-	(6,007)
Cash flow from (used by) investing activity	-	-	-	-	-	(6,007)
FINANCING ACTIVITIES						
Investment gains	-	(3,337)	-	-	(3,337)	6,138
Donations	-	760	-	-	760	480
Cash flow from (used by) financing activities	-	(2,577)	-	-	(2,577)	6,618
INCREASE (DECREASE) IN CASH FLOW	(19,259)	(2,857)	2	5	(22,109)	15,905
Cash - beginning of year	74,551	131,804	1,555	4,004	211,914	196,009
CASH - END OF YEAR	55,292	128,947	1,557	4,009	189,805	211,914
CASH CONSISTS OF:						
Cash	\$ 44,792	\$ 128,947	\$ 1,557	\$ 4,009	\$ 179,305	\$ 201,414
Term deposits	10,500	-	-	-	10,500	10,500
	\$ 55,292	\$ 128,947	\$ 1,557	\$ 4,009	\$ 189,805	\$ 211,914

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of business

Junior Farmers' Association of Ontario is an organization with a mission to build future rural leaders through self help and community betterment in the province of Ontario.

Junior Farmers' Association of Ontario is incorporated without share capital under the Ontario Business Corporations Act as a not-for-profit organization and is a registered charity under the Income Tax Act.

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Tax exempt status

Junior Farmers' Association of Ontario is a not-for-profit organization and a registered charity and is therefore exempt from income taxes. As a registered charity, Junior Farmers' Association of Ontario is also eligible for the HST Public Service Bodies Rebate.

Cash and cash equivalents

Cash and cash equivalents includes unrestricted bank balances.

Investments

Short term investments, which consist primarily of commercial paper with original maturities at date of purchase beyond three months and less than twelve months, are carried at amortized cost. Investments are recorded at cost plus accrued interest where interest is not paid annually.

Inventory of supplies

The inventory of the Association has been accounted for at the lower of cost and net realizable value. Items for which there have been no sales in the past two years are written off as obsolete. Inventory consists primarily of century farm signs and merchandise.

Revenue recognition

Junior Farmers' Association of Ontario follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Donations are recognized when collection is reasonably assured. In-kind donations are only recorded in the financial statements to the extent that they would have been incurred in the absence of the gift.

Memberships are recognized on a monthly basis. Amounts not yet earned are deferred to the next fiscal year.

Sponsorships are recognized in the year that the event or activity being sponsored occurs.

(continues)

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Fund accounting

Revenue and expenditures related to program delivery and administrative activities are reported in the Operating Fund.

Endowment contributions are reported in the Endowment Fund. Investment income earned on resources of the Endowment Fund is reported in the Endowment Fund or Operating Fund depending on the nature of any restrictions imposed by contributors of funds for endowment.

The Alumni Fund reports the revenue and expenditures related to Junior Farmers' Association of Ontario's alumni relationships.

The Club Fund In Trust reports revenue and expenditures related to the folding or creation of clubs within the association.

Property, plant and equipment

Property, plant and equipment is expensed on acquisition. Property, plant and equipment currently held includes office furniture, computer equipment and computer software.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Measurement uncertainty exists around inventory valuation. Actual results could differ from these estimates.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

2. OPERATING FUND

The purpose of the operating fund is for program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2018

3. ENDOWMENT FUND

The purpose of the 50th Anniversary Endowment Fund is to establish a financial resource base that will provide annual income to assist the Junior Farmers' Association of Ontario in enhancing its mission statement. The Endowment Fund was established with receipts from the March Conference in 1994, 50th Anniversary donations and other donations specified for the Endowment Fund. In addition, 5% of revenue generated from the Provincial Charity is donated to the Endowment Fund on an annual basis.

A minimum of 20% of the annual interest income from the Endowment Fund will be reinvested each year.

To further the management of the Endowment Fund, the Junior Farmers Association of Ontario hired Ontario 4-H Foundation to manage the fund. Through this agreement Junior Farmers' Association of Ontario retains ownership of the fund.

4. JFAO ALUMNI FUND

The purpose of the Junior Farmers' Association of Ontario Alumni Fund is to establish a financial resource base that will provide a means of communication for Alumni and to assist the Junior Farmers' Association of Ontario in enhancing its mission statement.

The organization's Board of Directors administers the fund. Junior Farmers' Association of Ontario can periodically request funds for specific needs from the Alumni Fund. All requests will be considered for approval by the Board of Directors.

5. CLUB FUNDS IN TRUST

These funds will be held until a new club is formed in the area and have met all the affiliation requirements, at that time the funds will be handed over to the newly formed club to use.

	<u>2018</u>	<u>2017</u>
Lambton	\$ 2,759	\$ 2,759
Russell	369	369
Elgin	<u>758</u>	<u>758</u>
	<u>\$ 3,886</u>	<u>\$ 3,886</u>

6. TERM DEPOSITS

	<u>2018</u>	<u>2017</u>
BMO RateRiser Max GIC, .85% interest in 2016, 1.00% in 2017, 2.00% in 2018, matures July 2018	\$ -	\$ 3,500
BMO RateRiser Max GIC, .65% interest in 2018, 0.70% in 2019, 0.75% in 2020, matures July 2020	3,500	3,500
BMO RateRiser Max GIC, .65% interest in 2018, 0.70% in 2019, 0.75% in 2020, matures July 2020	3,500	3,500
BMO RateRiser Max GIC, 1.65% interest in 2019, 2.05% in 2020, 2.30% in 2021, matures July 2021	<u>3,500</u>	<u>-</u>
	<u>\$ 10,500</u>	<u>\$ 10,500</u>
Market value	<u>\$ 10,500</u>	<u>\$ 10,500</u>

JUNIOR FARMERS' ASSOCIATION OF ONTARIO**Notes to Financial Statements****Year Ended December 31, 2018****7. ACCOUNTS RECEIVABLE**

Accounts receivable is made up of receivables from members, contributions receivables and HST receivable. The following amounts were receivable at year end:

	<u>2018</u>	<u>2017</u>
General accounts receivable	\$ 4,494	\$ 5,673
Contribution receivable	346	7,509
HST receivable	4,480	1,650
	<u>-</u>	<u>-</u>
	<u>\$ 9,320</u>	<u>\$ 14,832</u>

8. DEFERRED REVENUE

	<u>2018</u>	<u>2017</u>
Deferred revenue		
Balance, beginning of year	\$ 3,193	\$ 2,275
Less amount recognized as revenue in the year	\$ (3,193)	\$ (2,275)
Plus amount received for the subsequent year for provincial charity	1,193	2,423
Plus amount received for the subsequent year for membership fees	1,170	770
Plus amount received for the subsequent year for events	275	-
	<u>\$ 2,638</u>	<u>\$ 3,193</u>
Balance, end of year		

9. RELATED PARTY TRANSACTIONS

The following is a summary of the organization's related party transactions:

	<u>2018</u>	<u>2017</u>
Expense Reports		
<i>(Mileage/Expense Reimbursements)</i>		
Board Members	\$ 4,777	\$ 4,086
Executives	902	3,063
	<u>\$ 5,679</u>	<u>\$ 7,149</u>

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

JUNIOR FARMERS' ASSOCIATION OF ONTARIO

Notes to Financial Statements

Year Ended December 31, 2018

10. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consists of trade payables and government remittances payables.

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums.

	2018	2017
Trade payables	\$ 6,272	\$ 9,935
Employee deductions payable	1,286	88
	<u>\$ 7,558</u>	<u>\$ 10,023</u>

11. LEASE COMMITMENTS

Junior Farmers' Association of Ontario has an open ended lease for its premises with annual payments of \$4,365.

12. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2018.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from members. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of members which minimizes concentration of credit risk. All accounts receivable are deemed collectible.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its receipt of funds from its members and accounts payable.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The organization is mainly exposed to interest rate risk.

(d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its floating interest rate bank indebtedness and credit facilities.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

NOTES

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The Junior Farmer Song

Written by Margaret Watson-McColl in 1947 at Junior Farmer Camp

The Junior Farmers everywhere are marching right along,
Our eyes are bright, our steps are light and on our lips a song.
We give our best with all our zest, in harmony we grow.

The Junior Farmers in the Province of Ontario.

The land is ours we treasure it, a heritage have we.

The country is the finest place, on this we all agree.

So let us face the future one and all with hearts aglow.

The Junior Farmers in the Province of Ontario.