

# Junior Farmers Association of Ontario Annual Report









#### TABLE OF CONTENTS

- 6 PURPOSE & PRINCIPLES
- 7 PRESIDENTS REPORT
- 9 PAST PRESIDENTS REPORT
- 10 2021 EXECUTIVE
- 11 2021 BOARD OF DIRECTORS
- 12 PROVINCIAL REPORTS
- 14 ROSE AWARDS
- 15 EXECUTIVE REPORTS
- 21 PROVINCIAL EVENTS
- 24 PAST JFAO PRESIDENTS
- 26 CLUB REPORTS
- 34 FINANICAL STATEMENTS
- 35 CLUB & AG CLUB OF THE YEAR
- 36 COMMUNICATION AWARDS

# Thank you to our 2021 Partners

#### Gold Partners 2020/2021







#### Silver Partners 2020/2021







#### Bronze Partners 2020/2021





#### Friends 2020/2021











#### President's Message



If you had to describe being a Junior Farmer in one word, what would it be? I asked this question at a Board of Directors' meeting this year and heard the word "community" repeatedly. Junior Farmer communities offer friends, fun, and memories that we hold dear to our hearts.

I am proud of our Junior Farmer community this year for the programming, experiences, and fun we were able to offer our members, despite being in the midst of a global pandemic. With public health restrictions and many events being canceled, our local clubs found creative ways to fundraise. Coincidentally, unique lawn ornaments started appearing overnight throughout the province including cows, pigs, flamingoes, and toilets. They all had the common goal of bringing a smile to a friend while raising money for local clubs, the Do More Ag Foundation and in Carleton County- for a family who had a barn fire. Agriculture Awareness programs happened with Essex Kent's Farm Fact Friday social media campaign and Grey's Ag Challenge where they set up a tour for families to take around their community to learn about different types of agriculture in their county. Durham West has held a speaker series throughout the year. There has been a focus on promoting positive mental health with events such as cow patty bingo in North Simcoe, a cow patty golf tournament in Renfrew, and a Lift Your Mooooo-d video challenge started by Middlesex. Many clubs made the mental health of their members a priority by focusing on socials that can be done together safely such as water sports, bonfires, and car rallies.

#### President's Message

Provincially, our events and programs had to adapt and find ways to engage our members. We held our AGM online using Zoom for the second year in a row. Our board of directors' meetings has continued being held online with Zoom where we have members joining us from their homes. Winter Games were held virtually with clubs challenging each other to events that they could complete at home. We had everything from the tallest tower of pantry items to snowman building contests. We held a fantastic virtual March Conference with speakers on the topics of volunteer burnout, farm and roadside markets, and an interactive cooking session. For some added fun, we had a balloon animal-making workshop and a virtual line dance night. This one was probably the trickiest to do online! We selected the Do More Ag Foundation as our provincial charity for the year and have had a focus on mental health this year. In the summer, we were able to hold an online auction that raised \$2330. We were happy to return to an in-person in the fall with The Amazing Race hosted by Grey County. We finished the year with a hybrid version of our Ontario Young Farmers' Forum. There were online speaker sessions as well as two in-person tour days, one in the East and one in the West.

I would like to recognize and thank our members for all they have accomplished this year, as well as their perseverance, love, and support of the communities that they have demonstrated. As you read through this year's report, please take the time to acknowledge the hard work of our members, committees, clubs, employees, and executive members as well as the support of our many sponsors, partners, and donors. It is because of them that we can continue offering the Junior Farmer experiences that build memories to last a lifetime.

Congratulations Junior Farmer members across Ontario for persevering through this past year. I wish you all the best for 2022! Yours in Junior Farmer Spirit, Kylie O'Neil 2021 JFAO President

#### 2021 Club of the Year & Ag Club of the Year Nominees

Club of the year:

- Huron Perth
- Middlesex
- North Simcoe
- Oxford
- Renfrew

Ag Club of the year:

- Grey
- Huron Perth
- Middlesex
- North Simcoe
- Stormont Glengarry

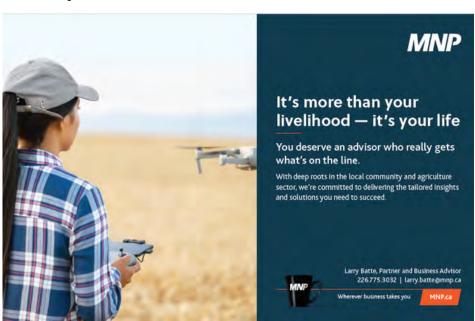
#### Past President's Message

It has certainly been a changing year for the operations of the Junior Famers' Association of Ontario. The Board of Directors decided that office operations of JFAO continue to be completed remotely by staff and we continue to rent a storage locker at Royal Storage in Guelph. All board of director and executive meetings were held over Zoom this year using two JFAO Zoom accounts. Sound system technology was purchased in November 2021, with plans to host our first hybrid AGM in Peterborough/over Zoom on March 25, 2022. A new revised club handbook and a three year strategic plan were also released this year.

In March 2021, we were happy to welcome Jacqui Dennis to the role of Office Administrator. Jacqui is on top of the day-to-day tasks including facilitating the Century Farm Sign program, managing our Zoom account and supporting our executive, board and committees. The Board of Directors voted to create a Fund Development Specialist contract, which was filled by Christine Wyville. Heidi Danen, JF Alumna, was contracted as the March Conference Coordinator for 2022. The Ontario Young Farmers' Forum (OYFF) coordinator contract was left vacant this year, but we were fortunate to have strong leadership on the OYFF committee to take on the task of planning both a virtual forum and in person farm tours. JFAO continued our contract with Doug van Wolde of WeGo.ca Website Developers Inc. for website and email services. Several upgrades and changes have been made to our website this year to allow ease of use. Susan Elliot continues to do an excellent job as bookkeeper for JFAO. Her exceptional attention to detail with the recording of day-to-day financial transactions, and vast experience with not-for-profit regulations continues to make her an asset. Will Johnson of W.J. Auctions assisted us in creating an online silent auction fundraiser for our 2021 Provincial Charity, Do More Ag.

I have been honoured to work alongside executive, committee members and staff who do not give up when things become challenging. Together we have been faced with unprecedented questions and replanned events multiple times. It has been my pleasure to work alongside such a strong team that never gives up when the going gets tough.

Elizabeth Bruce JFAO Past President



#### 2021 - 2022 Executive



Kylie O'Neil President



Elizabeth Bruce Past President



Steph Vickers
Director of
Finance



Christine Wyville
Director of
Communications



Jamie Schultz
Director of
Programming



Rinske van der Steege Director of Community & International Programs



Justin Brooks
East Zone
Director



Joel Speers Central Zone Director



Karen DeBruyn West Zone Director

#### 2021 - 2022 Board of Directors

The 2021-2022 Board of Directors includes the Executive listed above, along with the following Directors:



Patrick Sullivan Carleton



Nicole Sproxton Durham West



Tina Wark Grey



John Harrigan Oxford



Lauren Bos Huron Perth



Adrianna McGinnis North Simcoe



Liz Sullivan Haldimand-Norfolk



Lee Mayes Waterloo



Courtney Courville Stormont-Glengarry



Ian Pollard Essex-Kent



Nicolai Jacobsen Middlsex



Marissa Mulligan Renfrew



John Brown University of Guelph



Taylor Dane Wellington



Emma Somerville Peterborough

### 2021 - 2022 Additional Representative



Meredith Mulligan Social Media Representative



Charlotte Huitema OFA Representative



Lauren Bos 4-H Representative

# 2021 Provincial Charity: Do More Ag

This year, Junior Farmer members supported The Do More Agriculture Foundation. This foundation envisions a culture in Agriculture where all producers are encouraged, empowered and supported to take care of their mental well being. Do More Ag is helping to realize this culture in agriculture by creating awareness about mental health and breaking the stigma that currently exists while building a community of support and resources for those impacted and affected. We will help all producers realize they are not alone and they have an entire industry behind them.

Junior Farmer clubs raised money in various ways – through club donations, bottle drives, walk-a-thons, and fundraisers at provincial events. Over \$8560 was donated to The Do More Agriculture Foundation, proving that when Junior Farmers band together, great things can happen!



#### 2021 Online Auction

# THANKS TO YOUR SUPPORT OUR AUCTION RAISED \$2330

Thank you for supporting Junior Farmers & The Do More Ag Foundation!

Blast to the Past

This summer, JFAO held its first online charity auction to raise money for this year's provincial charity, The Do More Ag Foundation. The auction was run by Middlesex JF member Will Johnson and his business, W.J. Auctions. Clubs were asked to donate 3 lots to be auctioned off. We had a great variety of items including baked goods, gift certificates, baskets of local products, personalized butter tarts, and customized products made by our members. The top lot was a set of customized cornhole boards. The auction opened for bidding on June 27 and closed July 8. Once the auction had closed, many members helped pick up and drop off the donations. It was a successful auction with \$2330 raised. Thank you to W.J. Auctions for hosting the auction and donating their services to JFAO. Thank you to everyone who supported the auction and helped move the items around the province to where they needed to go.



Proud Gold Sponsor of The Junior Farmer's Association of Ontario



#### 2021 President's Rose Award Nominees



Outstanding Novice Member:

- -Rebecca DeJong (Haldimand Norfolk)
- -Kasey Siertsema (Huron Perth)
- -Cam Smith (Huron Perth)
- -Luke Splettshoesser (Huron Perth)

Outstanding Retiring Member:

- Virginia Janssen (Oxford)
- -Katherine Noble (Wellington)
- -Brianna Sullivan (Carleton)
- -Jessica Wilson (Wellington)
- -Nic Weber (Waterloo)

Outstanding Member:

- -Sarah Danen (Oxford)
- -Presley DeBruyn (Oxford)
- -Will Johnson (Middlesex)
- -Adrianna McGinnis (North Simcoe)
- -Joleen Otten (Huron Perth)
- -Jolande Oudshoorn (Huron Perth)
- -Jamie Schultz (Renfrew)
- -Nic Willemsma (Essex Kent)

#### 2020 President's Rose Award Winners

Outstanding JF Member Due from Huron Perth! Lauren Bos (pictured to the left) & Jolande Ousdhoorn (pictured to the right)

Outstanding Retiring Member Quintina Cuddihy









Outstanding Novice JF Member Arin Douglas - Wellington

#### **Executive Director of Finance Report**

As we navigated through the second year of a pandemic we have lots to be proud of as an organization. As we were able to use 2020 as an example we were able to better plan for the 2021 year. This allowed us to stay on budget this year and there was no be surprises in regards to the financials.

As there was a great reduction in expenses we were able to make a significant profit this year. We have decided to continue without a formal office and manage with the storage locker. Without the office space we have not run into any big issues and will going ahead with 2022 as we currently are. Since we had some savings in 2021 the board decided to continue with a Zoom account as this allows accessible to all of our members and have allowed for greater turn outs to board meeting than in previous years. Going forward we will be running all board meetings in a hybrid capacity when we are allowed to meet again in person, we also used the funds allotted for technology that will allow us to run these meeting with efficiency and greater ease. Thank you to the technology committee for helping with these purchases.

We are optimistic that 2022 will allow us to spend more time in person and together as a community. With the last 2 years allowing for a large margin of profit we are looking forward to using those funds to bring our membership together and reintroduce ourselves to those we have not seen in a while.

I would also like to thank our team, Susan Elliot for all the bookkeeping as well helping me navigate my first year as Director. As well thank you to John Mayes for updates on the 4-H Endowment Fund. It has been a pleasure being a part of JFAO Executive and I look forward to everything 2022 has to offer our organization.

Stephanie Vickers
Director of Finance

## **Executive Director of Communications Report**



Despite the ongoing pandemic and restrictions in place 2021 turned out to be a very good year for the Junior Farmers. In my role as Communications Director I was very fortunate to work along side many wonderful people on the executive. From working with Kylie to send out the monthly member updates to producing the multiple editions of the Bullhorn it has been a fantastic year to learn and see what all of the local clubs are were up to this year. This year I sat on the Website committee which did an overhaul of our website and I am proud to share the newly updated website with everyone! I also sat on the Ontario Young Farmers Forum Committee and am happy to say that it was another successful event this year. I am looking forward to what 2022 brings and to rounding out the remaining 2021 season while sitting on the March Conference as well. Cheers to 2022.

Christine Wyville
Director of Communications

## Executive Director of Community & International Programs Report

Greetings from CIP!

As I reflect on this past year, it is amazing to see how we can come together, even while being apart due to the ongoing COVID-19 situation. Even though there were few events where JFAO could come together, many local clubs are becoming more involved with local events in and around their communities. Unfortunately, this was the second year where we had to make the difficult decision of cancelling international exchanges. Looking forward, there are some opportunities in the works for next year. One of the big plans in progress is for an intra-provincial exchange. Members will be able to travel to another club within JFAO for a weekend to experience life as a delegate. Keep an eye out for more details coming in the spring!

Within the community there were many farms who celebrated milestones through the Century Farm Sign

program. Currently, a 225 year add on sign is in the process of being added to the collection.

Additionally, the Huron-Perth Club started a Century Farm Show, which highlights farms in the Huron-Perth area who have the Century Farm signs. I look forward to watching more episodes as they are released, and they can be found on the club's Facebook page. Even though much of the year was faced with restrictions and cancellations, it was amazing to see how clubs continue to be involved in local community events and projects. It was a pleasure to serve on JFAO executive again this past year and I look forward to what 2022 has in store for JFAO!

Rinske van der Steege

Director of Community and International Programs



#### Central Zone Director Report

Despite the challenges of the pandemic the four active clubs in the Central Zone managed to remain active as clubs holding meetings and organizing and participating in various community events. As of last contact all clubs were in process or had completed their club affiliation reports and their AGMs. Some of the event highlights for each club included: Haldimand Norfolk had a food booth at local fair & participated in a couple of Christmas parades. Durham West had a bottle drive, helped out with local fair, had a float in the Sunderland Santa Claus Parade, had some socials including bowling and horseshoes. North Simcoe, had a bottle drive, had a float in Thanksgiving Parade, did various fundraisers, organized the Elmdale Christmas parade with food donations to Elmdale Food Bank. Peterborough, did a roadside cleanup.

Joel Speers Central Zone Director 2021



#### **Executive Director of Programming Report**

Within this year many changes and adaptations took place in the best interest of our members. We had a total of 15 active clubs this year spread across the 3 zones within our organization. There was a total of 220 members, this year which is comparable to that of the past year. It was a primary focus to have county-only events, as restrictions didn't allow for large gatherings throughout the initial part of our Junior Farmer Year. I created a contact spreadsheet with the information of presidents, provincial directors, and assistant provincial directors with each club. This was extremely helpful in distributing the membership lists as well as the various surveys I created throughout the year. Starting off the year we hosted a virtual March Conference that was well received by the membership. We had speakers as well as workshops to test out some of the member's skills, in the fields of baking and balloon animals! This past year Grey County hosted the Fall Provincial Event, with an Amazing Race theme. The day events were extremely well organized and attended by a significant number of members. OYFF this year took a different approach, where 4 virtual speaker sessions were played, followed by a farm tour in the East and West. This event was well attended by our membership as well as others interested in agriculture. With the help of Christine, we were able to compile a new member recruitment package that has been sent out to clubs. This package contains ideas from clubs across the province that have been successful events, as well as community outreach programs and recruitment ideas! Additionally, we worked on creating a video promoting mental health in agriculture. This video features members of exec talking about

how mental health impacts those within agriculture, and the available support. In communications with Governance Solutions, we will continue to offer a deal for members wishing to further develop their skills as rural leaders. Their certificate program has multiple levels focused on different aspects of governance essentials. A significant focus on updating the membee database took place this year. A primary focus on ensuring membership milestones was correctly inputted as well as contact information. This project was made possible with the help of members submitting information and the membee task force the data is much more up to date. A special shout out to Nic for his work in constructing a "how-to" PowerPoint for members changing contact info in membee.



Jamie Shultz Director of Programming

#### 2021 Member Milestones

Retiring Members Gayle Topham Virginia Janssen Keturah Breckon Bonnie Ward Nicholas Wert Brianna Sullivan Retiring Members Matthew Clark Stacey Jibb Eric Kressibucher Nicholas Weber Chris MacFarlane Jason O'Neil

Retiring Members
Mike Scheuner
Jessica Wilson
Ben Straathof
Katherine Clyne
Kristen English
Eleri Morris

Retiring Members Cassandra O'Donnell Lucas Gaspell Steven Tremblay Steven Stockdale

5 Year Members Lauren Bos - Huron-Perth Justin Brooks - Stormont-Glengarry Brayden Campbell - Renfrew Tyler DeBruyn - Oxfrod Zach Hakvoort - Stormont-Glengarry Ashie Hardy - Stormont-Glengarry Robert Heurkens-Mackey - Durham West Thomas Kuipers - Stormont-Glengarry McLean Rice - Renfrew Mark Ruiter - Carleton Kelsey Smith - Stormont-Glengarry Alyssa Waldroff - Stormont-Glengarry Laura Witmer - Oxford Sydney Carson - Stormont-Glengarry Campbell Kippen - Stormont-Glengarry

10 Year Members Amelia Judge - Wellington Marissa Mulligan - Renfrew Tina Wark - Grey Meaghan Weber - Waterloo

15 Year Members Jason O'Neil - Middlesex

#### East Zone Director

As the Eastern Zone Director, I was able to attend some club meetings from each county and connect clubs as best I could given covid restriction's. I have been a proud JF member for six years. The East Zone has risen above and did amazing this year! I am very proud of all 3 Clubs! I look forward to this year to what's in store! This past year has been challenging for me personally, having moved away from the East Zone earlier in the year.

Carleton Junior Farmers "Keep the Cows Moooving" fundraiser did extremely well in the community and raised \$15542.05 for Acredale Farms, which suffered a devastating barn fire earlier in the year. They also took part in their annual roadside clean up this year. Carlton hosted a softball and pizza night and also had a photo contest with prizes!

Stormont-Glengarry's "You've been flocked" raised money for their annual bursary. They are a supporter of

The Emily Project, by offering their services to farmers who may need help installing the field address signs. They posted a great video promoting mental health awareness on Bell Let's Talk Day. Around Christmas they hosted a very successful online auction, and Donated 3000\$ towards the provincial charity (Do More Ag Foundation)!

Renfrew County's two bottle drives, are a force to be recon with! Both did very well by raising \$3300 for two of their local food banks and also donating to \$3054 to Bernadette Mcann House. This club hosted two successful Zone events, Cow patty golf and (virtual) St Patrick's Day social. They also were nominated, and received a donation of \$5000 from CNEA (Canadian National Energy Alliance)! I personally enjoy the Jr Farmer memories they post on their Facebook page!

Justin Brooks

East Zone Director



#### West Zone Director Report

Despite the continuing challenges of the pandemic, the past year has been a busy one for both me as the West zone director and the clubs and their members from across the West zone.

Clubs in the West have been very adaptable in the past year changing from online to in-person meetings and events and back again as restrictions were lifted and then put back in place. Regardless of limitations, west zone clubs have been able to still carry on, often with new and creative ideas. Highlights of these include the continuation of the successful "Who let the hogs out?" fundraising campaign in Huron-Perth, a battery and bottle drive in Essex-Kent, a drive thru ham supper in Oxford, kayaking and tubing socials in Middlesex and Huron-Perth, a learn to two step video series by University of Guelph, Grey hosting a successful Amazing Race provincial event in Meaford, an Oktoberfest-JF style social in Wellington and Waterloo running a ditch clean up event.

As West zone director, I ran our first zone social of the year in October by hosting a games afternoon. Members from Huron-Perth, Oxford, and Middlesex came and spent the afternoon playing soccer, frisbee, cards and socializing. It was a great way to allow people to meet members in neighbouring clubs. The following month, Middlesex JF hosted a learn to line dance night and invited clubs from across the zone. There were members from four West zone clubs in attendance, and people spent the night learning different line dances and making new friends. Our last West zone social of the year was hosted by Huron-Perth, who rented the rink in Tavistock for 2 hours on an evening in December. There were about 30 people that laced up their skates and spent a few hours on the ice.

Besides zone socials, I have been able to attend meetings of different clubs in the West. I attended the Huron-Perth and Essex-Kent AGMs and was able to witness the election of their new executives. I was able to meet the Waterloo JFers at one of their virtual meetings and hear of plans they had for the coming months. As an Oxford member, I frequently attend the Oxford JF meetings and participate in the club events. Before the end of my term as zone director in March, I plan to attend meetings from the remaining three clubs in the zone.

I also served as the chair of the Ontario Young Farmers Forum committee. The forum was run as a hybrid event this year, with virtual sessions run through the month of November and in-person farm tours at the end of the month in the East and West of the province. The OYFF committee met weekly from August until the end of November planning the conference. We were privileged to have a great line up of speakers

covering the topics of farm safety, soil health, advocating for agriculture, farmer led research, succession planning, and benchmarking and we finished the sessions off with a panel of young, innovative farmers discussing their operations. The Eastern tour featured a grain elevators and beef operation, and a robotic dairy farm. The Western tour visited a farm equipment manufacturer, swine operation feed mill and two robotic dairy farms.

I have enjoyed my role as West zone director this year as I have been able to meet Junior Farmer members from across the zone and province. I look forward to my last few months in the role.

Karen De Bruyn West Zone Director 2021



#### 4-H Representative Report

This past year as 4-H Representative has been busy and a good year. With the pandemic easing off and us able to do more than we have last year it was a great year. I have been able to reach out to our local clubs and see how Junior Farmers has been able to work with them in ways that we can help. In my home club, Huron Perth, we made great connections with local clubs. We have members who lead clubs and sit on the 4-H board as well. We ran a test within our club about running a Sheep Show for our local 4-H Sheep clubs to attend as so many fairs canceled their shows due to ongoing Covid rules and guidelines. This created a positive relation between our local Junior Farmers and 4-H Club. We had 4-H members who loved it and were interested in Junior Farmers as well. This is something that I would love to see more clubs do in their own counties and am able to assist clubs if they are interested to know what we had to do to achieve it. Reaching

out to our local 4-H associations continues to be the best way to create a positive relationship with them. We also reached out to offer awards on awards day to help show our positive relationship and remind members we are still here. As 4-H rep I reached out to a couple other members to make a couple videos and while the new member video is still in the works the Effective Meeting Video was created and shared with positive feedback. This past year has been a good one, Thank you for letting me be the 4-H Representative this past 2021 year as 4-H is a positive outreach that our Junior Farmer clubs need to keep up with.

Lauren Bos 4-H Representative

# Social Media Representative Report

The past year has seen a lot of good across our social media platforms. As things began opening up across the province, clubs were able to do more club activities and events and we even got to host our first in-person provincial event this fall! More events and club activities gave me lots of content to share on our socials and it was great to see clubs having fun and giving back to their communities.

Having lots of content and more events this year helped increase our engagement across all of our socials which allowed us to grow our audience consistently all year. It was inspiring to see how clubs across the

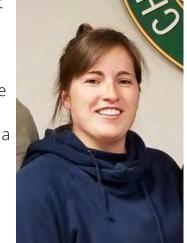
province worked to come up with new ideas for events and different ways to interact with their communities in the ever changing landscape of COVID-19. It was great to see a rise in the interaction of alumni with our socials too. Most loving to see how JFAO is keeping busy and seeing the odd throwback to Junior Farmers of times gone bye. Overall, I had a great time being the social media representative for 2021. I hope you enjoyed my content and bad jokes and that I played a small role in keeping the Junior Farmer spirit alive in a year that slowly started to move from a virtual world to a more in person reality.

Facebook: Junior Farmers of Ontario Instagram: Junior Farmers

Twitter: @JuniorFarmers

Meredith Mulligan

Social Media Representative



#### **OFA Representative Report**

It has been my pleasure representing JFAO at OFA events/PAC meetings virtually for the year of 2021. I look forward to when meetings & events can be in person again. OFA hostedthe 2021 Annual General Meeting (AGM) in a virtual format on Monday, November 22, 2021 beginning at 9:00 a.m. Members of the Ontario Federation of Agriculture have re-elected president Peggy Brekveld and the entire executive committee for a second year in a row. For the first time in OFA history, the executive committee was elected by the board of directors following a bylaw ratification that was voted on by the delegates during the annual meeting. The change to the organization's governance model came as a result of the implementation of bylaw 20-1. The new bylaw has fundamentally changed the way OFA elects its President and two Vice President positions. OFA is also proud to announce that Mark Reusser has been re-elected by the board of directors as Vice President for his fifth one-year term. Filling the other Vice President position is Drew Spoelstra. Drew, who is newly elected to the Vice President position, previously served in the role of Executive Member for the past four years. Rounding out the executive committee is Crispin Colvin, who will hold the position of Executive Member. The annual meeting offered members an opportunity to participate in engaged discussions on key issues and priorities impacting Ontario's agriculture industry and rural communities. This year's theme was: Connecting with Ontarians. It's been almost two years since COVID-19 changed the world as we know it. As farmers, we are familiar with volatile markets, unpredictability and vulnerability to extreme weather. The pandemic however, disrupted all facets of farming from labour to supply and for many barred access to traditional market streams. Many farm businesses showcased their resiliency and perseverance as they made the pivot to direct marketing and farm gate sales. Those that made the leap did more than survive, they thrived as Ontarians were eager to support local growers and producers throughout the food value chain. It provided an opportunity to reinforce the importance of buying and supporting local businesses, connecting with our consumer base and promoting products that are available all year-round. It seems ironic, but as our customers become further removed from the farm, their interest continues to peak as to where their food comes from, how it's grown or produced and by whom. The pandemic motivated and escalated a "support local" boom, which opened great opportunities for our sector to engage and inform Ontarians about modern agriculture. It is a movement the Ontario Federation of Agriculture (OFA) wants to foster for generations to come. OFA has a role to play in public trust in terms of digging deep and understanding the values and expectations of our society. OFA's intention is to focus on how agriculture and the food products we nurture are rooted in universally shared values. They aim to communicate how the farming and food sector lines up

with those values and expectations through the supply chain from field-to-fork. Through a variety of new campaigns, events and initiatives, OFA is working with partners to better connect with Ontarians about the farming and food sector. OFA is pleased to bring experts and speakers to our AGM to share their thoughts and perspectives of how to bridge the gap. They're excited to share with everyone how OFA will be contributing to this important priority by focusing on building connections, sharing experiences and engaging our audience through values, emotions and understanding. Thank you JFAO for giving me this opportunity to represent us all at the OFA level by attending PAC meetings and events. I enjoy this position, which allows me to meet new people at OFA events,

and learn what is happening in the agriculture sector.

Charlotte Huitema
OFA Representative

#### Winter Games

Greetings from the Virtual Winter Games Committee! We were amazed by the creativity and participation from all clubs in the new virtual format of Winter Games this year! In total, all 16 clubs across the province participated, with 61 club vs club challenges throughout February. Two clubs, Peterborough and Huron Perth managed to complete a challenge with every other club in the province! Congratulations to Peterborough for winning the most points, with Huron Perth in second place and Carleton in third place! A special shoutout goes to all our judges and committee members for making the 2021 Winter Games unforgettable! Enjoy some of our favourite entries!





#### **Autumn Profile**

On October 23rd 2021 Grey Country Junior Farmers Hosted 11 teams in the town of Meaford for Amazing Race Challenge. Throughout the town members of Grey County Junior Famers hosted mini challenges that each team traveled to by foot. At each event the teams where given their next clue to the location of their next event. Some of the mini challenges included Lawn Tractor Obstacles, Judging, Trivia, Puzzles, Truck Pull, Straw Games, Goofy Goggle Obstacles and many more. All week the weather was calling for snow, but we were very lucky to have a day of sun. The Amazing race event became the talk of the town very quickly and some locals even helped to guide teams to their next location. We were very pleased with the day, with only had one minor injury and only positive feedback. Later that evening club members were invited back to the Wyville residence for a night of music and social. As pre health protocols this event was held outside in a shop. The night was a little chilly but was fairly well attended. Overall, the Grey County Junior Farmers were very please with how the day went. It was a fun day to plan and to host. We would like to thank all the teams who attended.







#### March Conference

March Conference looked different this year for the Junior Farmer Association of Ontario (JFAO) as they switched to a virtual format with the theme of "A Hoot and A Half from Home". With workshops, speakers and the banquet being held using Zoom, the focused remained on networking with members from across the province, sharing ideas with other clubs, learning about a variety of topics and of course, fun. March Conference is designed to bring members from throughout the province to gather for a great weekend of leadership, networking and to recognize those who have shown outstanding community betterment. JFAO had two socials including a line dancing night and one where they learned how to make balloon animals. The Saturday was full of activity with the keynote speaker starting the day off talking about how to recognize volunteer burnout and strategies to ensure that members of the various clubs feel supported in their roles. Following this was a club roundtable where members were split into breakout rooms to discuss topics like club socials, successful fundraising projects and new member recruitment ideas. In another session, JFAO members learned about local food and direct farm sales during COVID-19 from representatives from OFA and OMAFRA. The afternoon concluded with an exciting cooking workshop where members tuned in from their kitchens to follow along and make delicious bread in a bag and hot chocolate bombs. Their annual awards banquet was held in the evening where members brought their own supper to eat in breakout rooms while socializing. Awards were presented for different milestones, our new board of directors was inducted with a candlelight ceremony and we enjoyed entertainment from comedian Jeff Estrela. March Conference marks the end of one Junior Farmer year and starts off the next year. With this, our 2020 President Elizabeth Bruce, from Oxford County, passed off the Presidential duties to the 78th President Kylie O'Neil of Middlesex County.



Pictured Left to right: Marissa Mulligan, Quintina Cuddihy & Sharon Ruttier participating in the March Conference Live with Nancy Bread in a bag workshop.

Elizabeth Bruce (left) pass the presidential pin and duties off to Kylie O'Neil (right).



#### Ontario Young Farmer Forum



Figure 6: A group shot of attendees of the East OYFF tour at Black Rapids farm in Nepean



Figure 3: Group shot of the West zone tour attendees and the Mackay family at Braemar Lane Farms in Embro



















The 2021 Ontario Young Farmers Forum (OYFF) included virtual and in-person sessions that followed current public health restrictions. The OYFF committee began planning in August and committee members included Karen De Bruyn, Jamie Schultz, Arin Douglas, Tina Wark, Nic Willemsma, and Christine Wyville. Special thanks to Meredith Mulligan for managing the social media posts. The OYFF virtual sessions consisted of a four-part speaker series that took place during the month of November. The first three sessions included presentations by industry representatives followed by virtual socials. The final session featured a discussion with a panel of young farmers from across Ontario and even one from Newfoundland. followed by a virtual social. The OYFF in-person sessions were comprised of an event held in Eastern Ontario and an event held in Western Ontario. These events allowed attendees to participate in two farm tours and come together for a catered lunch

#### Past JFAO Provincial Presidents

1944	Gordon Orr, York*	1971	Don Belluz, Thunder Bay	1998	Jeff Gatcke, Bruce
1945	Howard Laidlaw, Peel*	1972	Claire Belluz, Perth	1999	Craig Spielmacher, Oxford
1946	Wade Emmott, Brant*	1973	Murray Pearson, Oxford*	2000	Angela Ackroyd-Tearle, Peel
1947	Wes Down, Northumberland*	1974	Glen Reugg, Wellington	2001	Erin MacDuff, University of
1948	Ross Beattie, Simcoe*	1975	Donald Mode, Prescott	Guelph*	
1949	Allen Poole, Lanark*	1976	Bruce Saunders, Grey	2002	Corinna Smith-Gatcke, Leeds
1950	Jack Cockburn, Oxford*	1977	Bill Emmott, Brant	2003	Mary Feldskov, Huron
1951	Elanor Vellinga, Norfolk*	1978	Bart Johnston, York	2004	Jennifer (Mitchell) Girvin,
1952	Dave Pelletteria, Halton*	1979	Jim Phelan, Huron	Wellington	
1953	Don Middleton, Middlesex	1980	Tom Callaghan, Victoria	2005	Ellen (Batchelor) Mason, Grey
1954	Carl Boynton, York*	1981	Douglas Peart, Haldimand	2006	Joe Dickinson, Lambton
1955	Myrtle McCutcheon, Dufferin	1982	Meredith Brophy, Ottawa	2007	Cecelia (McMorrow) McAvoy,
1956	Russell McAllister, Carleton	Carlet	on	Victoria	
1957	Dave Barrie, Waterloo	1983	Doug Murphy, Haldimand	2008	Brad Found, Durham East
1958	Kay Somers, Hastings	1984	Stuart Budd, Norfolk	2009	James McMillan, Haldimand
1959	Jim Needham, Bruce	1985	Jim Wert, Stormont	2010	Shannon Kelly, Bruce
1960	Malcolm Arbuthnot, Russell	1986	Sandra Quehl, Waterloo	2011	Camille (Black) Ryall,
1961	Edna Richardson, Peel	1987	J. Allan Cole, Renfrew	Peterborough	
1962	Bill Galbraith, Middlesex	1988	Suzi Stanley, Durham West	2012	Sarah Found, Durham East
1963	Gordon Murray, Victoria	1989	Scott Kelman, Brant	2013	Doug Skinner, Durham East
1964	John Elliott, Lennox &	1990	R. Kelley Allen, Prescott	2014	Claire Bunnik, Kawartha
Addington		1991	Paul A. Nairn, Perth	2015	Mike Sproxton, Durham West
1965	Alex Connell, Wellington*	1992	Daryl Brodhaecker, Wellington	2016	Kurtis Smith, Middlesex
1966	Jack Morris, Essex	1993	Brent R. Barton, Prescott	2017	Matt Smith, Wentworth
1967	Pat Kerr, Durham	1994	Keith A. Emiry, Sudbury	2018	Erich Weber, Waterloo
1968	Albert Taylor, Waterloo*	1995	Murray A. Shaw, Lambton	2019	Nicholas Weber, Waterloo
1969	Izett McBride, Renfrew*	1996	Carolyn (Wren) Doris, Renfrew	2020	Elizabeth Bruce, Oxford
1970	Bruce Horsley, Dufferin	1997	Sandi (Brander) Shaw, Halton	2021	Kylie O'Neill, Middlesex
					* deceased

\* deceased

# Past JFAO Secretaries, Treasurers, Office Admininstrators & General Managers

1944-1948	Art Martin*	1989-1994	Diane Martin
1948-1957	T.R. (Dick) Hilliard*	1994-1996	Robyn Garlough
1957-1964	A.G. (Art) Bennet	1996-1998	Michelle Shipp
1964-1965	Rodger Thompson	1998-2000	Susan Gallotti
1965-1976	C.L. (Carm) Hamilton	2002-2004	Amanda (Bender) Hammell
1976-1979	Ken Knox	2005-2007	Jane Danen
1979-1980	Rod Stork	2008-2013	Julia Smith
1980-1983	Janet (Whitehead) Horner	2014-2016	Sarah (Hohnstein) Lennox
1983-1985	Hal Thompson	2017, 2018	Kendell Keech
1985-1987	Nancy (Larmer) Wert	2017	Will Carson
1987-1989	Sue Visser	2018-2020	Vicki Dickson
		2021	Jacqui

#### List of Donors

We humbly thank all of our donors who have supported JFAO this past year. We are fortunate to have so many supporters who help keep us going.

Murray & Shirley Allen

Adjmin Amilol

Maureen Armstrong

Lynda Anderson

Steven Arnott

Marlene Bailv

John Beardsley

Marjorie Beattie

Harry Bennett

Trudy Berkberger

Blenheim Optimist Club

Max Boyd

Marion Buttery

Allister & Carolyn Cameron

Central Canada Exhibition Association

Lynn Clelland

Karen Conroy

Cheryl Cotrill

Jo & Shari Demaeyer

Bernhard Dikkeboom

Joe Dwyer

Hubert & Helen Earl

Paul Farrell

Helen Field

Lois Flett

Bob Faulhafer

Mack Emiry

Don & Doreen Foster

Doreen Garrett

Dr. Larry Glassford

Mel & Joan Goddard

Peter Hannam

Marie Hewitt

Mike Hofer

Anne Horsley

NA LILATI

Mark Hutchison

Dave Ireland

Gary & Linda Johnston

John Kelly

Patricia Kerr

Samantha Klaver

Ronald Lackey

Edward & Irene Lamb

Doug & Jane Langman

Raymond Latta

Arthur Levi

Luc ia Lilbourne

Eileen Lindsay

Elizabeth MacMillan

George McArthur

Shirley McCall-Hanlon

Linda McCorquodale

Ross and Barbara McIntosh

Cameron McLean

Marie McNabb

Ron McRae

Gerald Morden

Paul Neely

Nan Oldroyd

Allan Parke

Thomas Pate

Carol Pollock

Michael Priest

Keith & Edna Richardson

Cheryl Russworm

Marilynn Smith

David Snell

Sollio Groupe Cooperatif

Splendron Trucking

Henry & Twyla Swierenga

John Templeton

JR Terpstra Farms Limited

Barry & Sandy Van Biesbronck

Ien & Theo van der Meulen

Dave Walker

Wayne & Anne Marie Warner

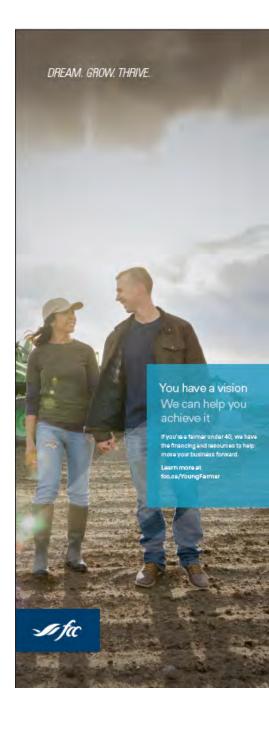
Betty Weinstein

Marie-France Wilkinson

Floyd Wills

Kelly Wright

Cathy & John Young



#### University of Guelph

Due to challenges with Covid-19 and university restrictions, our club opted to keep the tradition of our highly popular Learn-to-Dance orientation week event alive by moving it to a virtual platform instead of in-person dancing. We prepared a dance tutorial video that describes the basic steps for 3 popular country line dances, step dancing and two-stepping. The video can be found on YouTube at: https://www.youtube.com/watch?v=TwDkpm5Q2bY

The project was very successful and we would definitely consider doing it again in the future. Not only did we have a decent turnout to the synchronous virtual event itself, we also had extensive promotion of the video over social media via club members and their social contacts, so we ended up having 500 views of our video on YouTube (and it is still up for people to watch for future reference). Our hopes were that we could pass on the tradition of country dancing to new students at the university, and we are happy that we could have a positive effect on the University of Guelph and wider community this way!

#### **Essex-Kent**

2021 was a good year for the Essex - Kent Junior Farmers, despite the challenges brought on by the pandemic. We were able to hold our November and December meetings in person which was a great feeling and allowed us to reconnect in person, something we weren't able to do in many of the 2021 meetings, which were held over zoom. In November, we held our 2nd annual Slow Moving Vehicle (SMV) sign exchange in the parking lot of the Peavey Mart in Chatham. We were once again sponsored by the Kent Federation of Agriculture as they covered the cost of the signs and refreshments for farmers. The exchange once again was a success as we exchanged 21 worn out / broken SMV signs with brand new steel ones. Something new in 2021 that wasn't part of our 2019 event was a battery and bottle drive. AGRIS Co-operative supported us by being a collection depot for our batteries and Battery Boy in Chatham was where we delivered the batteries for recycling. Through the battery and bottle drive we raised \$703.90! The Essex-Kent Junior Farmers are donating \$300 to Chatham-Kent Outreach for Hunger, \$300 to Essex County Food Banks and the remaining \$103.90 to the Provincial charity for 2021... the Do More Ag Foundation. Our SMV sign exchange has caught the attention of the Essex County Federation of Agriculture and they have agreed to sponsor us in hosting an exchange at one of the Peavey Mart stores in Essex County in the spring of 2022. This year, Essex-Kent is looking forward to having more in person meetings and socials again, along with working on recruiting new members.

#### Waterloo

Waterloo set a goal at its 2021 AGM, to donate more time and money to the community. Waterloo met that goal, putting itself more out into the local and junior farmer community. We also did two new donations to charities in Waterloo Region. Our goal for the coming year is to get out and run a new charity for Waterloo region and we have planned a bottle drive for the coming year. We have set another goal of growing ten new members post pandemic. It has been my honour to run Waterloo this year and I am looking forward to the new year. Lee Mayes, President

#### Wellington's Murder Mystery Night

A unique event that the Wellington Club held this year was a virtual Murder Mystery night. Being in this unique time where in person events were limited creativity was needed to find activities that were new and engaging that could also be transitioned to a virtual platform. This event did require members and guests to RSVP so that their "guest" profile could be created. Through advertising at the club level 7 members/alumni and 1 guest from a neighbouring club were able to attend. When reflecting on the night, member Amelia Judge said that her favourite part of the night was, "At the end where we all gave little blurbs as to why we weren't the killer and seeing some very good acting. Also each person guessing who they thought was the killer." Member Taylor

Dane said, "it was a boatload of fun!" Overall, this was an activity that required preplanning but could be easily modified for different ages and demographics and could be used to specifically target groups such as 4-H. Wellington has another Murder Mystery event in the works – hopefully in person!



#### Renfrew

This year we built on our curbside bottle drive that we started last year. Due to the changing COVID-19 restrictions we felt it was best to stick with a curbside format for our bottle drives. We expanded our available pickup location areas and added a couple drop off locations at members' homes to allow more opportunities for community members to donate. After donating to the Robbie Dean Center and the Cobden Food Bank for the past couple years we decided to change the beneficiary of our spring bottle drive. We discussed the different organizations in our community and chose The Bernadette McCann house that provides support to those that suffer from abuse. As like last year, we reached out to the community by advertising on numerous radio stations, our Facebook page, various local Facebook groups, word of mouth, and hanging posters on some bulletin boards. Even a few radio interviews really helped spread the word for us. Pickups and dropoffs were arranged by phone, text, Facebook messenger or speaking to any current RCJF member. This allowed for addresses to be added to a spreadsheet which was then divided by location and dispersed among JF members for pickups. The community's support was overwhelming and helped us raise our largest total to date of all the bottle drives our club has ever organized. We also organized a fall bottle drive following this same hybrid pickup/drop off format and donated the proceeds to the Cobden Food Bank and Eganville Food Bank. Sticking with this format proved to be a good choice as we again set a new record for the amount of funds raised. We believe this increase in support over the past year is partly due to our history of hosting bottle drives and the community wanting to support the organizations benefiting from the bottle drives but also the fact we added the option for drop offs along with curbside pickups. Switching from a pickup only format to allow for drop offs increased our range of donations but also allowed for larger donations to be dropped off. It seemed people

were more inclined to donate from farther away if they didn't have to drive somewhere to drop items off but those living closer to drop off locations were more inclined to hold onto larger amounts to donate. While COVID has changed a lot of things for our club in the past two years, one thing that has stayed true is the undeniable unwavering support we receive from the community that allows us to support other amazing organizations in the community.

#### Oxford

Ham Supper Drive-Thru Fundraiser

This year with the pandemic still ongoing we decided the best idea to raise money to be given back to the community was the drive thru Ham Supper since it was a big success last year. It was once again a great success with most members helping plan, organize and run the event as well as a great response from the community who came out to support us. The night before the big event, a few members got together to fold the takeout boxes and get prepared for the next day. Almost all of our 33 members were involved in some way, during the evening from cooking the meals to help keep the vehicles moving. Overall, feedback from the community was again very positive. People were again impressed with the portion sizes and the speed with which we were able to keep vehicles moving through the line.

After a great evening of serving 400 Ham supper meals to the community, we were able to raise over \$4000 that will be donated to local food banks across Oxford County. I definitely think that the club would hold the event again in the future as it was so successful this year. And it's great to give back to those in need during this time.



#### North Simcoe

2021 proved to be yet again a "different" year with having to cope with many different government lockdowns/ mandates. This Christmas we hosted our second annual Christmas Tractor Parade. We once again were overwhelmed at the amount of support we received from

our club members and the community members. We were so glad to see all the Farmers who took time out of their busy schedules to decorate their tractors with hundreds of lights, and participate in our parade with their families. The community blessed us with copious amounts of food and toy donations to the Elmvale Food Bank.

We are excited to see what the 2022 year will look like and are hoping to get back to some "normalcy"



#### Middlesex: Mental Health Movement

As 2021 saw the continuation of the Covid-19 pandemic, the Middlesex JF had to become more creative with their events. Branching from the Provincial Charity for the year, Do More Ag, our club decided to launch a Mental Health 'Moovement' that ran during the Spring and Summer. Starting in April, an online video challenged was issued to our members to record themselves lifting anything of their choosing 10 times. The point of this challenge was to recognize that mental health and physical health are linked. By getting up and moving a bit, one can improve their overall mental well-being. After lifting the item, the participant was encouraged to nominate 5 more people to complete the challenge. Numerous items were selected to be the weights including animals, tools, children, hay bales, and many other creative objects. This activity was well received as it travelled quickly throughout our own community as well as across the province! Once the warmer months arrived, the second half of our Mental Health 'Moovement' was launched. The 'Who Let the Cows Out' campaign saw a herd of "cows" show up on the lawns of unsuspecting Middlesex County residents. For a fee, the cows would be transported to a new pasture the next day. For 6 weeks, the cows moved nightly to residents and local businesses. The program would not have been a success without the generous support of our community and the dedication of our members doing the trucking each night. Through this campaign, we were able to donate over \$1300 to Do More Ag!

Katelyn O'Neil Middlesex Junior Farmers





### Stormont-Glengarry

With everything still looking different in 2021, the Stormont Glengarry Junior Farmers decided to hold a Virtual Snow Ball Silent Auction on Facebook at the beginning of December.

The club was overwhelmed by the support from the community through all the generous donations from local individuals and businesses – it would not have been such a success without them! Also, a big thank you to the community who bid on each of these items, allowing us to donate \$3,000 to the Do More Agriculture Foundation! Another project we started to work on was magnets and stickers to handout to the community to promote Farm Road Safety. Our have obtained sponsorship to be able to hand these out free of charge at local events. We are all looking forward to getting back to some normalcy in 2022 and seeing fellow members at events throughout the year!

#### Carleton

While 2021 was a quiet year provincially, Carleton did its best to help out our local communities. The big initiative for the year was our "Keep the Cows Moooving!" fundraiser, raising money for a local family and JF friend who lost their barn in a devastating fire earlier in the year. We also continued our annual Carleton 4-H Scholar Award and received a donation from the Central Canadian Exhibition to help fund the award in the coming years. In 2022 we are looking forward to returning to getting back out with our communities, both locally and provincially. We will be bringing back our Trivia Night fundraiser for a 4th year, raising funds for our local food banks. Some members will also be growing sweet corn to get a new initiative off the ground, running a corn roast booth at a local market. Our members are excited for the new interclub exchange program. Members are also looking forward to getting out to provincial events, so we catch up with our friends across the province, make some new ones, and bring in some fresh faces of our own





#### **Huron Perth**

It's been a great year with Huron Perth Junior Farmers, gaining many new and energetic members. We had a blast with farm tours, campfires, and community projects to name a few. In late 2020, we wanted to promote Century Farm Signs in Huron and Perth. The Century Farm Show came about after collaboration with members' talents and the desire to showcase the deep roots of agriculture in Huron and Perth Counties. With community support along with the Huron Heritage Fund, and farm families willing to share their stories, we were able to produce the Show. We wanted to include the story of Century Farm families and how their farm and family has evolved over the years in the docuseries. We spent many months researching and interviewing various families in Huron and Perth, finding sponsors and finalizing the project. We officially launched the first

monthly episode on January 27th, 2022 featuring Tom and Bev Prout (JFAO Alumni) at the Prout Family Farm. Their 5th generation farm is a cash crop operation, producing honey, Christmas trees and has a community garden. In episode 2, we showcase Hugh and Rhonda Love. This 125 year old farm has seen different operations on it, but is known as the home to many award winning Clydesdales. We are excited to finally bring the show on air and hope everyone enjoys learning about some of our local history!



#### Grey

In 2021 Grey County hosted its first county wide agricultural based scavenger hunt. We had many supports within the agricultural industry who supported us financially with this event as well as many local producers who were more than happy to let us put an educational sign on their property. We had 33 stop locations that spanned from the top to the bottom of Grey County with many sponsors who made this event possible. The response from the community was overwhelming as well and we just want to say a huge thank you to everyone who was involved. We are very excited for what 2022 has in store for us!





#### **Durham West**

2021 looked very different for many clubs across the province, and Durham West JF was no different. We learned to adapt to online versions of socials, meetings and our AGM. Despite the pandemic, nothing slowed us down! We were able to have our annual Can, Bottle, and Battery Drive, participate in the Sunderland Santa Claus Parade, host a virtual Bingo Night in April, helping another social media group celebrate World Act of Kindness Day, as well as contributing to and participating in JFAO online events, activities, and challenges! The highlight of 2021 was our virtual speaker series, featuring leaders in our Agricultural Community, featuring topics such as Finance (Farm Lending), Construction, Cash Cropping and Alternatives, and managing an online farm stores and direct sales to customers.

ans are a legume crop that is planted in the spir Vested in the fall. The Identity Preserved Soybe re beans that are grown with specific and defined

re beans that are grown with specific and derified being with may include a certain variety, quality of solders are not Roundup Ready Soybeans.

These solders are not Roundup Ready Soybeans.

Secan Seeds Lil 60

# 2020 Agriculture Club of the Year



Congratulations to Huron Perth as the 2020 Agricultural Club of the Year!

#### 2020 Club of the Year

Congratulations to North Simcoe who was the 2020 Club of the Year!



#### 2020 Communication Award Winners

Best Social Media Post = Stormont Glengarry's Colouring Contest

New Article Competition = Huron Perth & their Roadside Clean Up & Bee Social

Best New Member Recruitment Activity = Huron Perth's Outdoor Movie Night

Best Community Betterment Club Photo = Huron Perth's Roadside Clean Up

Best Gate Sign Photo = Huron Perth's Treble Homestead Sign

Best New Fundraising Idea = Huron Perth's Who Let the Hogs Out? Lawn Decor

Best Pandemic Club Social Idea = Renfrew's Radio Bingo

# To build rural leaders through personal growth, travel, experiences and community betterment

#### **Junior Farmers' Association of Ontario**

P.O. Box 25115 17-370 Stone Road West Guelph ON. N1G 4T4 226-820-6137 info@jfao.on.ca

The Junior Farmer Song
Written by Margaret Watson-McColl in 1947 at the Junior Farmer Camp

The Junior Farmers everywhere are marching right along
Our eyes are bright, our steps are light, and on our lips a song.
We give our best with all our zest, in harmony we grow.
The Junior Farmers in the Province of Ontario.
The land is ours, we treasure it, a heritage have we.
The country is the finest place on this we all agree.
So let us face the future one and all with hearts aglow.
The Junior Farmers in the Province of Ontario.

#### JUNIOR FARMERS' ASSOCIATION OF ONTARIO

**Financial Statements** 

Year Ended December 31, 2021

#### JUNIOR FARMERS' ASSOCIATION OF ONTARIO

#### Index to Financial Statements Year Ended December 31, 2021

	Page
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Revenue and Expenditures	4
Statement of Changes in Net Assets	5
Statement of Cash Flows	6
Notes to Financial Statements	7 - 12



#### INDEPENDENT AUDITOR'S REPORT

To the Members of Junior Farmers' Association of Ontario

#### **Opinion**

We have audited the financial statements of Junior Farmers' Association of Ontario (the organization), which comprise the statement of financial position as at December 31, 2021 and 2020, and the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2021, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

(continues)

Independent Auditor's Report to the Members of Junior Farmers' Association of Ontario (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Guelph, Ontario March 23, 2022 Cuntis - Cullow LLP
CURTIS-VILLAR LLP
Chartered Professional Accountants
Licensed Public Accountants

# Statement of Financial Position As at December 31, 2021

		2021		2020
ASSETS				
CURRENT				
Cash - operating fund	\$	75,213	\$	48,528
Term deposits (Note 6)		10,500		10,500
Accounts receivable (Note 7)		24,123		10,659
Inventory		2,404		4,396 3,534
Prepaid expenses  Due from operating fund (Note 13)		3,561 6,100		5,534 650
Due from alumni fund (Note 13)		1,440		-
		123,341		78,267
CASH - ENDOWMENT FUND		162,838		147,170
CASH - ALUMNI FUND		1,217		1,216
CASH - NEW CLUB FUND		4,036		4,032
	\$	291,432	\$	230,685
LIABILITIES AND NET ASSETS				
CURRENT				
Accounts payable and accrued liabilities	\$	8,709	\$	4,278
Deferred revenue (Note 8)	•	19,675	,	945
Due to endowment fund (Note 13)		6,100		650
Due to operating fund (Note 13)		1,440		-
		35,924		5,873
NET ASSETS				
Operating Fund (Note 2)		82,787		71,918
Endowment Fund (Note 3)		168,936		147,819
JFAO Alumni Fund (Note 4)		(251)		1,189
Club Funds in Trust (Note 5)		4,036		3,886
		255,508		224,812
	<u>\$</u>	291,432	\$	230,685

## ON BEHALF OF THE BOARD

 Director
Director

# $Statement\ of\ Revenue\ and\ Expenditures$

# Year Ended December 31, 2021

	2021		
REVENUE			
Gifts and donations (Note 11)	\$ 22,459	\$	20,177
Sponsorship (Note 11)	12,500		19,000
Sale of merchandise	7,730		4,580
Memberships	7,365		9,005
Fines and other revenue	6,609		241
Fundraising	1,700		2,757
Grants (Note 11)	1,000		7,731
Programs and events	 -		1,761
	 59,363		65,252
EXPENDITURES			
Office and administration	25,351		26,079
Human resources	9,203		12,216
Inventory purchases (Note 12)	4,706		1,421
Events	4,014		4,739
Printing and promotion	3,396		3,250
Provincial charity	1,700		2,757
Travel	748		1,135
Club transfers	700		-
Representation and meetings	520		507
Bursaries and exchanges	 (554)		3,648
	 49,784		55,752
EXCESS OF REVENUE OVER EXPENDITURES	\$ 9,579	\$	9,500

# **Statement of Changes in Net Assets**

# Year Ended December 31, 2021

	Operating Fund		(	ndowment Fund externally estricted)	(i	O Alumni Fund nternally estricted)	Club Funds in Trust (internally restricted)		2021 Total		2020 Total	
NET ASSETS - BEGINNING OF YEAR Excess of revenue over expenditures Investment gains Donations Interfund transfers (Note 14)	\$	71,918 9,579 - - 1,290	\$	147,819 - 15,017 6,100	\$	1,189 - - - (1,440)	\$	3,886 - - - 150	\$	224,812 9,579 15,017 6,100	\$	205,318 9,500 9,344 650
NET ASSETS - END OF YEAR	\$	82,787	\$	168,936	\$	(251)	\$	4,036	\$	255,508	\$	224,812

# **Statement of Cash Flows**

# Year Ended December 31, 2021

	202	1	2020
OPERATING ACTIVITIES			
Excess of revenue over expenditures	\$	9,579	\$ 9,500
Changes in non-cash working capital:			
Accounts receivable	(*	13,464)	6,049
Inventory		1,992	334
Accounts payable and accrued liabilities		4,431	(1,492)
Deferred revenue		18,730	(1,447)
Prepaid expenditures		(27)	(1,527)
Due from operating fund		(5,450)	3,443
Due from Alumni fund		(1,440)	-
Due to endowment fund		5,450	(3,443)
Due to operating fund		1,440	-
	1	11,662	1,917
Cash flow from operating activities		21,241	11,417
FINANCING ACTIVITIES			
Investment gains		15,017	9,344
Donations		6,100	650
Cash flow from financing activities		21,117	9,994
INCREASE IN CASH FLOW	4	12,358	21,411
Cash - beginning of year	2	11,445	190,034
CASH - END OF YEAR	\$ 25	53,803	\$ 211,445
CASH CONSISTS OF:			
Cash	\$ 24	43,303	\$ 200,945
Term deposits		10,500	 10,500
	\$ 25	53,803	\$ 211,445

# Notes to Financial Statements Year Ended December 31, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of business

Junior Farmers' Association of Ontario is an organization with a mission to build future rural leaders through self help and community betterment in the province of Ontario.

Junior Farmers' Association of Ontario is incorporated without share capital under the Ontario Business Corporations Act as a not-for-profit organization and is a registered charity under the Income Tax Act.

#### Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

#### Tax exempt status

Junior Farmers' Association of Ontario is a not-for-profit organization and a registered charity and is therefore exempt from income taxes. As a registered charity, Junior Farmers' Association of Ontario is eligible for the HST Public Service Bodies Rebate.

#### Cash and cash equivalents

Cash and cash equivalents includes unrestricted bank balances.

#### Term Deposits

Short term investments, which consist primarily of GICs with maturities at date of purchase of three years. Investments are recorded at cost plus accrued interest where interest is not paid annually.

#### Inventory of supplies

The inventory of the association has been accounted for at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business. Cost is determined using the price paid on a first-in first-out basis. Items for which there have been no sales in the past two years are written off as obsolete. Inventory consists primarily of century farm signs and merchandise.

## Revenue recognition

Junior Farmers' Association of Ontario follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Donations are recognized when collection is reasonably assured. In-kind donations are only recorded in the financial statements to the extent that they would have been incurred in the absense of the gift.

Grants are recorded as revenue in the year in which the related expenditures are incurred.

Memberships are recognized on a monthly basis. Amounts not yet earned are deferred to the next fiscal year.

Sponsorships are recognized in the year that the event or activity being sponsored occurs.

Sales of merchandise are recorded as revenue when received.

Fines and other revenue are recognized when collection is reasonably assured. Other revenue consists of interest received on the operating account.

(continues)

# Notes to Financial Statements Year Ended December 31, 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Fund accounting

Revenue and expenditures related to program delivery and administrative activities are reported in the Operating Fund.

Endowment contributions are reported in the Endowment Fund. Investment income earned on resources of the Endowment Fund is reported in the Endowment Fund or Operating Fund depending on the nature of any restrictions imposed by contributors of funds for endowment.

The Alumni Fund reports the revenue and expenditures related to Junior Farmers' Association of Ontario's alumni relationships.

The Club Fund In Trust reports revenue and expenditures related to the folding or creation of clubs within the association

## Property, plant and equipment

Property, plant and equipment is expensed on acquisition. Property, plant and equipment currently held includes office furniture, computer equipment and computer software. There was no property, plant and equipment purchased

#### Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Measurement uncertainty exists around inventory valuation and deferred revenue. Actual results could differ from these estimates.

#### Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

## 2. OPERATING FUND

The purpose of the operating fund is for program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants.

# Notes to Financial Statements Year Ended December 31, 2021

#### ENDOWMENT FUND

The purpose of the 50th Anniversary Endowment Fund is to establish a financial resource base that will provide annual income to assist the Junior Farmers' Association of Ontario in enhancing its mission statement. The Endowment Fund was established with receipts from the March Conference in 1994, 50th Anniversary donations and other donations specified for the Endowment Fund. In addition, 5% of revenue generated from the Provincial Charity is donated to the Endowment Fund on an annual basis.

A minimum of 20% of the annual interest income from the Endowment Fund will be reinvested each year.

To further the management of the Endowment Fund, the Junior Farmers Association of Ontario hired Ontario 4-H Foundation to manage the fund. Through this agreement Junior Farmers' Association of Ontario retains ownership of the fund.

#### 4. JFAO ALUMNI FUND

The purpose of the Junior Farmers' Association of Ontario Alumni Fund is to establish a financial resource base that will provide a means of communication for Alumni and to assist the Junior Farmers' Association of Ontario in enhancing its mission statement.

The organization's Board of Directors administers the fund. Junior Farmers' Association of Ontario can periodically request funds for specific needs from the Alumni Fund. All requests will be considered for approval by the Board of Directors.

#### 5. CLUB FUNDS IN TRUST

These funds will be held until a new club is formed in the area and have met all the affiliation requirements, at that time the funds will be handed over to the newly formed club to use.

			2021		2020	
	Lambton Russell Elgin	<b>\$</b>	2,866 382 788	\$	2,863 382 787	
		\$	4,036	\$	4,032	
6.	TERM DEPOSITS		2021		2020	
	BMO RateRiser Max GIC, 1.65% interest in 2019, 2.05% in 2020, 2.30% in 2021, matures July 2021  BMO RateRiser Max GIC, 0.60% interest in 2022, 0.90% in 2023, 1.50% in 2024, matures July 2024  BMO Cashable RateRiser GIC, 0.50% interest in 2021, 0.10% in 2022, 0.45% in 2023, matures July 2023  BMO Cashable RateRiser GIC, 0.50% interest in 2021, 0.10% in 2022, 0.45% in 2023, matures July 2023	\$	- 3,500 3,500	\$	3,500	
	BMO Cashable RateRiser GIC, 0.50% interest in 2021, 0.10% in 2022, 0.45% in 2023, matures July 2023		3,500			
		\$	10,500	\$	3,500	
	Market value	\$	10,500	\$	3,500	

In the prior year, the GIC statement was not received for the GICs that had matured and had been reinvested. Thus, in the prior year, unable to verify the GIC details and balances.

# Notes to Financial Statements Year Ended December 31, 2021

#### 7. ACCOUNTS RECEIVABLE

Accounts receivable is made up of receivables from members, contributions receivables and HST receivable. The following amounts were receivable at year end:

	 2021	2020
General accounts receivable HST receivable Contribution receivable	\$ 7,338 1,264 15,521	\$ 909 2,441 7,309
	\$ 24,123	\$ 10,659

#### 8. DEFERRED REVENUE

		2021	2020	
Deferred revenue				
Balance, beginning of year	\$	945	\$ 2,392	
Less amount recognized as revenue in the year		(945)	(2,392)	
Plus amount received for the subsequent year for provincial charity		2,530	-	
Plus amount received for the subsequent year for membership				
fees		895	945	
Plus amount received for the subsequent year for events		6,250	-	
Plus amount received for the subsequent year grant		10,000		
Balance, end of year	\$	19,675	\$ 945	

## 9. RELATED PARTY TRANSACTIONS

The following is a summary of the organization's related party transactions:

	2021		2020
Board of Directors (Provides governance role to Junior Farmers' Association of Ontario) Donation in kind Expense reimbursements	\$ 677 71	\$	312 680
Expense remioursements	 /1		000
	\$ 748	\$	992

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

# Notes to Financial Statements Year Ended December 31, 2021

#### 10. GOVERNMENT ASSISTANCE

During 2020, the Government of Canada created a program for organizations and businesses to apply for a wage subsidy, to help continue to pay their employees despite no work or less work due to COVID-19. The Canadian Emergency Wage Subsidy for 75% of employee wages is to help prevent further jobs losses and better position organizations to resume normal operations following the crisis and began on March 15, 2020. There is an amount receivable of \$41.86 for period 21 at year end. The subsidy has been credited to salaries and wages and is not expected to be repaid.

	 2021	 2020		
Canadian Emergency Wage Subsidy	\$ 1,204	\$ 		

#### 11. MAJOR CONTRIBUTIONS

	2021			2020		
Solio Cooperative Group	\$	10,000	\$	10,000		
Central Canada Exhibition Association		10,000		-		
Dairy Farmers of Ontario		5,000		5,000		
Farm Credit Canada		3,500		2,500		
Ontario Federation of Agriculture		1,000		2,500		
Enterprise Holdings		1,000		2,000		
Egg Farmers of Ontario		1,000		1,000		
MNP LLP		1,000		-		
Lambton Federation of Agriculture		500		-		
Ontario Bean Growers		250		-		
Middlesex Federation of Agriculture		250		-		
Boehringer Ingelheim		-		2,500		
Growmark		-		2,500		
Linamar Corporation		-		1,000		
Ontario Ministry of Agriculture		-		5,213		
	\$	33,500	\$	34,213		

Major contributions are recognized as a part of donation, grant and sponsorship revenue.

## 12. COST OF MERCHANDISE

Included within Inventory purchases for the year ended December 31, 2020 are charges to inventory within the normal course of business, made throughout the year, of \$4,706 (2020 - \$1,421). These charges include the disposal of obsolete and damaged product, shrinkage, and permanent markdowns to net realizable values.

## 13. INTERFUND BALANCES DUE

There is a balance of \$6,100 (2020 - \$650) due to the endowment fund from the operating fund. The balance consists \$6,100 of restricted donations to be deposited. There is also a balance of \$1,440 due to the operating fund from the Alumni fund. The balance consists \$1,440 of alumni storage locker fees paid through the operating fund.

# Notes to Financial Statements Year Ended December 31, 2021

#### 14. INTERFUND TRANSFERS

The Alumni fund transferred \$1,440 to the operating fund during the year. These funds were transferred to cover expenses incurred for the storage of the alumni archives. The operating fund transferred \$150 to the Clubs Funds in Trust during the year. The transferred amount consists of the interest earned on the Club Funds in Trust bank account.

## 15. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2021.

#### (a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from members. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of members which minimizes concentration of credit risk. All accounts receivable are deemed collectible.

## (b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its receipt of funds from its members, term deposits, inventory and accounts payable and acrued liabilities.

## (c) Market risk

Market risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The organization is mainly exposed to interest rate risk.

## (d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its term deposits.

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.

## 16. SUBSEQUENT EVENTS

In March 2020, the World Health Organization declared a global pandemic due to the novel coronavirus (COVID-19). The situation is constantly evolving, and the measures put in place are having multiple impacts on local, provincial, national and global economies.

Management is uncertain of the effects of these changes on its financial statements and believes that any disturbance may be temporary; however, there is uncertainty about the length and potential impact of the disturbance.

As a result, we are unable to estimate the potential impact on the organization's operations as at the date of these financial statements.



# REAL FARMERS. REAL EGGS.

